

**NINH BINH PHOSPHATE FERTILIZER  
JOINT STOCK COMPANY**

**AUDITED FINANCIAL STATEMENTS**

**For the fiscal year ended December 31, 2024**



# **NINH BINH PHOSPHATE FERTILIZER JOINT STOCK COMPANY**

Address: Ninh An Commune, Hoa Lu City, Ninh Binh Province

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## **BOARD OF DIRECTORS' REPORT**

We, members of Board of Directors of Ninh Binh Phosphate Fertilizer Joint Stock Company (hereinafter referred to as "the Company") present this Report together with the Company's audited Financial Statements for the fiscal year ended December 31, 2024.

### **Board of Management and Board of Directors**

Members of Board of Management and Board of Directors who held the Company during the year ended December 31, 2024 and to the date of this report, are as follows:

#### ***Board of Management***

Mr. Pham Manh Ninh	Chairman
Mr. Duong Nhu Duc	Member
Mr. Pham Hong Son	Member
Mr. Ha Huy San	Member
Mr. Nguyen Ngoc Thach	Member

#### ***Board of Directors***

Mr. Duong Nhu Duc	Director
Mr. Pham Hong Son	Deputy Director

### **Respective responsibilities of Board of Directors**

The Board of Directors of the Company is responsible for preparing Financial Statements which give a true and fair view of the financial position, and of the results of its operations and its cash flows of the Company in the year, in accordance with Vietnamese Accounting Standards, Vietnamese Accounting regime for enterprises and legal regulations relating to financing reporting. In preparing of these Financial Statements,

- Select suitable accounting policies and then consistently apply them;
- Make judgments and estimates that are reasonable and prudent;
- State whether appropriate accounting standards are respected or any application of material misstatements that needs to be disclosed and justified in Financial Statements;
- Prepare the Financial Statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business; and
- Design and implement an effective internal control system for the purpose of properly preparing and presenting the Financial Statements so as to minimize risks and frauds.

The Board of Directors is responsible for ensuring that proper accounting records are kept, which disclose, with reasonable accuracy at any time, the financial position of the Company and that the Financial Statements comply with Vietnamese Accounting Standards, Vietnamese Accounting regime for enterprises and legal regulations relating to the preparation and presentation of the Financial Statements. Board of Directors is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of frauds and other irregularities.

**BOARD OF DIRECTORS' REPORT**  
*(continued)*

The Board of Directors confirms that the Company has complied with the above requirements in preparing these Financial Statements.

*For and on behalf of Board of Directors,*

**NINH BINH PHOSPHATE FERTILIZER JOINT STOCK COMPANY**



**Dương Nhu Duc**

**Director**

*Ninh Binh, February 22, 2025*



No. : 282.01 -25/BC-TC/VAE

Hanoi, February 28, 2025

## INDEPENDENT AUDITORS' REPORT

**To: Shareholders**  
**Board of Management and Board of Directors**  
**Ninh Binh Phosphate Fertilizer Joint Stock Company**

We have audited the accompanying Financial Statements of Ninh Binh Phosphate Fertilizer Joint Stock Company (hereinafter referred to as "the Company"), prepared on February 22, 2025, from page 06 to page 30, which comprise: Balance Sheet as at 31/12/2024, Income Statement, Cash Flow Statement for the fiscal year then ended and Notes to the Financial Statements.

### Board of Directors's responsibility

Board of Directors of the Company is responsible for the preparation and fair presentation of these Financial Statements of Company in accordance with Vietnamese Accounting Standards, Vietnamese Accounting regime for enterprises and legal regulations relating to the preparation and presentation of the Financial Statements and for such internal control as Board of Directors determines is necessary to enable the presentation of Financial Statements that are free from material misstatements whether due to fraud or error.

### Auditors' responsibility

Our responsibility is to express an opinion on the Financial Statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements, plan and perform the audit to obtain reasonable assurance about whether the Financial Statements of the Company are free from material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosure in the Financial Statements. The procedures are selected depending on the auditor's judgement, including the assessment on risk of material misstatements of the Financial Statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Corporation's preparation and fair presentation of the Financial Statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Board of Directors as well as evaluating the overall presentation of the Financial Statements.

We believe that the audit evidences we have obtained are sufficient and appropriate to provide a basis for our audit opinion.

## INDEPENDENT AUDITORS' REPORT

(continued)

### Opinion

In our opinion, the Financial Statements, in all material respects, give a true and fair view of the financial position of the Company as at December 31, 2024, and of the results of its operations and its cash flows for the fiscal year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Accounting regime for enterprises and legal regulations relating to the preparation and presentation of the Financial Statements.



**Phạm Hùng Sơn**

Deputy General Director

Certificate of audit practice registration No.:  
0813-2023-034-1

For and on behalf of

**VIETNAM AUDITING AND EVALUATION CO., LTD**

**Phạm Thị Hiền**

Auditor

Certificate of audit practice registration No.:  
2449-2023-034-1



**NINH BINH PHOSPHATE FERTILIZER JOINT STOCK COMPANY FINANCIAL STATEMENTS**

Address: Ninh An Commune, Hoa Lu City, Ninh Binh Province

for the fiscal year ended December 31, 2024

Form B 01 - DN

**BALANCE SHEET**

As at December 31, 2024

ASSETS	Codes	Notes	Unit: VND	
			31/12/2024	01/01/2024
<b>A - CURRENT ASSET</b>	<b>100</b>		<b>341,311,146,403</b>	<b>282,328,073,917</b>
<b>I. Cash and cash equivalents</b>	<b>110</b>	<b>V.1.</b>	<b>89,566,413,589</b>	<b>10,413,995,234</b>
1. Cash	111		20,066,413,589	10,413,995,234
2. Cash equivalents	112		69,500,000,000	-
<b>II. Short-term financial investments</b>	<b>120</b>		-	-
<b>III. Short-term receivables</b>	<b>130</b>		<b>59,564,369,902</b>	<b>106,011,629,342</b>
1. Short-term trade accounts receivable	131	V.2.	59,834,995,151	106,772,842,265
2. Advances to suppliers	132	V.3.	776,813,789	801,904,474
3. Other short-term receivables	136	V.4.	1,181,810,312	666,131,953
4. Provision for short-term doubtful debts	137	V.5.	(2,229,249,350)	(2,229,249,350)
<b>IV. Inventories</b>	<b>140</b>		<b>192,103,180,312</b>	<b>165,815,588,696</b>
1. Inventories	141	V.6.	192,103,180,312	165,815,588,696
<b>V. Other current assets</b>	<b>150</b>		<b>77,182,600</b>	<b>86,860,645</b>
1. Short-term prepayment	151	V.7.	49,840,150	47,899,825
2. Taxes and receivables to the State budget	153	V.12.	27,342,450	38,960,820
<b>B - NON-CURRENT ASSETS</b>	<b>200</b>		<b>7,590,078,806</b>	<b>7,774,602,664</b>
<b>I. Other long-term receivables</b>	<b>210</b>		<b>12,000,000</b>	-
1. Other long-term receivables	216	V.4.	12,000,000	-
<b>II. Fixed assets</b>	<b>220</b>		<b>7,105,627,536</b>	<b>7,405,336,532</b>
1. Tangible fixed assets	221	V.8.	7,038,371,829	7,259,747,491
- Historical cost	222		87,990,279,758	85,061,998,308
- Accumulated depreciation	223		(80,951,907,929)	(77,802,250,817)
2. Intangible fixed assets	227	V.9.	67,255,707	145,589,041
- Historical cost	228		325,000,000	325,000,000
- Accumulated amortization	229		(257,744,293)	(179,410,959)
<b>III. Investment property</b>	<b>230</b>		-	-
<b>IV. Long-term assets in progress</b>	<b>240</b>		-	-
<b>V. Long-term financial investments</b>	<b>250</b>		-	-
<b>VI. Other non-current assets</b>	<b>260</b>		<b>472,451,270</b>	<b>369,266,132</b>
1. Long-term prepayment	261	V.7.	472,451,270	369,266,132
<b>TOTAL ASSETS (270 = 100 + 200)</b>	<b>270</b>		<b>348,901,225,209</b>	<b>290,102,676,581</b>

(Notes from page 11 to page 30 are an integral part of these Financial Statements.)

**NINH BINH PHOSPHATE FERTILIZER JOINT STOCK COMPANY FINANCIAL STATEMENTS**

Address: Ninh An Commune, Hoa Lu City, Ninh Binh Province

for the fiscal year ended December 31, 2024

Form B 01 - DN

**BALANCE SHEET**

As at December 31, 2024

(continued)

Unit: VND

RESOURCES	Codes	Notes	31/12/2024	01/01/2024
<b>C - LIABILITIES</b>	<b>300</b>		<b>127,216,698,712</b>	<b>84,979,348,158</b>
<b>I. Current liabilities</b>	<b>310</b>		<b>127,216,698,712</b>	<b>84,979,348,158</b>
1. Short-term trade accounts payable	311	V.10.	16,287,012,483	31,296,063,952
2. Short-term advances from customers	312	V.11.	77,998,924,879	2,412,235,503
3. Taxes and payables to the State budget	313	V.12.	2,700,167,262	2,087,053,877
4. Payables to employees	314		25,709,265,058	13,274,223,258
5. Short-term accrued expenses	315	V.13.	3,652,290,148	2,805,584,149
6. Other short-term payables	319	V.14.	315,832,950	288,865,608
7. Short-term loans and obligations under finance lease	320	V.15.	-	32,432,860,000
8. Welfare and bonus fund	322		553,205,932	382,461,811
<b>II. Non-current liabilities</b>	<b>330</b>		<b>-</b>	<b>-</b>
<b>D - EQUITY</b>	<b>400</b>		<b>221,684,526,497</b>	<b>205,123,328,423</b>
<b>I. Owner's equity</b>	<b>410</b>	<b>V.16.</b>	<b>221,684,526,497</b>	<b>205,123,328,423</b>
1. Owner's contributed capital	411		157,312,600,000	157,312,600,000
- - Ordinary shares with voting right	411a		157,312,600,000	157,312,600,000
2. Other owner's capital	414		881,911,314	881,911,314
3. Development and investment fund	418		17,567,948,154	14,753,833,463
4. Retained earnings	421		45,922,067,029	32,174,983,646
- - Retained earnings accumulated to the prior year end	421a		1,189,466,464	4,033,836,734
- - Retained earnings of the current year	421b		44,732,600,565	28,141,146,912
<b>TOTAL RESOURCES (440=300 + 400)</b>	<b>440</b>		<b>348,901,225,209</b>	<b>290,102,676,581</b>

Ninh Binh, February 22, 2025

**NINH BINH PHOSPHATE FERTILIZER JOINT STOCK COMPANY**

Prepared

Chief Accountant

Director



Luu Thi Thu Ha



Nguyen Ngoc Thuan



Dương Nhu Duc

(Notes from page 11 to page 30 are an integral part of these Financial Statements.)



**NINH BINH PHOSPHATE FERTILIZER JOINT STOCK COMPANY FINANCIAL STATEMENTS**

Address: Ninh An Commune, Hoa Lu City, Ninh Binh Province

for the fiscal year ended December 31, 2024

Form B 02 - DN

**INCOME STATEMENT**  
for the fiscal year ended December 31, 2024

ITEMS	Code s	Notes	The year 2024	Unit: VND The year 2023 (Restated)
1. Gross revenue from goods sold and services	01	VI.1.	914,853,215,175	727,048,526,432
2. Deductions	02	VI.2.	472,184,250	498,462,500
3. Net revenue from goods sold and services (10=01-02)	10		914,381,030,925	726,550,063,932
4. Cost of sales	11	VI.3.	762,761,125,753	621,769,178,453
5. Gross profit from goods sold and services rene (20=10-11)	20		151,619,905,172	104,780,885,479
6. Financial income	21	VI.4.	1,452,604,936	72,951,832
7. Financial expenses	22	VI.5.	3,660,892,233	5,147,403,294
- In which: Interest expense	23		108,341,343	2,398,984,707
8. Selling expenses	25	VI.8.	63,299,920,135	42,158,309,545
9. General and administration expenses	26	VI.8.	34,930,769,499	26,742,634,624
10. Operating profit {30=20+(21-22)-(25+26)}	30		51,180,928,241	30,805,489,848
11. Other income	31	VI.6.	4,739,549,652	4,277,693,873
12. Other expenses	32	VI.7.	16,701,164	47,058,952
13. Profit from other activities (40 = 31 - 32)	40		4,722,848,488	4,230,634,921
14. Accounting profit before tax (50=30+40)	50		55,903,776,729	35,036,124,769
15. Current corporate income tax expenses	51	VI.10.	11,171,176,164	6,894,977,857
16. Deferred corporate income tax expenses	52		-	-
17. Net profit after corporate income tax (60=50-51-52)	60		44,732,600,565	28,141,146,912
18. Basic earning per share	70	VI.11.	2,843.55	1,598.08

Ninh Binh, February 22, 2025

**NINH BINH PHOSPHATE FERTILIZER JOINT STOCK COMPANY**

Prepared

Chief Accountant

Director



Luu Thi Thu Ha



Nguyen Ngoc Thuan



Duong Nhu Duc

(Notes from page 11 to page 30 are an integral part of these Financial Statements.)

**CASH FLOWS STATEMENT**  
*(Under indirect method)*  
*for the fiscal year ended December 31, 2024*

Unit: VND

ITEMS	Codes	Notes	The year 2024	The year 2023
<b>I. Cash flows from operating activities</b>				
1. <i>Profit before tax</i>	01		55,903,776,729	35,036,124,769
2. <i>Adjustments for:</i>				
Depreciation of fixed assets and investment properties	02		3,227,990,446	4,356,416,436
Provisions	03		-	(163,167,750)
Foreign exchange gains and losses arising from translating foreign currency items	04		(46,424)	(8,313)
Gains and losses from investing activities	05		(1,399,178,917)	(56,840,923)
Interest expense	06		108,341,343	2,398,984,707
3. <i>Operating profit before movements in working capital</i>	08		57,840,883,177	41,571,508,926
Increase, decrease in receivables	09		46,602,124,385	6,948,910,845
Increase, decrease in inventories	10		(26,287,591,616)	21,424,991,672
Increase, decrease in payables (Excluding loan interest payable and corporate income tax payable)	11		73,860,160,759	7,368,451,911
Increase, decrease in prepayments	12		(105,125,463)	191,250,812
Interest expense paid	14		(155,317,803)	(2,521,654,752)
Corporate income tax paid	15		(10,484,894,030)	(6,569,632,334)
Other cash outflows	17		(2,830,642,370)	(2,642,980,500)
<i>Net cash flows from operating activities</i>	20		138,439,597,039	65,770,846,580
<b>II. Cash flows from investing activities</b>				
1. Acquisition and construction of fixed assets and other non-current assets	21		(2,928,281,450)	(257,601,000)
2. Interest earned, dividends and received profits	27		1,243,932,342	56,840,923
<i>Net cash flows from investment activities</i>	30		(1,684,349,108)	(200,760,077)
<b>III. Cash flows from financial activities</b>				
1. Proceeds from borrowing	33		-	61,207,945,000
2. Repayment of borrowing principal	34		(32,432,860,000)	(105,700,779,585)
3. Repayment of finance lease principal	35		-	(155,775,000)
4. Dividends and profit paid to owners	36		(25,170,016,000)	(20,450,638,000)
<i>Net cash flows from financial activities</i>	40		(57,602,876,000)	(65,099,247,585)

(Notes from page 11 to page 30 are an integral part of these Financial Statements.)



**CASH FLOWS STATEMENT**

*(Under indirect method)*

*for the fiscal year ended December 31, 2024*

*(continued)*

Unit: VND

ITEMS	Codes	Notes	The year 2024	The year 2023
Net cash flows in the period (50 = 20+30+40)	50		79,152,371,931	470,838,918
Cash and cash equivalents at the beginning of	60		10,413,995,234	9,943,148,003
Effects of changes in foreign currency exchange rates	61		46,424	8,313
Cash and cash equivalents at the end of the year (70=50+60+61)	70	V.1.	89,566,413,589	10,413,995,234

*Ninh Binh, February 22, 2025*

**NINH BINH PHOSPHATE FERTILIZER JOINT STOCK COMPANY**

**Prepared**



**Luu Thi Thu Ha**

**Chief Accountant**



**Nguyen Ngoc Thuan**

**Director**



**Duong Nhu Duc**

**NOTES TO THE FINANCIAL STATEMENTS**

*(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)*

**I. General information****1. Structure of ownership**

Ninh Binh Phosphate Fertilizer Joint Stock Company (hereinafter referred to as "the Company") was formerly Ninh Binh Phosphate Fertilizer Factory, established in 1977. From 01/01/2005, the Company changed to operate in the form of a Joint Stock Company, in which, the state shareholder is Vietnam National Chemical Group. The Company's Business Registration Certificate has been revised for 8 times.

According to the 8th revised Business Registration Certificate dated January 14, 2025, the Company's charter capital is **157,312,600,000 VND** (*One hundred and fifty-seven billion, three hundred and twelve million, six hundred thousand dong*).

Share of the Company were listed on the Hanoi Stock Exchange (HNX) under securities code of NFC.

**2. Fields of business**

The company operates in the field of fertilizer production.

**3. Business lines**

- Production of fertilizers and nitrogen compounds;
- Wholesale of other materials and installation equipment in construction;
- Production of cement, lime and gypsum; Details: Cement production;
- Other specialized machine manufacturing activities; Details: Manufacturing, processing and manufacturing equipment of molten phosphate fertilizer production machine;
- Other business support service activities; Details: export and import of fertilizers;
- Other specialized wholesalers; Details: trading of fertilizers.

**The Company's headquarters:** Ninh An Commune, Hoa Lu City, Ninh Binh Province.

**4. Normal production and business cycle**

The Company's normal production and business cycle is carried out for a time period of 12 months or less.

**5. The Company's structure**

The company has a subsidiary without legal status which is a representative office in Ho Chi Minh City - Ninh Binh Phosphate Fertilizer Joint Stock Company, located at 267/5 Trinh Dinh Trong Street, Hoa Thach Ward, Tan Phu District, Ho Chi Minh City. The representative office has the main activity of promoting trade and introducing products to the Southern market.

**6. Disclosure of information comparability in the Financial Statements**

The corresponding information, data and figures in the Company's Financial Statements for the fiscal year ended on December 31, 2024 are presented as comparative information, data, and figures.

**7. Number of employees**

Number of employees as at December 31, 2024 is 306 employees (December 31, 2023: 289 employees).

**II. Accounting period, currency used in accounting****1. Accounting period**

The Company's financial year begins on 01/01 and ends on 31/12 every year.



**NOTES TO THE FINANCIAL STATEMENTS (continued)**

*(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)*

**2. Currency used in accounting**

The currency used in accounting is Vietnam dong ("VND") accounted under the principle of historical cost, in accordance with Vietnamese Accounting Standards, Vietnamese Accounting regime for enterprises and the legal regulations relating to the preparation and presentation of Financial Statements.

**III. Applied accounting regime and standards****1. Applied accounting regime and standard**

The Company applies the Accounting regime for enterprises promulgated under the Circular No. 200/2014/TT-BTC dated 22/12/2014 by Ministry of Finance guiding the accounting regime for enterprises and Circular No. 53/2016/TT-BTC dated 21/3/2016 by Ministry of Finance regarding amendment to some articles of Circular No. 200/2014/TT-BTC.

**2. Statement on the compliance to Accounting Standards and Accounting regime**

The Company's Financial Statements are prepared and presented in accordance with current Vietnamese Accounting Standards and Vietnamese Accounting regime for enterprises and relevant legal regulations to the preparation and presentation of the Financial Statements.

**IV. Significant accounting policies****1. Foreign exchange rates applied in accounting**

Exchange rates for translating transactions denominated in foreign currencies in the period are the exchange rates adopted by the Joint Stock Commercial Bank for Foreign Trade of Vietnam - Ninh Binh Branch on the transaction date.

Exchange rates for re-translation of monetary items denominated in foreign currencies at the reporting date are the rates stated by the Joint Stock Commercial Bank for Foreign Trade of Vietnam - Ninh Binh Branch on the reporting date, thereby:

- Exchange rates for re-translation of items denominated in foreign currencies and classified as assets are the buying rates stated by the Joint Stock Commercial Bank for Foreign Trade of Vietnam - Ninh Binh Branch on the reporting date.
- Exchange rates for re-translation of items denominated in foreign currencies and classified as liabilities are the selling rates stated by the Joint Stock Commercial Bank for Foreign Trade of Vietnam - Ninh Binh Branch on the reporting date.

**2. Accounting estimates**

The preparation of Financial Statements in accordance with Vietnamese accounting standards, accounting regime for enterprises and legal regulations relating to the preparation and presentation of Financial Statements requires the Board of Directors to make reasonable estimates calculations and assumptions that affect the reported amounts of liabilities, assets and the presentation of liabilities and contingent assets as at the date of the Financial Statements, as well as the reported amounts of revenue and expenses throughout the operating period. Although accounting estimates are made to the best knowledge of the Board of Directors, the actual amounts incurred may differ from the estimates or assumptions made.

**3. Principle for recognizing Cash and cash equivalent**

Cash and cash equivalents include cash on hand, demand deposits that are highly liquid, readily convertible to cash, and subject to an insignificant risk of changes in value.

**4. Accounting principle of accounts receivable**

Receivables are presented at net book value less allowance for doubtful and bad debts.



**NOTES TO THE FINANCIAL STATEMENTS (continued)**

*(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)*

Receivables are classified as ruled below:

- Trade accounts receivable, which comprise receivables of commercial nature incurred from purchasing-selling transactions between the Company and buyers who are independent from the Company.
- Other receivables comprise non-commercial receivables unrelative to purchasing-selling transactions.

Allowances for doubtful debts are made for overdue receivables stated in economic contracts, contractual commitments or debt repayment commitments that the enterprise has repeatedly requested but has not yet recovered, or receivables that the debtor is unlikely to be able to pay due to liquidation, bankruptcy or similar difficulties.

Increase, decrease in bad-debt allowances at year-end is recognized in general and administrative expenses in the period.

**5. Principle for recognizing inventories**

Inventories are stated at the lower of cost and net realizable value.

The cost of inventories includes direct materials, direct labor and those general production costs (if any) incurred in bringing the inventories to their present location and condition.

Net realizable value is determined as the estimated selling price of inventories during the normal business period minus the estimated costs to complete and necessary estimated costs to sell.

The value of inventories is determined under the weighted average system and accounted for by the perpetual method.

As at December 31, 2024, the Company had no devaluing inventories for which to make provision.

**6. Principle for fixed asset recognition and depreciation****6.1 Principle for tangible fixed asset recognition and depreciation**

Tangible fixed assets are stated at cost and presented in the balance sheet in terms of historical cost, accumulated depreciation and net book value.

The cost of purchased tangible fixed assets comprises their purchase price (less trade discount or other discounts), related tax and any directly attributable costs of bringing the assets to its ready-for-use condition.

The cost of fixed assets constructed by contractors includes value of completed and handed over works, directly-related costs and registration duty.

The historical cost of self-constructed or self-made tangible fixed assets includes the actual cost of self-constructed or self-made tangible fixed assets and the cost of installation and commissioning.

The expenses incurred after the initial recognition of tangible fixed assets are recorded as the increases of historical cost of assets when these expenses are sure to increase economic benefits in the future. The incurred expenses which do not satisfy the above conditions are recognized into operating expenses in the period.

Tangible fixed assets are depreciated using the straight-line method. Tangible fixed assets are categorized by nature and purpose of use in the Company's production process, as follows:

<i>Type of fixed assets</i>	<i>Useful life (year)</i>
Buildings, structures	10 - 20
Machinery, equipment	05 - 10
Transportation means	06 - 08
Management equipment	03 - 08



**NOTES TO THE FINANCIAL STATEMENTS (continued)**

*(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)*

**6.2 Principle for intangible fixed asset recognition and amortization**

Intangible fixed assets are stated at cost and presented in the balance sheet in terms of historical cost, accumulated amortization and net book value.

The cost of intangible fixed assets comprises all expenses paid by the Company up to the time of bringing the assets to its ready-for-use condition. Related expenses incurred after the initial recognition of intangible fixed assets are recognized into production costs of the period unless these expenses are associated to a specific intangible fixed asset and bring more economic benefits from these assets.

When an intangible fixed asset is sold or disposed, historical cost and accumulated amortization are written off and gain or loss from disposal is recognized into income or expense in the year.

Intangible assets of the Company are Software programs.

Costs in relation to translation software programs are not an integral part of the relevant capitalized hardware. Historical costs of computer softwares is the whole expenditure paid by the Company until the softwares are put into use. Computer softwares are amortized on straight line basis for 03 years.

**7. Principle for recognition and allocation of prepaid expenses**

Prepaid expenses comprise expenses incurred but related to the results of business operation of various accounting periods. Prepaid expenses include the cost of tools and instruments put to use, payment discounts, water exploitation rights and other expenses.

Tools and instruments which are put to use are expensed on a straight-line basis for 03 years.

The cost of medication and accounting software maintenance: Prepaid expenses for multiple periods, allocated to expenses using the straight-line method over the prepaid period.

**8. Accounting principle for liabilities**

Liabilities are amounts payable to suppliers and other subjects. Liabilities comprise trade accounts payable and other payables. Liabilities are not recorded at lower amounts than payment obligation. Classification of liabilities is made on the following principle:

- Trade accounts payable comprise of liabilities with their commercial nature arising from purchasing goods, services, assets and the suppliers are independent from buyers;
- Other amounts payable comprise amounts payable with their non-commercial nature, not related to transactions of purchasing, selling and supplying goods, services.

Liabilities are monitored by details of each item and due date.

**9. Principle for recognizing loans**

Loans are recognized on receipt vouchers, bank documents, loan contracts and borrowing agreements.

Loans and obligations under finance lease are recorded in terms of lender, maturity, and original currency.

**10. Principle for recognition and capitalization of borrowing costs**

Borrowing costs consist of loan interest and other costs that incurs in direct connection with the borrowings.



**NOTES TO THE FINANCIAL STATEMENTS (continued)**

*(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)*

**11. Principle for recognizing accrued expense**

Accrued expenses include Agent bonus expenses, transportation expenses, reward initiatives and other payable expenses. Transportation expenses and other payable expenses are actual expenses incurred in the reporting period but unpaid because no invoices was available or accounting documents are missing, which are recorded in the production and business expenses of the reporting period. Agent bonus costs, reward initiatives are expenses that have not yet been incurred but are calculated in advance into costs to secure there will be no abnormal variance in operating expenses when they actually incur.

Expenses are accrued in the period in strict consideration with reasonable, reliable evidence on the expenses so accrued in the period so that the accruals to be recorded match with the costs as incurred.

**12. Principle for recognizing owner's equity**

Owner's equity is recognized at amounts actually contributed.

Other capital of the owner is formed by supplementing from the results of business activities, revaluation of assets and the residual value between the fair value of the donated, donated or sponsored assets after deducting payable taxes (if any) related to these assets.

Retained earnings are the profit amounts from business operation less corporate income tax expense of the current year and the retroactive adjustments due to changes in accounting policies and the retroactive adjustment of material misstatements in the previous years.

Profit after corporate income tax is allocated to shareholders right after funds are made for under the Corporation Article of the Company as well as legal regulations and upon approval of the Annual General Meeting.

The distribution of profit among shareholders is considered by taking account for non-cash items included in the retained earnings that may have impact on the cash flow and payment ability of dividend such as revaluation gain over assets for capital contribution, gain from re-translation of cash items, financial instruments and other non-cash items.

Dividends are recognized as liabilities after the Company's Board of Management announces the dividend distribution and the Vietnam Securities Depository and Clearing Corporation announces the record date for dividend entitlement.

**13. Principle and method of recognizing revenue, other income**

The Company's revenue includes revenue from selling goods, finished products, deposit interest.

***Revenue from sales of merchandise and finished goods***

Revenue from selling merchandise and finished goods is recognized when all the following five (5) conditions are simultaneously met:

- The Company has transferred to the buyer the majority of risks and benefits associated with the right to own the goods;
- The Company retains neither the right to manage nor the right to control the goods as an owner;
- Turnover is determined with relative certainty. In case the contract specifies that buyers have the right to return the purchased goods or products under specific terms, the revenue is only recognized when these specific terms no longer exist and the buyers have no right to return goods or products (except when the customers can return goods by exchanging them for other goods or services).



**NOTES TO THE FINANCIAL STATEMENTS (continued)**

*(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)*

- The economic benefits associated with the transaction have flown or will flow to the Company; and
- The costs associated with the sale transaction can be determined.

**Interest income**

Interest income is recognized on an accrual basis as determined on the deposit balances and interest rates in the period.

**14. Principle and method of recognizing financial expense**

Financial expense recognized in Income Statement is the total financial expense incurred in the period, without offset with revenue from financial income, including interest expenses, settlement discounts, exchange rate difference.

**15. Tax liabilities****Value added tax (VAT)**

The Company declares and calculates VAT under the guidelines of current value added tax law.

**Corporate income tax**

Corporate income tax presents the total amount of current tax payable.

Current tax payable is calculated on taxable profit in the year. Taxable income differs from net profit presented in the Separate Income Statement because taxable income does not include assessable incomes or expenses or deductible one in other years (including losses carried forward, if any) and it further excludes items that are non-taxable or non-deductible.

The Company applies corporate income tax rate at 20% on taxable profit.

The determination of taxable income and tax currently payable is based on the current interpretation of tax regulations. However, these regulations are subject to periodic variation and its ultimate determination depends on the results of tax authorities' examination.

**Other taxes**

Other taxes are declared and paid to local tax authorities in accordance with the prevailing tax law in Vietnam.

**16. Segment reporting**

A division is a distinguishable component of the Company that engages in the provision of relevant products or services (business segment segments) or in the provision of products and services within a specific economic environment (geographic segment segments) in which the segment has different economic risks and benefits than the divisions other business divisions. The Board of Directors believes that the Company's main activity is the production and trading of fertilizer products and is mainly distributed in the territory of Vietnam. Therefore, the Company does not present division reports by business field and geographical area in accordance with the provisions of Vietnam Accounting Standard No. 28 - Segment reporting.

## NOTES TO THE FINANCIAL STATEMENTS (continued)

(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)

## V. Additional information of items presented in Balance Sheet

## 1. Cash and cash equivalents

	31/12/2024 VND	01/01/2024 VND
<b>Cash</b>	<b>20,066,413,589</b>	<b>10,413,995,234</b>
Cash on hand	483,967,787	116,518,083
Cash in bank	19,582,445,802	10,297,477,151
<b>Cash equivalents</b>	<b>69,500,000,000</b>	<b>-</b>
Vietnam JSC Bank for Industry and Trade – Ninh Binh Branch (*)	56,500,000,000	-
JSC Bank for Foreign Trade of Vietnam – Ninh Binh Branch (**)	13,000,000,000	-
<b>Total</b>	<b>89,566,413,589</b>	<b>10,413,995,234</b>

(\*) Term deposit contracts with a maturity of 01 to 03 months, interest rate of 4.2% - 4.4% per year. Interest is paid at maturity.

(\*\*) Term deposit contracts with a maturity of 03 months, interest rate of 4.4% per year. Interest is paid at maturity.

## 2. Trade accounts receivable

	31/12/2024		01/01/2024	
	Amount	Provision	Amount	Provision
<b>a) Short - term</b>				
Quang Tri Province Agricultural Technical Materials JSC	6,089,386,800	-	7,124,774,800	-
Gia Lai Agricultural Materials JSC	-	-	9,980,072,199	-
Southern Chemical Import and Export JSC	-	-	9,623,071,214	-
Dap Thanh Co., Ltd	9,652,030,000	-	14,307,855,500	-
Branch of Northern Coal Trading JSC - Ninh Binh Coal Trading Company	3,960,510,079	-	-	-
Others	40,133,068,272	(2,229,249,350)	65,737,068,552	(2,229,249,350)
<b>Total</b>	<b>59,834,995,151</b>	<b>(2,229,249,350)</b>	<b>106,772,842,265</b>	<b>(2,229,249,350)</b>

b) Trade accounts receivable from related parties: Details are presented in Note VIII.2



## NOTES TO THE FINANCIAL STATEMENTS (continued)

(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)

## 3. Advances to suppliers

Unit: VND

	31/12/2024		01/01/2024	
	Amount	Provision	Amount	Provision
<b>Short - term</b>				
Minh Anh Import-Export and Trade Production JSC	-	-	113,400,000	-
Dai Phuc Construction and Trading Company Limited	360,352,500	-	-	-
Vietnam National Coal and Mineral Industries Group - Vinacomin	151,616,589	-	529,474,874	-
Others	264,844,700	-	159,029,600	-
<b>Total</b>	<b>776,813,789</b>	<b>-</b>	<b>801,904,474</b>	<b>-</b>

## 4. Other receivables

Unit: VND

	31/12/2024		01/01/2024	
	Amount	Provision	Amount	Provision
<b>a) Short-term</b>	<b>1,181,810,312</b>	<b>-</b>	<b>666,131,953</b>	<b>-</b>
Deposits, collaterals	-	-	15,518,200	-
Other receivables	1,181,810,312	-	650,613,753	-
Employees receivable for social insurance	432,033,000	-	426,614,000	-
PIT receivable of employees	458,158,600	-	122,462,000	-
Accrued interest on term deposits	155,246,575	-	-	-
Others	136,372,137	-	101,537,753	-
<b>b) Long-term</b>	<b>12,000,000</b>	<b>-</b>	<b>-</b>	<b>-</b>
Deposits, collaterals	12,000,000	-	-	-
<b>Total</b>	<b>1,193,810,312</b>	<b>-</b>	<b>666,131,953</b>	<b>-</b>

## 5. Bad debts

Unit: VND

	31/12/2024		01/01/2024	
	Cost	Recoverable amount	Cost	Recoverable amount
<b>Total amount of receivables past due or not past due but impaired</b>				
<b>Trade accounts receivable</b>				
Farmers' Association of Nho Quan district	1,004,229,350	-	1,004,229,350	-

## NOTES TO THE FINANCIAL STATEMENTS (continued)

(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)

Farmers' Association of Nho Quan town	599,190,000	-	599,190,000	-
Farmers' Association of Van Phong commune -	260,705,000	-	260,705,000	-
Farmers' Association of Duc Long commune - Nho	365,125,000	-	365,125,000	-
<b>Total</b>	<b>2,229,249,350</b>	<b>-</b>	<b>2,229,249,350</b>	<b>-</b>

## 6. Inventories

Unit: VND

	31/12/2024		01/01/2024	
	Cost	Provision	Cost	Provision
Materials, supplies	42,554,595,233	-	30,652,343,854	-
Tools	559,925,880	-	439,111,042	-
Work in progress	1,214,099,567	-	40,377,843,741	-
Finished goods	28,797,802,636	-	66,541,953,241	-
Merchandises	330,206,577	-	426,563,930	-
Goods on consignment	118,646,550,419	-	27,377,772,888	-
<b>Total</b>	<b>192,103,180,312</b>	<b>-</b>	<b>165,815,588,696</b>	<b>-</b>

## 7. Prepayment expenses

	31/12/2024	01/01/2024
	VND	VND
<b>a) Short-term</b>	<b>49,840,150</b>	<b>47,899,825</b>
Cost of medicines	32,340,150	30,399,825
Maintenance of accounting software	17,500,000	17,500,000
<b>b) Long-term</b>	<b>472,451,270</b>	<b>369,266,132</b>
Issued tools and instruments awaiting for allocation	456,888,714	369,266,132
Other expenses	15,562,556	-
<b>Total</b>	<b>522,291,420</b>	<b>417,165,957</b>



**NINH BINH PHOSPHATE FERTILIZER JOINT STOCK COMPANY**

Address: Ninh An Commune, Hoa Lu City, Ninh Binh Province

**FINANCIAL STATEMENTS**  
*for the fiscal year ended December 31, 2024*

**Form B 09 - DN**

**NOTES TO THE FINANCIAL STATEMENTS (continued)**

*(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)*

**8. Increases, decreases of tangible fixed assets**

Items	Buildings, structures	Machinery, equipment	Means of transport	Management equipment	Unit: VND	
					Total	
Historical Cost						
Balance as at 01/01/2024	26,339,354,973	40,389,923,901	14,659,839,614	3,672,879,820		85,061,998,308
Purchase in the year	69,300,000	372,535,200	2,054,000,000	432,446,250		2,928,281,450
Balance as at 31/12/2024	26,408,654,973	40,762,459,101	16,713,839,614	4,105,326,070		87,990,279,758
Accumulated depreciation						
Balance as at 01/01/2024	26,339,354,973	34,605,551,733	13,755,369,231	3,101,974,880		77,802,250,817
Depreciation in the year	5,695,890	2,554,818,656	366,575,404	222,567,162		3,149,657,112
Balance as at 31/12/2024	26,345,050,863	37,160,370,389	14,121,944,635	3,324,542,042		80,951,907,929
Net book value						
As at 01/01/2024	-	5,784,372,168	904,470,383	570,904,940		7,259,747,491
As at 31/12/2024	63,604,110	3,602,088,712	2,591,894,979	780,784,028		7,038,371,829

- Carrying amount of tangible fixed assets used for mortgage, deposit as pledged is VND 0.

- Historical cost of fixed assets which has been fully depreciated but still in use with the value of VND 68,014,280,951 (As at 31/12/2023 VND 66,002,040,950).

**NOTES TO THE FINANCIAL STATEMENTS (continued)**

(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)

**9. Increases, decreases of intangible fixed assets**

Items	Programs, softwares	Unit: VND Total
<b>Historical cost</b>		
Balance as at 01/01/2024	325,000,000	325,000,000
Balance as at 31/12/2024	325,000,000	325,000,000
<b>Accumulated amortization</b>		
Balance as at 01/01/2024	179,410,959	179,410,959
Amortization in the year	78,333,334	78,333,334
Balance as at 31/12/2024	257,744,293	257,744,293
<b>Net book value</b>		
As at 01/01/2024	145,589,041	145,589,041
As at 31/12/2024	67,255,707	67,255,707

- Historical cost of fixed assets which has been fully depreciated but still in use with the value of VND 90,000,000 (As at 31/12/2023: VND 90,000,000).

**10. Trade accounts payable**

	31/12/2024		01/01/2024	
	Unit: VND			
	Amount	Amount able to be paid off	Amount	Amount able to be paid off
<b>a) Short-term</b>				
PP Packaging JSC	3,181,627,322	3,181,627,322	3,562,105,042	3,562,105,042
Minh Hieu Transport Trading Service Co., Ltd.	409,389,117	409,389,117	3,702,902,871	3,702,902,871
Apatit Vietnam One member Co., Ltd.	191,996,292	191,996,292	8,061,018,900	8,061,018,900
Long Binh Logistics Co., Ltd.	2,282,774,042	2,282,774,042	3,119,309,660	3,119,309,660
Tan Phat Dat Construction Investment and Trading Services JSC	-	-	5,037,245,000	5,037,245,000
Others	10,221,225,710	10,221,225,710	7,813,482,479	7,813,482,479
<b>Total</b>	<b>16,287,012,483</b>	<b>16,287,012,483</b>	<b>31,296,063,952</b>	<b>31,296,063,952</b>

b) Trade accounts payable as related parties: Details are presented in Note VIII.2

**11. Advances from customers**

	31/12/2024 VND	01/01/2024 VND
<b>Short-term</b>		
579 Trading Services Co., Ltd.	1,795,810,000	1,815,540,000
Duong Phu Gia Trading Co., Ltd.	8,134,353,500	204,580,000
Southern Chemical Import and Export JSC	27,631,586,302	-



**NOTES TO THE FINANCIAL STATEMENTS (continued)**

(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)

Le Tuan Private Trading Enterprise	20,425,910,493	-
Others	20,011,264,584	392,115,503
<b>Total</b>	<b>77,998,924,879</b>	<b>2,412,235,503</b>

**12. Taxes and payables to the State budget**

Unit: VND

	01/01/2024	Payable during the year	Paid during the year	31/12/2024
<b>a) Payables</b>				
Output Value added tax	479,180,792	835,508,000	905,086,665	409,602,127
Import and Export tax	-	440,006,255	440,006,255	-
Corporate income tax	1,481,664,332	11,171,176,164	10,484,894,030	2,167,946,466
Personal income tax	126,208,753	1,132,139,530	1,135,729,614	122,618,669
Land and housing tax	-	961,183,800	961,183,800	-
Other taxes	-	26,147,000	26,147,000	-
<b>Total</b>	<b>2,087,053,877</b>	<b>14,566,160,749</b>	<b>13,953,047,364</b>	<b>2,700,167,262</b>

**b) Receivables**

Natural resource	38,960,820	11,618,370	-	27,342,450
<b>Total</b>	<b>38,960,820</b>	<b>11,618,370</b>	<b>-</b>	<b>27,342,450</b>

**13. Accrued expenses**

	31/12/2024 VND	01/01/2024 VND
<b>Short-term</b>		
Interest Expense	-	46,976,460
Agent bonus	1,637,398,000	1,959,667,450
Transfer, Container freight station fee	211,366,800	41,418,000
Reward initiatives	1,580,782,348	257,732,000
Advertising Expenses	162,543,000	-
Tet promotion bonus cost	-	414,560,000
Others	60,200,000	85,230,239
<b>Total</b>	<b>3,652,290,148</b>	<b>2,805,584,149</b>

**14. Other payables**

	31/12/2024 VND	01/01/2024 VND
<b>Short-term</b>		
Trade union fee	172,038,300	85,881,360
Credit blanc 1388	54,918,500	38,000,000
Others	88,876,150	164,984,248
<b>Total</b>	<b>315,832,950</b>	<b>288,865,608</b>

**NOTES TO THE FINANCIAL STATEMENTS (continued)**

*(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)*

Unit: VND

**15. Loans and obligations under finance lease**

	31/12/2024		In the year		01/01/2024
	Amount	Amount able to be paid off	Increases	Decreases	Amount be paid off
<b>Short-term</b>					
Joint Stock Commercial Bank for Industry and Trade of Vietnam - Ninh	-	-	-	19,772,860,000	19,772,860,000
Joint Stock Commercial Bank for Foreign Trade of Vietnam - Branch of Vietnam Prosperity Joint Stock Commercial Bank (3)	-	-	-	6,360,000,000	6,360,000,000
	-	-	-	6,300,000,000	6,300,000,000
<b>Total</b>	-	-	-	<b>32,432,860,000</b>	<b>32,432,860,000</b>

(1) Loan under the Contract No. 01/2023-HDCVHM/NHCT400-PHANLAN dated 31/5/2023, Credit Limit of VND 56,000,000,000, the term of maintaining the limit is from 31/5/2023 to 30/5/2024. The purpose of the loan is to supplement working capital for the Company's fertilizer production and trading activities. The loan term is specified in the debt receipts but not exceeding 6 months, the interest rate was determined according to the interest rate recorded on the debt receipts and adjusted. The loan is secured by the Company's revolving inventory and revolving receivables. The loan has been paid off.

(2) Loan under the Contract No. 01/2022/6622249/CTD dated 11/10/2022 with Joint Stock Commercial Bank for Foreign Trade of Vietnam - Ninh Binh Branch, Credit limit of VND 40,000,000,000, the term of maintaining the limit is 12 months from 27/9/2022. The purpose, term and interest rate loan are specified in each loan contract or agreement. The loan is secured by Camry BKS 35A-129.35 according to the car registration certificate No. 020106 issued by the Traffic Department - Ninh Binh Provincial Police on 23/11/2018; Fortuner BKS 35H-1682 according to car registration certificate No. 003335 issued by the Traffic Department - Ninh Binh Provincial Police on 15/11/2010; receivables of average turnover; all goods circulated on average. The loan has been paid off.

(3) Loan under the Contract No. 2023/HDHM/VPB-PLNB dated March 24, 2023 with Vietnam Prosperity Joint Stock Commercial Bank, credit limit of VND 50,000,000,000, the term of maintaining the credit line is 12 months from the date of signing the Contract. Purpose of Loan: Supplementing working capital, issuing guarantees, opening L/Cs, serving the Company's fertilizer production activities. The interest rate was determined according to the each loan contracts and/or related documents signed between the parties. The loan is secured by circulating inventory under the property mortgage contract No. 02/2023/HDTCTS/VPB-PLNB dated March 24, 2023; mortgage with the right to collect revolving debts according to the mortgage contract No. 01/HDTC-QDN/VPB-PLNB dated 24/3/2023; Pledge with account freezing money/ Deposit contract/Certificate of deposit/Passbook issued by VPbank/Vietnam Prosperity Bank SMBC Co., Ltd. The loan has been paid off.



**NOTES TO THE FINANCIAL STATEMENTS (continued)**

(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)

**16. Owner's equity****16.1 Movement in owner's equity**

Items	Owner's contributed capital	Other owner's capital	Retained earnings after tax	Unit: VND Total
Balance as at 01/01/2023	157,312,600,000	881,911,314	29,820,505,268	188,015,016,582
Profit in the previous year	-	-	28,141,146,912	28,141,146,912
Distribution of funds	-	-	(5,336,030,534)	(5,336,030,534)
Dividend	-	-	(20,450,638,000)	(20,450,638,000)
Balance as at 31/12/2023	157,312,600,000	881,911,314	32,174,983,646	190,369,494,960
Profit in this year	-	-	44,732,600,565	44,732,600,565
Distribution of funds (*)	-	-	(5,815,501,182)	(5,815,501,182)
Dividend (*)	-	-	(25,170,016,000)	(25,170,016,000)
Balance as at 31/12/2024	157,312,600,000	881,911,314	45,922,067,029	204,116,578,343

(\*) The Company distributes profits according to Resolution No. 618/NQ-DHD CD dated April 24, 2024 of the General Meeting of Shareholders.

**16.2 Details of owner's equity**

	31/12/2024 VND	01/01/2024 VND
Vietnam National Chemical Group	80,234,280,000	80,234,280,000
Mr. Pham Manh Ninh	15,731,550,000	15,731,550,000
Hoang Ngan Co., Ltd	17,023,260,000	17,023,260,000
Others	44,323,510,000	44,323,510,000
<b>Total</b>	<b>157,312,600,000</b>	<b>157,312,600,000</b>

**16.3 Capital transactions with owners, dividend distribution and shared profit**

	The year 2024 VND	The year 2023 VND
<b>Owner's contributed capital</b>		
Contributed at current period's opening balance	157,312,600,000	157,312,600,000
Contributed at current period's closing balance	157,312,600,000	157,312,600,000
<b>Paid dividend, shared profit</b>	<b>25,170,016,000</b>	<b>20,450,638,000</b>

**16.4 Shares**

	31/12/2024 Shares	01/01/2024 Shares
Number of shares registered for issue	15,731,260	15,731,260
Number of shares issued to the public	15,731,260	15,731,260
- Ordinary shares	15,731,260	15,731,260
Number of outstanding shares in circulation	15,731,260	15,731,260
- Ordinary shares	15,731,260	15,731,260
An ordinary share has par value of VND 10,000		

**NOTES TO THE FINANCIAL STATEMENTS (continued)**

(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)

**16.5 Funds of the Company**

Item	01/01/2024	Increase	Decrease	Unit: VND 31/12/2024
Development and Investment fund	14,753,833,463	2,814,114,691	-	17,567,948,154
<b>Total</b>	<b>14,753,833,463</b>	<b>2,814,114,691</b>	<b>-</b>	<b>17,567,948,154</b>

**VI. Additional information for items presented in Income Statement****1. Gross revenue from goods sold and services rendered**

	The year 2024 VND	The year 2023 VND
<i>a) Revenue</i>		
Revenue from selling finished products	910,988,570,467	718,017,537,572
Revenue from selling goods	3,864,644,708	9,030,988,860
<b>Total</b>	<b>914,853,215,175</b>	<b>727,048,526,432</b>

*b) Revenue from related parties: Details are presented in Note VIII.2*

**2. Deductions**

	The year 2024 VND	The year 2023 VND
Sales return	472,184,250	498,462,500
<b>Total</b>	<b>472,184,250</b>	<b>498,462,500</b>

**3. Cost of sales**

	The year 2024 VND	The year 2023 VND
Cost of finished goods sold	757,090,135,598	605,619,332,738
Cost of merchandise sold	5,670,990,155	16,149,845,715
<b>Total</b>	<b>762,761,125,753</b>	<b>621,769,178,453</b>

**4. Financial income**

	The year 2024 VND	The year 2023 VND
Interest income	1,399,178,917	56,840,923
Foreign exchange gain in the year	53,379,595	16,102,596
Foreign exchange gain arising from translating foreign currency items	46,424	8,313
<b>Total</b>	<b>1,452,604,936</b>	<b>72,951,832</b>



**NOTES TO THE FINANCIAL STATEMENTS** (continued)

(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)

**5. Financial expenses**

	The year 2024	The year 2023
	VND	VND
Interest expenses	108,341,343	2,398,984,707
Settlement Discounts	3,523,406,850	2,731,342,126
Foreign exchange loss in the year	29,144,040	17,076,461
<b>Total</b>	<b>3,660,892,233</b>	<b>5,147,403,294</b>

**6. Other income**

	The year 2024	The year 2023
	VND	VND
Revenue from recovered coal powder	3,877,209,809	3,700,920,678
Revenue from recovered scrap	409,890,365	339,877,403
Revenue from recovered sacks	203,048,160	223,909,100
Others	249,401,318	12,986,692
<b>Total</b>	<b>4,739,549,652</b>	<b>4,277,693,873</b>

**7. Other expenses**

	The year 2024	The year 2023
	VND	VND
Occupational Disease Allowance	-	45,156,000
Penalties and late payment for tax-related administrative violations	16,698,164	1,884,922
Others	3,000	18,030
<b>Total</b>	<b>16,701,164</b>	<b>47,058,952</b>

**8. Selling expenses and general and administration expenses**

	The year 2024	The year 2023
	VND	VND
<b>a) Selling expenses incurred in the year</b>	<b>63,299,920,135</b>	<b>42,158,309,545</b>
Sales staff expenses	5,710,897,693	3,773,065,762
Materials, packaging cost	11,529,492	34,488,410
External services expenses	52,355,353,232	33,147,105,894
Other expenses in cash	5,222,139,718	5,203,649,479
<b>b) General and administrative expenses</b>	<b>34,930,769,499</b>	<b>26,905,802,374</b>
Management staff	19,646,985,003	14,082,238,864
Materials management cost	1,694,428,999	1,504,575,553
Stationery cost	835,738,984	626,565,284
Depreciation	466,324,184	454,623,882
Taxes, fees and charges	976,465,224	996,949,781
External services expenses	2,187,507,859	2,647,652,223
Other expenses in cash	9,123,319,246	6,593,196,787
<b>c) Deduction from general and administration expenses</b>	<b>-</b>	<b>(163,167,750)</b>
Reversal of provisions for accounts receivables	-	(163,167,750)

## NOTES TO THE FINANCIAL STATEMENTS (continued)

(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)

## 9. Production cost by nature

	The year 2024 VND	The year 2023 VND
Materials cost	722,601,893,867	582,995,638,676
Labour cost	86,992,451,024	59,514,146,599
Depreciation expenses	3,227,990,446	4,356,416,436
External services expenses	58,066,826,690	37,735,174,480
Other expenses in cash	21,679,514,474	18,538,092,671
<b>Total</b>	<b>892,568,676,501</b>	<b>703,139,468,862</b>

## 10. Current corporate income tax expense

	The year 2024 VND	The year 2023 VND
Total profit before corporate income tax	55,903,776,729	35,036,124,769
Incomes exempted from corporate income tax	-	-
Non-deductible expenses for tax purpose	1,714,096,164	2,021,552,372
<i>Remuneration of the Board of Directors does not directly participate in the administration</i>	60,000,000	60,000,000
<i>Agent bonus</i>	1,637,398,000	1,959,667,450
<i>Fine, Collect taxes arrears</i>	16,698,164	1,884,922
Other adjustments to reduce taxable income	1,959,713,874	2,582,787,854
<i>Reimbursement of agent bonus (excluded from deductible expenses when calculating tax in the previous period)</i>	1,959,667,450	2,582,686,300
<i>Exchange difference gain from the 2024 revaluation</i>	46,424	8,313
<i>Exchange difference loss from the 2023 revaluation</i>	-	93,241
Corporate income tax assessable income	55,658,159,019	34,474,889,287
Current corporate income tax rate	20%	20%
Current corporate income tax assessable tax expenses	11,131,631,804	6,894,977,857
Adjustment of Corporate income tax expense in prior years into current Corporate income tax this year	39,544,360	-
<b>Total current corporate income tax expense</b>	<b>11,171,176,164</b>	<b>6,894,977,857</b>

## 11. Basic earning per share

	The year 2024 VND	The year 2023 VND
Accounting profit after corporate income tax	44,732,600,565	28,141,146,912
Adjustments to increase or decrease accounting profits to determine profits or losses allocated to shareholders owning ordinary shares:	-	(3,001,386,491)
<i>Increased amount</i>	-	-
<i>Decreased amount</i>	-	(3,001,386,491)
<i>- Allocation to Welfare and bonus fund (*)</i>	-	(3,001,386,491)
Profit or loss allocated to shareholders owning ordinary shares	44,732,600,565	25,139,760,421
Average number of ordinary shares outstanding during the year	15,731,260	15,731,260
Basic earnings per share (**)	2,843.55	1,598.08



**NOTES TO THE FINANCIAL STATEMENTS** (continued)

(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)

(\*) In 2024, the profit distributed to shareholders holding common shares has not been adjusted for the allocation to Welfare and bonus fund.

(\*\*) The company has retrospectively adjusted the Basic Earnings per Share indicator for the year 2023 due to the impact of the distribution to the Welfare and bonus fund, in accordance with the Resolution of the General Meeting of Shareholders No. 618/NQ-DHDCD dated April 24, 2024, are as follows:

Unit: VND

	The year 2023		
	As previously stated	Restatement	Restated
Accounting profit after corporate income tax	28,141,146,912	-	28,141,146,912
Adjustments to increase or decrease accounting profits to determine profits or losses allocated to shareholders owning ordinary shares:	-	(3,001,386,491)	(3,001,386,491)
Increased amount		-	-
Decreased amount		(3,001,386,491)	(3,001,386,491)
- Allocation to Welfare and bonus fund		(3,001,386,491)	(3,001,386,491)
Profit or loss allocated to shareholders owning ordinary shares	28,141,146,912	(3,001,386,491)	25,139,760,421
Average number of ordinary shares outstanding during the year	15,731,260	-	15,731,260
Basic earnings per share	1,788.87	(190.79)	1,598.08

**VII. Additional information for items presented in the Cash Flow Statement****1. Actual cash received from loan for the year**

	The year 2024 VND	The year 2023 VND
Proceeds from borrowings under normal agreement	-	61,207,945,000
<b>Total</b>	<b>-</b>	<b>61,207,945,000</b>

**2. Actual cash payment of loans for the year**

	The year 2024 VND	The year 2023 VND
Cash payment for normal loan agreements	32,432,860,000	105,700,779,585
Cash payment for financial lease	-	155,775,000
<b>Total</b>	<b>32,432,860,000</b>	<b>105,856,554,585</b>

**VIII. Other information****1. Subsequent events**

Board of Directors confirms that, according to Board of Directors, in all material respects, there are no unusual events arising after the balance sheet date which affects the financial position and operation of the Company that needed to be adjusted or presented on the Financial Statements for the fiscal year ended 31/12/2024.

**NOTES TO THE FINANCIAL STATEMENTS (continued)**

(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)

**2. Transactions and balances with related parties**

Related parties of the Company include: Key members, individuals who are related to key members and other related parties.

**List of related parties****Related parties**

Vietnam National Chemical Group

Dap Vinachem JSC

Apatit Viet Nam One member Co., Ltd

Southern Chemical Import and Export JSC

VanDien Fused magnesium phosphate fertilizer JSC

Hoang Ngan Co., Ltd

Vietnam Institute of Industrial Chemistry

Southern Fertilizer JSC

**Relationship**

Parent company

The company has the same parent company

The company has the same parent company

Parent company's associate

The company has the same parent company

Major shareholder

The company has the same parent company

The company has the same parent company

**\*) During the year, the Company has entered into its significant transactions with related parties as follows:**

	The year 2024 VND	The year 2023 VND
<b>Purchase</b>	<b>127,603,083,472</b>	<b>93,430,569,495</b>
Apatit Viet Nam One member Co., Ltd	127,204,941,472	92,258,877,053
Southern Chemical Import and Export JSC	325,080,000	360,518,400
Dap Vinachem JSC	-	770,705,642
Vietnam Institute of Industrial Chemistry	73,062,000	40,468,400
<b>Sales</b>	<b>183,356,968,300</b>	<b>103,771,445,700</b>
Southern Chemical Import and Export JSC	87,133,659,500	53,671,367,500
VanDien Fused magnesium phosphate fertilizer JSC	96,223,308,800	50,100,078,200
<b>Pay dividends</b>	<b>15,560,246,400</b>	<b>12,642,700,200</b>
Hoang Ngan Co., Ltd	2,722,761,600	2,212,243,800
Vietnam National Chemical Group	12,837,484,800	10,430,456,400
<b>*) Balances with related parties</b>	<b>31/12/2024 VND</b>	<b>01/01/2024 VND</b>
<b>Trade accounts receivable</b>		
Southern Chemical Import and Export JSC	-	9,623,071,214
<b>Advances from customers</b>		
Southern Chemical Import and Export JSC	27,631,586,302	-
<b>Trade accounts payable</b>		
Apatit Viet Nam One member Co., Ltd	191,996,292	8,061,018,900



**NOTES TO THE FINANCIAL STATEMENTS (continued)**

(Notes are an integral part of these Financial Statements and they shall be read in conjunction with such enclosed Financial Statements)

\*) Remuneration paid to key management members during the year was as follows:

	The year 2024 VND	The year 2023 VND
Income of key management members	3,408,474,000	2,794,677,000
<b>Total</b>	<b>3,408,474,000</b>	<b>2,794,677,000</b>

Details of the income of key management members in the year as follows:

**Income of Board of Directors**

Name	Position	1,268,108,000	1,037,574,000
Mr. Duong Nhu Duc	Director	668,778,000	537,615,000
Mr. Pham Hong Son	Deputy Director	599,330,000	499,959,000

**Income of members of the Board of Management and other key management members**

Name	Position	2,140,366,000	1,757,103,000
Mr. Pham Manh Ninh	Chairman of the Board of Management	657,457,000	523,435,000
Mr. Ha Huy San	Member of the Board of Management	396,611,000	329,359,000
Mr. Nguyen Ngoc Thach	Member of the Board of Management	60,000,000	60,000,000
Mr. Nguyen Ngoc Thuan	Chief Accountant	466,926,000	368,131,000
Ms. Hoang Thi Tiep	Head of Board of supervision	168,492,000	175,774,000
Ms. Ta Thi Kim Cuc	Member of Board of supervision	342,880,000	252,404,000
Mr. Vu Tuan Anh	Member of Board of supervision	48,000,000	48,000,000
<b>Total</b>		<b>3,408,474,000</b>	<b>2,794,677,000</b>

**3. Comparative information**

Comparative figures are the figures of the audited Financial Statements for the fiscal year ended December 31, 2023 of Ninh Binh Phosphate fertilizer Joint Stock Company by Vietnam Auditing and Evaluation Co., Ltd (VAE).

Ninh Binh, February 22, 2025

NINH BINH PHOSPHATE FERTILIZER JOINT STOCK COMPANY

Prepared by

Chief Accountant

Director



Luu Thi Thu Ha

Nguyen Ngoc Thuan

Duong Nhu Duc