

**GIA DINH WATER SUPPLY JOINT STOCK  
COMPANY**

**SOCIALIST REPUBLIC OF VIETNAM**  
**Independence - Freedom - Happiness**

Number: **770** /GD-TCHC

*Hồ Chí Minh City, March 31, 2025*

Re: Announcement of Annual Report 2024

**To: STATE SECURITY COMMISSION OF VIETNAM  
HANOI STOCK EXCHANGE**

1. Company Name: Gia Dinh Water Supply Joint Stock Company.
2. Stock code: GDW
3. Head office address: 2Bis No Trang Long, Ward 14, Binh Thanh District, HCMC.
4. Phone: 19001024 Fax: 38 412 524.
5. Person making information disclosure:
  - Full name: Mr. Nguyen Ngoc Hung - Company Director
  - Address: 41F/62 Truc Street, Ward 13, Binh Thanh District, HCMC.
  - Phone:
  - + Mobile: 0983087188; Office: 19001024 Fax: (028)38418524

6. Type of information disclosed:

☐ 24h ☐ 72h ☐ Request ☐ Abnormal ☒ Periodic

7. Information disclosure content:

Pursuant to Circular No. 96/2020/TT-BTC on November 16, 2020 of the Ministry of Finance guiding the disclosure of information on the stock market, effective from January 1, 2021, on regulations on information disclosure: **publish annual reports no later than 20 days after the date of publication of audited annual financial statements, but not exceeding 120 days from the end of the fiscal year.**

This information is published on the Company's website: [www.capnuocgiadinh.vn](http://www.capnuocgiadinh.vn) (in the Shareholder News section).

8. We hereby commit that the information published above is true and take full legal responsibility for the content of the published information.

**Attachments:**

- Annual report 2024.

**Recipient:**

- As above;
- Save: NQTCT.

Legal representative  
Director   
  
Nguyen Ngoc Hung

**GIA DINH WATER SUPPLY JOINT STOCK  
COMPANY**



**ANNUAL REPORT**  
**2024**

**(March 2025)**

## **I. General information**

### **1. General information**

- Trading name: GIA DINH WATER SUPPLY JOINT STOCK COMPANY
- Business registration certificate: 0304806225
- Charter capital: VND 95.000.000.000 VND (*Ninety five billion dong*)
- Owner's capital: **188.271.531.821** (*One hundred eighty - eight billion two hundred seventy - one million five hundred thirty - one thousand eight hundred twenty - one dong*)
- Address: 2Bis No Trang Long, Ward 14, Binh Thanh District, Ho Chi Minh City.
- Phone number: 19001024 Fax number: (028) 38.418.524
- Email: [gd@giadinhwatervn](mailto:gd@giadinhwatervn) Website: [capnuocgiadinhv.vn](http://capnuocgiadinhv.vn)
- Stock code: GDW
- *Formation and development process:*

#### *a) Establishment:*

- Gia Dinh Water Supply Joint Stock Company is one of the earliest established units in the system of water distribution units of the City's water sector. After Saigon Water Bureau was taken over in 1975, it changed its name to City Water Supply Company (the predecessor of Saigon Water Supply Corporation - Single Member Limited Liability Company), the Pipeline Repair and Maintenance Enterprise was established, headquartered at 2Bis No Trang Long, Ward 14, Binh Thanh today, as one of the first two affiliated units of Saigon Water Supply Corporation. In 1992, with the development of the city, the people's demand for water increased, Gia Dinh Water Supply Branch was established on the basis of converting from the Pipeline Repair and Maintenance Enterprise along with 3 other water supply units. By 2007, Gia Dinh Water Supply Branch was equitized and Gia Dinh Water Supply Joint Stock Company was born from there.

#### *b) Convert ownership into a joint stock company:*

- Implementing the policy of the Party and the State, on December 30, 2005, Ho Chi Minh City People's Committee issued Decision No. 6658/QD-UBND approving the plan and converting Gia Dinh Water Supply Branch under Saigon Water Corporation (now Saigon Water Corporation - Single Member LLC) into Gia Dinh Water Supply Joint Stock Company.

- The process of model conversion and calling for investment capital from individuals and non-state organizations started from the end of 2005 and ended in early 2007. On January 17, 2007, Gia Dinh Water Supply Joint Stock Company officially started operating under the model of a joint stock company and is a subsidiary in relation to Saigon Water Supply Corporation - the parent company - holding over 50% of the Company's charter capital.



*c) Listing:*

- The conversion and calling for capital contributions from the non-state sector attracted nearly 300 investors, thus the Company is qualified to become a public company according to legal regulations.
- In 2009, the Company carried out procedures to register for listing of securities on the UPCoM exchange in accordance with the regulations of the State Securities Commission. On June 15, 2010, the Company's shares were officially listed on the exchange with the stock code GDW.
- On December 18, 2018, Gia Dinh Water Supply Joint Stock Company was officially listed on the Hanoi Stock Exchange.

*d) Other events:*

- Trademark registration: From May 29, 2023, the Company's business lines are protected under the name and logo of Gia Dinh Water Supply Joint Stock Company by a Decision issued by the Department of Intellectual Property under the Ministry of Science and Technology of Vietnam.

**2. Industry and business location**

*a) Business lines:*

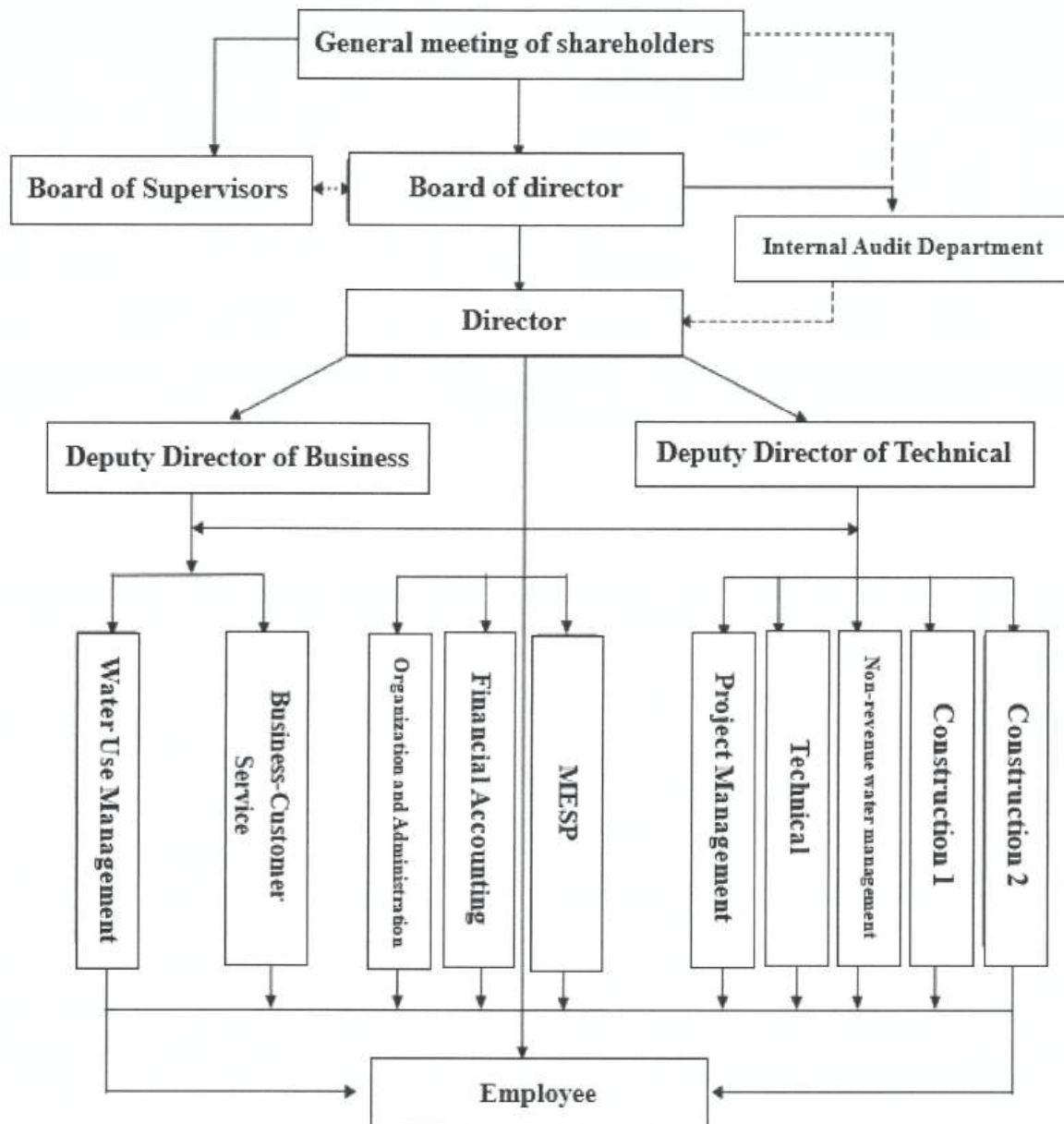
- On January 17, 2007, the Company was granted the first Business Registration Certificate with the following business lines: Management and development of water supply systems; supply and trading of clean water (in the assigned area); consulting on construction of water supply works, civil and industrial works; design and construction of water supply works; road resurfacing and site leveling.
- On July 16, 2011, the Company's business lines were supplemented with the following areas: construction of railway and road works, freight transport by road; production and trading of non-alcoholic beverages and mineral water; real estate trading and land use rights.
- December 27, 2013, registered the third change to the Certificate of Business Registration of the Joint Stock Company.
- September 20, 2017, registered the fourth change to the Certificate of Business Registration of the Joint Stock Company.
- April 28, 2021, registered the fifth change to the Certificate of Business Registration of the Joint Stock Company.
- April 25, 2022, registered the sixth change to the Certificate of Business Registration of the Joint Stock Company.

*b) Business location:*

- The company operates in the areas assigned by Saigon Water Corporation Limited, including: Binh Thanh District, Phu Nhuan District, Wards 12, 13, 14, District 3 and Ward 1, Go Vap District.

**3. Business organization and governance model and management apparatus:**

*a) Management model:*



*\* Note: MESP: Materials and Equipment Supplies Planning Department.*

**4. Development orientation**

*a. Main objectives:*

To build a friendly and modern water supply enterprise, fulfilling the mission of supplying water to serve people's lives, the Company's orientation in the coming time is:



- Focus on implementing the safe water supply program, ensuring the water consumption needs of customers in the area; sustainably maintain the rate of 100% of households being supplied with clean water;

- Continue to implement active professional solutions to sustainably reduce water loss and revenue loss; effectively manage clean water business indicators, contributing to increasing water revenue in particular and business efficiency in general;

- Improve the application of information technology in management and data exploitation to serve water supply activities more professionally; continue administrative reform towards reducing and eliminating internal procedures, increasing utility and convenience for customers.

*b. Medium and long term development strategy:*

- Continue to implement the program to reduce water loss and revenue loss in depth to reduce the rate of water loss; continue to effectively mobilize commercial loan sources to implement water supply network projects;

- Implementing effective solutions for water supply network management and customer care to increasingly improve service quality; effectively managing clean water business indicators to contribute to increasing water revenue in particular and business efficiency in general;

- Link dividend target with Company profit, harmonize development investment and annual profit distribution in line with the Company's development trend;

- Stabilize and improve the material and spiritual life of employees and workers, harmoniously resolve the issues between the Company's interests, labor productivity and workers' income;

- Improve the management capacity of listed companies on the basis of applying and complying with current legal regulations; focus on training and fostering management and executive staff; transparency of information and operations of the unit.

*c. The Company's short- and medium-term sustainability goals (for the environment, society and community) and key programs related to them:*

- Comply with current legal regulations on corporate finance and accounting, fulfill obligations to the budget;

- Comply with professional regulations on clean water production and business, and on labor and salary management;

- Strictly implement the protection regime for urban underground works in the construction of water supply systems; build the image of a water supply enterprise with good, friendly, customer-oriented services, ensuring the clean water needs of all residents and organizations in the service area;

- Ensure harmony of interests between the enterprise, employees and shareholders of the Company.

## 5. Risks:

Gia Dinh Water Supply Joint Stock Company, with its management area of water supply pipeline network, has limited number of new customers, the trend of saving customers' spending through saving clean water, and parallel use of well water still exists. In 2024, with challenges in the water industry such as the impact of climate change putting pressure on the planning of water supply system development as well as difficulties in management and operation; The rate of water loss and revenue loss, although lower than the plan by 2,24%, is 0,28% higher (corresponding to an increase in water loss of 350 thousand m<sup>3</sup>) compared to 2023, showing that the control of water loss is not really sustainable. The Company must continue to invest financially and synchronously implement many specific solutions to ensure reduction and maintain the water loss rate at an economic level; The request for agreement on the route must have the consensus of many underground construction management agencies such as: electricity, telecommunications, Technical Infrastructure Management Center, Road Traffic Infrastructure Management Center; The application for a road excavation permit still has to go through many forms and steps, leading to delays in the implementation of construction projects to renovate damaged pipes, affecting the progress of completing construction investment targets, reducing the Company's overall water loss and the quality of customer service.... In order to operate and manage the water supply network, the Company has promoted the use of scientific and technological applications in production and business activities, ensuring the supply of safe clean water, improving the quality of customer service, meeting the development requirements of the City. The application of advanced water industry technical standards and regulations as well as scientific and technological applications in the process of investing and developing the water supply system contributes to ensuring more effective water distribution; helps overcome water leakage in the water supply network to minimize water loss; continues to sustainably maintain the target of 100% of households using clean water.

- Clean water is an essential commodity and the price of clean water is regulated by the City People's Committee. At the same time, the wholesale price of clean water through the clean water wholesale contract with Saigon Water Corporation - Single Member Co., Ltd. (SAWACO) is determined every year, so there are certain limitations in the proactive regulation in balancing the annual financial plan of the unit.

## II. Operational situation during the year 2024

### 1. Production and business situation

Target	Unit of measure	Perform 2023	Plan 2024	Perform 2024	Growth (%)	Compared to plan (%)
(A)	(B)	(1)	(2)	(3)	(4)=3/1	(5)=3/2
1. Water supply output	M.m <sup>3</sup>	53,992	55,000	55,341	102,50	100,62
2. Install new water meter	Piece	544	500	507	93,19	101,40
3. Replace water meter of all sizes	Piece	32.343	30.679	33.144	102.48	108,03
4. Loss ratio	%	9,98	12,5	10,26	Increase 0,28	Decrease 2,24



5. Percentage of households with access to water	%	100	100	100	100,00	100,00
6. Development of water supply network	Meter	300	0	0	-	-
7. Invest in replacing rotten pipes	Meter	9,614	12,332	13,033	135,56	105,68
8. Project to reduce water loss and revenue loss	Meter	8,163	17,931	17,840	218,55	99,49
9. Total revenue	Billion VND	657,041	677,965	683,654	104,05	100,84
10. Water revenue	Billion VND	651,634	671,165	668,710	102,62	99,63
11. Profit before tax	Billion VND	48,250	45,500	50,146	103,93	110,21
12. Submit budget	Billion VND	184,548	212,300	225,399	122,13	106,17
13. Dividends	%	14%	16%	16%	Increase 2%	Increase 2%

## **2. Organization and personnel**

### *a. List and profile of the Executive Board :*

Status	Full name	Position	Representation/shareholding ratio (%)
01	Nguyen Ngoc Hung	Director	0
02	Dang Ngoc Ha	Deputy Director of Business	0
03	Nguyen Tuan Ngoc	Deputy Director of Technical	0
04	Nguyen Thi Quynh Diep	Chief Accountant	0

### **❖ Director (appointed on 22/4/2022)**

- Full name: Nguyen Ngoc Hung Gender: Male
- Citizen Identification number: 001076013269 Date of issue: April 3, 2023  
Place of issue: Police Department
- Date of birth: February 15, 1976 Place of birth: Hanoi
- Nationality: Vietnamese Ethnicity: Kinh
- Hometown: Binh Thuan
- Permanent address: 41F/62 Truc Street, Ward 13, Binh Thanh District, HCMC
- Education level: 12/12
- Professional qualifications: Civil Engineer, Bachelor of Economics, Master of Construction Management

### **❖ Deputy Director of Business**



- Full name: Dang Ngoc Ha Gender: Male
- Citizen Identification number: 079068020391 Date of issue: April 29, 2021  
Place of issue: Police Department
- Date of birth: July 20, 1968 Place of birth: Ho Chi Minh City
- Nationality: Vietnamese Ethnicity: Kinh
- Hometown: Ho Chi Minh City
- Permanent address: 83/1/2 Truong Dang Que, Ward 3, Go Vap District, Ho Chi Minh City
- Education level: 12/12
- Qualification: Bachelor of Laws

❖ **Deputy Director of Technical (Appointed on September 8, 2022)**

- Full name: Nguyen Tuan Ngoc Gender: Male
- Citizen Identification number: 079084015176 Date of issue: July 22, 2021  
Place of issue: Police Department
- Date of birth: June 15, 1984 Place of birth: Ho Chi Minh City
- Nationality: Vietnamese Ethnicity: Kinh
- Hometown: Xuan Loi Commune, Lap Thach District, Vinh Phuc
- Permanent address: 750A/7 Nguyen Kiem, Ward 4, Phu Nhuan District, HCMC.
- Education level: 12/12
- Qualifications: Master of Construction Management, Civil Engineering, Bachelor of Business Administration

❖ **Chief Accountant**

- Full name: Nguyen Thi Quynh Diep Gender: Female
- ID number: 023119849 Date of issue: October 18, 2010  
Place of issue: Ho Chi Minh City
- Date of birth: April 10, 1978 Place of birth: Ha Tinh
- Nationality: Vietnamese Ethnicity: Kinh
- Hometown: Can Loc, Minh Loc, Ha Tinh
- Permanent address: 177 Nguyen Thai Son, Ward 04, Go Vap District, Ho Chi Minh City
- Education level: 12/12
- Qualification: Bachelor of Economics (major in Accounting)

*b. Number of staff and employee policies:*

- As of December 31, 2024, the total number of employees of the Company is 309 people, of which 69 are female employees.
- Employees are entitled to full social insurance, health insurance, unemployment benefits, etc. according to the law.
- Regarding welfare policy, the Company has purchased life insurance for all employees at the rate of 24.000.000 VND/year. Every year, the Company organizes periodic health check-ups and purchases PVICARE insurance package to take care of the health of the Company's employees.
- The Company provides uniforms to employees every year in the form of direct tailoring or cash (depending on actual conditions), and also provides labor protection equipment for direct workers to ensure labor safety at the construction site. In 2024, the Company also organized tours and vacations for employees. In addition, it continues to apply the hardship allowance policy, organize visits when employees or relatives are sick, have funerals, weddings, etc., supplement salaries and bonuses on holidays and anniversaries during the year.

**3. Investment situation, project implementation situation**

- Due to the company's characteristics of providing clean water to residential areas, the company's fixed assets are mainly grade 3 water supply network pipes, so the value is very large.
- During the year, the depreciation of fixed assets was quite large, 34,259 billion VND , corresponding to a lot of new investments and upgrading and completing pipelines. This year, the company has implemented construction projects with the following figures:
  - Beginning balance of transition projects: VND 5.430.486.024.
  - Number of additional investment projects (including transitional projects and new investments): VND 23.186.690.817.
  - The amount of completed project transferred into new fixed assets: VND 22.710.597.374, the transfer reduction is different from VND 0.
  - Ending balance of projects carried over to next year of projects carried over to next year: VND 5.906.579.467.

**4. Financial situation**

a) Financial situation

Target	2023	2024	% Increase/ Decrease
Total asset value	306.419.199.355	294.384.930.386	-3,93
Net revenue	653.386.688.918	672.328.330.017	+ 2,90
Profit from business activities	47.439.703.205	40.309.433.301	-15,03
Other profits	809.939.163	9,836,303,714	1.114,45



Target	2023	2024	% Increase/ Decrease
Profit before tax	48.249.642.368	50.145.737.015	3,93
Profit after tax	38.263.879.789	39.893.912.383	4,26
Dividend yield ratio			

b) Key financial indicators

Indicators	2023	2024	Note
<b><i>Solvency ratio</i></b>			
+ Current ratio: Current assets/Current liabilities	1,21 times	1,23 times	1,65%
+ Quick ratio <u>Current asset – Inventory</u> Short-term debt	0,91 time	0,94 times	3,3%
<b><i>Capital structure indicators</i></b>			
+ Debt/Total Assets Ratio	0,42	0,36	- 14,29 %
+ Debt/Equity Ratio	0,72	0,56	- 22,22 %
<b><i>Performance indicators</i></b>			
+ Inventory turnover: <u>Cost of goods sold</u> Average inventory	14,44 laps	12,74 laps	- 11,77 %
+ Net Revenue/Total Assets	2,13	2,28	7,04 %
<b><i>Profitability ratio</i></b>			
+ Profit after tax/Net revenue ratio	0,0586	0,0593	+1,32%
+ Profit after tax/Equity ratio	0,215	0,212	-1,40%
+ Profit after tax/Total assets ratio	0,125	0,136	+8,8%
+ Operating Profit Ratio / Net Revenue	0,073	0,060	-17,81%

**5. Shareholder structure, change in owner's equity**

a) Share:

- Total shares: 9.500.000
- Type of outstanding shares: common shares

- Number of freely transferable shares: 9.500.000
- Number of shares restricted from transfer: 0

b) Shareholder structure (according to data closing on December 31, 2024):

According to the list of shareholders as of December 31, 2024 of Gia Dinh Water Supply Joint Stock Company, the Company There are 304 shareholders owning 9,500,000 voting shares. The shareholder structure is classified as follows:

Criteria for classifying shareholders according to		Shareholders		Shares owned	
		Quantity	Rate (%)	Quantity	Rate (%)
Scale	Big	04	1,32	8.298.688	87,35
	Small	300	98,68	1.201.312	12,65
Type	Organization	10	3,29	8.387.288	88,29
	Individual	294	96,71	1.112.712	11,71
Territory	Domestic	295	97,04	8.883.096	93,51
	Foreign	09	2,96	616.904	6,49
Capital	State	02	0,66	4.907.700	51,66
	Other	302	99,34	4.592.300	48,34

c) Owner's equity change situation: None

d) Treasury stock transactions: None

e) Other securities: None

#### **6. Environmental and social impact report:**

- The Company is one of 10 distribution units under Saigon Water Corporation Limited - Single Member Limited Liability Company (SAWACO) which plays a role in supplying clean water in Ho Chi Minh City. The main activity of the Company is to receive water from SAWACO and distribute it directly to customers. The Company's current operating area includes Binh Thanh District, Phu Nhuan District, Ward 1, Go Vap District and Wards 12, 13, 14, District 3.

- The company always maintains 100% of households with continuous clean and safe water supply.

- During its operation, the Company always aims at sustainable development, environmental protection and fulfilling social responsibilities and obligations to the State, respecting the rights of shareholders, partners, customers, employees and the community.

### **III. Report and assessment of the Board of Directors**

#### **1. Evaluation of production and business performance:**

##### **a. Performance Evaluation:**



In 2024, the Company has strived to complete and basically completed the set plan, ensuring the preservation of contributed capital and fulfilling obligations to the State, notably:

- The water loss rate in 2024 is 10,26%, 2,24% lower than planned and 0,28% higher than in 2023.

- Total revenue was recorded at VND 683,654 billion; reaching 100,84% of the yearly plan, up 4,05% (equivalent to VND 26,613 billion), of which water revenue accounted for VND 668,710 billion, up 2,62% (equivalent to VND 17,076 billion) compared to 2023. Average selling price reached VND 12.083/m<sup>3</sup> · VND 120/ m<sup>3</sup> lower than the plan (VND 12.203/m<sup>3</sup>) and VND 14/m<sup>3</sup> higher than 2023.

- Pre-tax profit is VND 50,146 billion, reaching 110,21% of the plan, up 10,49% (equivalent to VND 4,760 billion) compared to 2023. Payment of taxes, fees and drainage service fees is VND 225,399 billion, reaching 106,17% of the plan, up 22,52% (equivalent to VND 41,424 billion) compared to 2023.

- The volume of water purchased in bulk from Saigon Water Corporation - Single Member LLC measured through 32 meters, totaled 61,786 million m<sup>3</sup>, accounting for 98,30% of the plan, an increase of 2,98% (equivalent to 1,789 million m<sup>3</sup>) compared to 2023. The volume of water consumed (standard 1) measured through 138.891 customer meters was 55,341 million m<sup>3</sup>; reaching 100,62% of the plan; an increase of 2,50% (equivalent to 1,349 million m<sup>3</sup>) compared to 2023.

- Installed 507 new water meters, reaching 101,40% of the plan and 93,19% compared to 2023, continuing to sustainably maintain the target of 100% of households having access to clean water.

- For disbursement of water supply network development: disbursement of 291 million VND, reaching 100,69% of the annual plan.

- For the investment in replacing new pipes: construct and complete the final settlement of 10 out of 10 projects registered for the volume of implementation in the investment implementation phase, replace 13.033 m of pipes, construction value of 53,090 billion VND. By the end of 2024, 30,118 billion VND had been disbursed, reaching 99,75% of the plan.

- For the project to reduce water loss and revenue loss: 20 out of 20 projects registered for the investment implementation phase have been constructed and finalized, replacing 522 sets of branch pipes and renovating 17.840 meters of pipes with a cost of 49,758 billion VND, of which 34,996 billion VND was disbursed, reaching 144,43% of the plan.

#### **b. The progress the Company has achieved:**

- In 2024, the Company has made breakthroughs in applying science to ensure stable management and operation of the distribution network, ensuring safe and continuous water supply, continuing to sustainably maintain 100% of households using clean water in the management area, completing production and business targets, and construction investment according to the annual plan.

- Continue to improve the program of updating identification codes by scanning QR codes and information strings on citizen identification cards, expand online water bill payment channels through banks, continue to promote the customer care system through the CallCenter system,



Zalo application, SMS BrandName... to help customers look up information and register for services conveniently anywhere on computers or smart phones.

- Continue to invest in completing IT infrastructure, upgrading hardware equipment for security systems and network security. Diversify storage solutions to ensure database security and upgrade storage systems to increase storage space for IT applications, digital data, and use cloud computing technology to store data. Ensure network information security and customer data.

- Continue to improve the quality and accuracy of water supply network data on GIS platform, while digitizing and standardizing customer database towards integration into GIS system to build a centralized and synchronous data management system.

- Continue to perfect the solution of “Customer Service oriented 4.0”, upgrade the website, online customer service to level 4 of online public services. Design and build a website in sync with the new brand identity, increase interaction with customers through chat function, connect with the unit's social networking site... Connect with applications through the internet environment to help customers track online the progress of resolving water supply service records.

- Continue to develop a solution for recording and reading smart water meter indexes integrated into the system developed on a mobile technology platform to modernize the index recording and reading work, while allowing the collection of additional locations and images of water meters at the time of reading for the purpose of managing and monitoring the index recording work. Connect customer data and water indexes with existing customer management software.

- Upgrade the application to Manage new records, move, re-establish contacts, periodically change the Water Meter interface in a more friendly and easy-to-use direction, synchronize data with the centralized Customer Records Management system. The interface is compatible with all types of mobile devices, adding and editing some missing processes. The software is developed on a modern technology platform, the database is standardized and synchronized with other systems.

- Upgrade the Centralized Customer Management application with a centralized database instead of the current separate temporary cutting, destruction and fluctuation software, integrating customer information linked to the digital file system. Integrate all functions in the fluctuation management, temporary cutting, and destruction software. The software is developed on a modern technology platform, the database is standardized and synchronized with other systems.

- Continue to promote the digitalization of business processes and general management to more effectively manage the unit's existing resources, increase operational efficiency, and provide unified, synchronous, and flexible information between functional departments.

## ***2. Financial situation***

a) The company's assets mainly serve its core business of providing clean water to local residents.



- Total asset utilization efficiency = Net revenue/Total assets

$$= 672.328.330.017/294.384.930.386 = 2,28$$

*That means 1 dong of assets generates 2,28 dong of revenue.*

- Fixed asset utilization efficiency = Net revenue/Fixed assets

$$= 672.328.330.017/158.719.059.374 = 4,24$$

*That means 1 dong of assets generates 4,24 dong of revenue.*

- Equity utilization efficiency = Net revenue/Equity

$$= 672.328.330.017/95.000.000.000 = 7,08$$

*That means every 1 dong of equity generates 7,08 dong of revenue.*

b) Current debt situation, large fluctuations in debt.

- Accounts receivable at the end of the year: VND 17.620.451.386, of which:

- Customers owe water bill: VND 8.848.418.792
- Prepayment to seller: VND 2.460.623.933
- Other long-term receivables: VND 332.353.191
- Other short-term receivables: VND 5.979.055.470

- By the end of the year, bad debt mainly comes from individual customers with accumulated water bill debt up to December 31, 2024 of VND 3.386.043.061. Every year, the company makes provisions for bad debt according to regulations, accumulated up to the end of 2023 is: VND 4.230.451.336.

- Year-end liabilities: VND 106.113.398.565, of which:

- The Bank's long-term debt is: VND 3.467.104.411
- The Bank's short-term debt is: VND 4.942.664.272
- Payable to seller: VND 53.741.001.678
- Payable to buyer: VND 513.466.724
- Tax debt : VND 6.109.944.319
- Employee debt: VND 12.915.031.701
- Receive deposit: 2,970,775,457 VND
- Other payable: VND 19.448.270.354
- Bonus and welfare fund: VND 2.005.139.649

- During the year there were no bad debts payable, no differences due to exchange rate.

### ***3. Improvements in organizational structure, policy, management***

- The company standardizes regulations and business processes, especially business processes related to customer service, to adjust, supplement, or draft new ones to suit actual conditions and aim to quickly and accurately resolve customer requests .

- In order to meet the requirements of increasingly developing production and business activities and prepare a replacement labor source, the Company's staff is gradually rejuvenated with better quality and expertise than before. In 2024, the Company continues to complete the organizational structure by appointing the missing positions of Head - Deputy Head of Department - Team, focusing on improving technical and information technology expertise to improve the quality of work serving production and business activities.

- On the other hand, the Company also focuses on training and improving professional knowledge for employees and management staff. In 2024, the Company conducted 40 training courses and organized them at the unit, with 835 employees sent for training with a total training cost of VND 627.483.174. Managers and professional staff are given the opportunity to participate in sports events, training courses at home and abroad, and exchange with other units in the industry to learn from experience, improve their qualifications and management and operational skills. The Company's management staff is also rotated and appointed to create conditions for promoting individual capacity and creating a source of successor human resources.

- Regarding communication activities, the Company cooperates with Saigon Water Corporation Limited – Single Member Company and Saigon Giai Phong Newspaper, Nguoi Lao Dong Newspaper to provide information and promote the activities of the unit. At the same time, the Company's activities, events, and utilities to improve customer service quality are also widely promoted and informed through the Company's website, electronic LED screens, Facebook... to promote the image and build relationships with the community.

#### ***4. Operational plan for 2025 :***

##### *a) Target:*

- Safely manage and operate the water supply system, provide continuous and stable water supply and increase water consumption;
- Strive to achieve water supply output, revenue and profit compared to the set targets;
- Ensure clean water quality for daily life, production and services according to state standards;
- Maintain the rate of households with clean water supply at 100% in the management area;
- Continue to improve the quality of human resources, promote the application of science and technology in technical infrastructure and business management;
- Implement safe water supply plan, preserve and develop capital resources, develop smart water supply system;
- Improve customer service quality, streamline the organization, improve management and operation efficiency of the Company;
- Proactively detect and repair water leaks in a timely manner, renovate and replace the network to help reduce and maintain the rate of water loss at an economic level;

*b) Basic planning indicators (expected to be submitted and approved at the 2024 Shareholders' Meeting):*



Target	Unit of calculation	Perform 202 4	Plan 2025	Plan 2025 vs Perform 2024
		(1)	(2)	(3=2/1)
1. Water consumption	Million m <sup>3</sup>	55,341	55,800	100,82 %
2. Total revenue	Billion VND	683,654	684,545	100,13 %
3. Profit before tax	Billion VND	50,146	50,540	100,79 %

#### IV. Board of Directors' assessment of the Company's operations

##### 1. Board of Directors' assessment of the Company's operations

Under the drastic and correct direction of the Company's Board of Directors and above all, the efforts to overcome difficulties and promote the dynamic and creative spirit of the staff have made the production and business results of Gia Dinh Water Supply Joint Stock Company have had positive and promising changes, creating momentum for recovery and growth in the following years.

2024 is still considered a challenging year for recovery from the negative impacts of the economy. Identifying the key task of ensuring the safe and continuous supply of clean water to local people, the Company has made efforts to overcome difficulties, focusing on implementing the safe water supply program on the basis of improving the quality of technical and business management, operating and exploiting the water supply network well and applying information technology to improve the quality of customer service.

Overall assessment of stable operating results with business targets stated in Resolution No. 04/NQ-GD on April 24, 2024 of the 2024 General Meeting of Shareholders as follows: growth is shown through basic targets such as Water consumption output reaching 55,341 million m<sup>3</sup>, up 0,62% compared to the plan; Total revenue reaching 683,654 billion VND, up 0,84% of the plan, pre-tax profit reaching 50,146 billion VND, up 10,210% compared to the plan.

Target	Unit	Plan 2024	Performed 2024	Compare performed with plan (%)
1. Water output	<i>million m<sup>3</sup></i>	55,000	55,341	100,62 %
2. Total revenue	<i>billion dong</i>	677,965	683,654	100,84 %
3. Profit before tax	<i>billion dong</i>	45,500	50,146	110,21 %

In the work of controlling water loss and revenue loss, the Company has divided the area into 02 areas including 86 DMAs (of which water loss under 10% has 45 DMAs, from 10% to 12,5% has 16 DMAs and over 12,5% has 25 DMAs) to determine the water loss rate and orient the work of reducing water loss and revenue loss. Install 10 more pressure reducing valves at DMA BT1307, BT2501, BT2502, BT2503, BT2504, BT2505, BT2507, PN0902, PN 0304, Q31300, bringing the total number of pressure reducing valves installed in the management area to 24 valves. In addition, the Company installed 03 more sludge discharge valves and 01 monitoring station (at the Company's material warehouse at 62/2 Dang Thuy Tram, Ward 13, Binh Thanh District), a total of 686 sludge discharge valves and 02 monitoring stations have been installed and operated to proactively and regularly monitor water quality in the management area.



In the work of controlling water loss and revenue loss, regularly check and update information on cases where customers have changed their water usage purposes. The results up to the end of 2024 have collected the amount of water due to the difference in unit price of 71 addresses was 77.149 m<sup>3</sup>, equivalent to 692 million VND; reducing the rate of water meters with low consumption from 0 m<sup>3</sup> to 4 m<sup>3</sup> to 9,64%, equivalent to a decrease of 365 meters compared to 2023; collecting and updating identification codes to reach 97,12% of the total water quota provided to customers, timely adjusting to ensure stable growth of the average selling price. In addition, raising the sense of responsibility in reading numbers correctly and completely, implementing reading numbers outside of working hours for addresses that have not been able to access the meter for 02 reading periods or more to increase the frequency of controlling the status of water meters and consumption output.

- For the procurement and equipment of tank repair and meter replacement materials in 2024, the Company has organized procurement according to the Bidding Law with a volume value of VND 32,984 billion, of which VND 28,936 billion has been disbursed, reaching 102,85% of the plan. In addition, the Company continues to equip machinery, network management equipment, office equipment, information technology software and organize training courses to improve skills and expertise for employees with an amount of VND 25,105 billion to contribute to improving the efficiency of production and business activities and customer service of the Company with a disbursement value of VND 22,045 billion, reaching 103,89% of the plan.

The company complies with legal regulations on business operations in reading numbers, collecting money, maintaining water meters and providing clean water to ensure quality according to regulations.

## ***2. Board of Directors' assessment of the performance of the Board of Management***

- The Director demonstrates the role of command, completes the duties of a legal representative in disclosing information according to current legal regulations; coordinates well with the Chairman of the Board of Directors according to the Operating Regulations, properly exercises the authority according to the Company's Charter and the authorization of the Board of Directors in transactions with Saigon Water Corporation Single Member LLC - a shareholder with rights and obligations related to the Company.

- In management, the Board of Directors is united, reports properly and provides information on production and business results as required by the Board of Directors. The Board of Directors maintains a regular quarterly meeting regime with management staff to evaluate and urge the progress of implementing the Board of Directors' resolutions. The Board of Directors has directed strongly and focused on implementing solutions to apply information technology and specialized scientific and technical advances in reducing water loss and revenue loss; strengthening the control of water use, improving the quality of customer service; proposing positive solutions; proactively and promptly handling problems arising in the management and operation process; effectively implementing the 2024 production and business plan.

## ***3. Plans and directions of the Board of Directors***

- Coordinate and support the Executive Board in implementing the Resolution of the 2025 Annual General Meeting of Shareholders, focusing on implementing the safe water supply



program, ensuring the water consumption needs of customers in the area; sustainably maintain the rate of 100% of households being supplied with clean water; Continue to implement active professional solutions to sustainably reduce water loss and revenue loss; effectively manage clean water business indicators, contributing to increasing water revenue in particular and business efficiency in general;

- Improve the application of information technology in management and data exploitation to serve water supply activities more professionally; continue administrative reform towards reducing and eliminating internal procedures, increasing utility and convenience for customers;

- Preserve the efficiency of using State capital; Maintain profitable business operations and improve the lives and incomes of the Company's employees, ensuring the Company's sustainable development .

- Implement well solutions to improve customer service quality in the direction of sustainable development, aiming to achieve the 2025 plan:

- a) The average water loss rate is below 10,60 %;
- b) Water consumption reached 55.800 million m<sup>3</sup>;
- c) Total revenue reached 684,545 billion VND (of which water revenue: 677,245 billion VND);
- d) Maintain profits, annual dividend rate of 14 % /year or more;
- e) Promote administrative reform based on the application of information technology to improve labor productivity; build a team of professional and dedicated staff.

- Environmental, social and community goals:

- Comply with current legal regulations on corporate finance and accounting, fulfill obligations to the budget;

- Comply with professional regulations on clean water production and business, and on labor and salary management;

- Strictly implement the protection regime for urban underground works in the construction of water supply systems; build the image of a water supply enterprise with good, friendly, customer-oriented services, ensuring the clean water needs of all residents and organizations in the service area.

## **V. Corporate governance**

### ***1. Board of Directors***

#### ***a) Members and structure of the Board of Directors:***

Ordinal number	Full name	Title	Participate in management	Management position at other units	Have a certificate of training in corporate governance	Note
01	Nguyen Thanh Phuc	President		/	/	
02	Nguyen Ngoc Hung	Member	X	/	/	
03	Vu Phuong Thao	Member		Chairman of The Audit Committee, President of The Union	/	
04	Ho Thanh Cuong	Member		Head of Investment Planning Department Saigon Water Corporation	/	
05	Pham Thanh Trung	Member		Specialist	/	
06	Nguyen Anh Tuan	Member		Specialist	/	
07	Tran Quang Phuong	Member		Deputy General Director	/	

*b) Subcommittees of the Board of Directors: None*

*c) Board of Directors Activities:*

- Number of meetings: 04 meetings

Number of times to obtain written opinions to approve the Board of Directors' decisions: 02

The content was approved in 2024 with the following main issues:

- Periodic performance reports;
- Annual production, business and financial plan;
- 2024 Salary Fund Plan for Employees and Company Managers
- List of construction investment projects in 2024;

*(Attached are the Resolutions and Decisions issued by the Board of Directors in 2024).*

- The Board of Directors always operates on the basis of respecting legal regulations, with the principle of majority, honesty and prudence to ensure good implementation of the resolutions



of the annual general meeting of shareholders. Thanks to that, the Company operates stably, in accordance with legal regulations and ensures sustainable development factors. The members of the Board of Directors operate in the spirit of solidarity, high responsibility, for the common interests of the Company. Each member is assigned tasks according to specialized groups to proactively work and improve work responsibility. The Board of Directors continues to unify their will in operations. When attending Board of Directors meetings, members contribute authentic opinions according to the set content, exchange and discuss to reach the most correct decisions in the process of operation. The Board of Directors' resolutions guide the production-business-finance plan. The Company itself implements the employee salary policy in conjunction with the requirement to improve labor productivity and salary of the Company's managers according to the law. The Board of Directors fulfills its duties according to the Company's Charter and current laws. The Board of Directors operates in compliance with the Company Charter and current legal regulations, decisions are passed by majority rule; thus, the Company is oriented to operate in accordance with legal regulations and ensure sustainable development. The members of the Board of Directors demonstrate honesty and prudence; operate in the spirit of solidarity, high responsibility, for the common interests of the Company. Each member is assigned tasks in specialized groups to proactively work and enhance work responsibility.

*d) Activities of independent non-executive Board members.*

- The members of the Board of Directors do not participate in the management of activities based on the duties and powers stipulated in the Company Charter, the Board of Directors' Operating Regulations and the Chairman's Assignment according to the term. The members of the Board of Directors fully attend the Board of Directors' meetings; actively discuss, give opinions, evaluate and vote with high consensus on issues under the Board of Directors' decision-making authority. As a result, the content of the Board of Directors' resolutions is clear, creating favorable conditions for the management of the Company's Board of Directors.

*e) Corporate governance training (List of Board members participating in corporate governance programs during the year):*

In 2024, the Chairman of the Board of Directors, Head of the Supervisory Board, Board of Directors, Chief Accountant and the Person in charge of administration/Company Secretary will participate in the following training courses:

- The 7th meeting of the Chief Accountant Club in 2024.
- International Standard Internal Auditor Practice Certificate - IAP.
- Internal Audit practice in depth according to international standards.
- Information disclosure and corporate governance on the stock market.
- Conference of securities registration organizations at VSDC in 2024.
- National Chief Accountant Conference 2024.
- Annual Business Conference 2024.

## **2. Board of Control:**

### **a. Members and structure of the Board of Supervisors (BOS):**

<b>Ordinal number</b>	<b>Full name</b>	<b>Title</b>	<b>Percentage of voting shares owned (%)</b>
01	Ms. Huynh Thi Bich Phuong	Prefect	0,03
02	Trinh Trong Tam	Member	0
03	Tang My Phung	Member	0
04	Pham Thi Phuong Linh	Member	0
05	Nguyen Thi Ngoc Oanh	Member	0

### **b. Activities of the Board of Supervisors (BOS):**

Based on assigned tasks, members of the Board of Supervisors (BOS) carry out inspection and supervision of financial activities, management and operation of the Company through the following main activities:

- Organize meetings to assign responsibilities to each member of the Board of Supervisors;
- The representative of the Supervisory Board attends all meetings of the Board of Directors (BOD), supervises the activities of the BOD, the management of the Board of Directors and the Company's management apparatus throughout the fiscal year related to the implementation of financial plans and business production plans for 2024 approved by the General Meeting of Shareholders and the BOD.
- Review the legal correctness of the issuance of resolutions and decisions of the Board of Directors and the Executive Board in fiscal year 2024, and the Company's compliance with information disclosure regulations in accordance with the provisions of law.
- Propose the selection of an independent auditing company to audit the 2024 Financial Statements .
- Monitor and inspect the implementation of production and business plans, basic construction investment; review quarterly and annual indicators and target proportions through regular meetings of the Board of Supervisors; give opinions on the Company's quarterly, semi-annual and fiscal year financial reports .
- Check and supervise the procedures for organizing the Annual General Meeting of Shareholders to ensure compliance with legal regulations and the Company's Charter.

## **3. Transactions, remuneration and benefits of the Board of Directors, Executive Board and Supervisory Board**

### **a) Salary, bonus, remuneration, benefits:**



Ordinal number	Full name	Position	Salary	Bonus	Remuneration	Other income	Total
1	Nguyen Thanh Phuc	Chairman of the Board	633,484	94,522		68,056	796,062
2	Nguyen Ngoc Hung	Director/ Commissioner of Board	606,792	94,522	72	142,053	915,366
3	Nguyen Tuan Ngoc	Deputy Director	517,239	69,165		64,447	650,851
4	Vu Phuong Thao	Board Member		31,429	72		103,429
5	Pham Thanh Trung	Board Member		31,429	72		103,429
6	Tran Quang Phuong	Board Member		31,429	72	3	106,429
7	Nguyen Anh Tuan	Board Member		31,429	72		103,429
8	Ho Thanh Cuong	Board Member		31,429	72		103,429
9	Dang Ngoc Ha	Deputy Director	527,317	69,165		70,851	667,333
10	Hoang Van Hung	Former Head of the Board of Supervisors	85,248	33,809		8,854	127,911
11	Huynh Thi Bich Phuong	Head of the Board of Supervisors	462,181	55,024		39,313	556,518
12	Nguyen Thi Quynh Diep	Chief Accountant	494,335	60,713		50,310	619,860
13	Tang My Phung	Controller		15,714	48	6	69,714
14	Nguyen Thi Ngoc Oanh	Controller		15,714	48		63,714
15	Trinh Trong Tam	Controller		15,714	48	6	69,714
16	Pham Thi Phuong Linh	Controller		15,714	48	6	69,714
17	Nguyen Le Minh Phuong	Corporate Administrator			32		32.00
18	Tran Thi Quynh Nhu	Corporate Administrator			16		16.00

**b) Insider stock transactions:** (Information on stock transactions of members of the Board of Directors, members of the Supervisory Board, Directors, Chief Accountants, managers, Company Secretaries, major shareholders and people related to the above subjects): None

**c) Contracts or transactions with insiders:**

Contracts signed and implemented with the parent company - Saigon Water Corporation - Single Member LLC:

- Contract for wholesale purchase of clean water with Saigon Water Corporation – Single Member LLC (Major Shareholder) worth: VND 429.196.220.819 (Wholesale purchase of clean water through the main meter).

**d) Implementation of corporate governance regulations:** The company fully and correctly complies with legal regulations on corporate governance.



## **II. Financial reports**

### ***1. Audit opinion:***

Number: 177 /202 5 /BCKT-HCM.00131

## **INDEPENDENT AUDIT REPORT**

**To: Shareholders, Board of Directors and Management**

**Gia Dinh Water Supply Joint Stock Company**

We have audited the accompanying financial statements of Gia Dinh Water Supply Joint Stock Company (the “Company”), prepared on March 31, 2025, from page 5 to page 38, including the balance sheet as at December 31, 2024, the income statement, the cash flow statement for the year then ended and the notes to the financial statements.

### **Responsibilities of the Board of Directors**

The Company's Board of Directors is responsible for the preparation and fair presentation of the Company's financial statements in accordance with Vietnamese accounting standards, the Vietnamese enterprise accounting system and legal regulations related to the preparation and presentation of financial statements and is responsible for internal control that the Board of Directors determines is necessary to ensure the preparation and presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibilities**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. These standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Auditor's opinion:**

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of Gia Dinh Water Supply Joint Stock Company as at December 31, 2024, as well as the results of its operations and its cash flows for the year then ended in accordance with Vietnamese accounting standards, accounting regime for enterprises and legal regulations relating to the preparation and presentation of financial statements.

**AFC VIETNAM AUDITING FIRM  
COMPANY LIMITED**

*(signed)*

*(signed and sealed)*

**Pham Thi Ngoc Lien  
Deputy General Manager**

Certificate of registration to practice auditing No.  
1180-2023-009-1  
Ho Chi Minh City, March 31, 2025

**Le Huynh Bao  
Auditor**

Certificate of registration to practice  
auditing No.: 5449-2021-009-1

***Audited financial statements** - Please see this Report file published on the Company's website:  
[www.capnuocgiadinh.vn](http://www.capnuocgiadinh.vn) (go to Shareholder News section)*

*Ho Chi Minh City, 31 March 2025*

**Confirmation of the Company's legal representative**

**Manager**



**Nguyen Ngoc Hung**



*Ho Chi Minh City, 31 March , 2025*

**LIST OF RESOLUTIONS AND DECISIONS IN 2024**  
**(Attached to Annual Report 2024)**



1. Resolutions/Decisions of the General Meeting of Shareholders (including Resolutions of the General Meeting of Shareholders adopted in the form of written opinions):

Numerical Order	Resolution/Decision Number	Day	Content
01	04/NQ-GD	April 24, 2024	Resolution of the 2024 Annual General Meeting of Shareholders

2. Resolutions/Decisions of the Board of Directors in 2024:

Numerical Order	Resolution / Decision Number	Day	Content	Proportion through
01	15/NQ-GD	February 6, 2024	Resolution of the first meeting in 2024	100%
02	16/NQ-GD	February 23, 2024	Resolution on organization and documents of the 2024 Annual General Meeting of Shareholders	100%
03	17/NQ-GD	March 29, 2024	Resolution of the second meeting in 2024	100%
04	18/NQ-GD	April 9, 2024	Resolution on salary and remuneration fund implemented in 2023 of Gia Dinh Water Supply Joint Stock Company	100%
05	14/QD-GD	April 12, 2024	Decision on sending staff on business trips abroad	100%

Numerical Order	Resolution / Decision Number	Day	Content	Proportion through
06	19/NQ-GD	April 18, 2024	Resolution on the 2024 financial plan of Gia Dinh Water Supply Joint Stock Company	100%
07	20/NQ-GD	April 26, 2024	Resolution on the 2023 Manager's bonus fund of Gia Dinh Water Supply Joint Stock Company	100%
08	15/QD-GD	May 27, 2025	Decision on sending staff on business trips abroad	100%
09	21/NQ-GD	June 24, 2024	Resolution of the third session in 2024	100%
10	22/NQ-GD	September 12, 2024	Resolution on the 2024 salary and remuneration plan for the Company's Managers and Employees	100%
11	23/NQ-GD	October 1, 2024	Resolution on transferring 16 projects from the investment preparation stage to investment implementation in 2024	100%
12	24/NQ-GD	November 22, 2024	Resolution of the fourth session in 2024	100%
13	16/QD-GD	November 26, 2024	Decision on promulgating internal audit procedures of Gia Dinh Water Supply Joint Stock Company	100%