

# **Post And Telecommunication Joint Stock Insurance Corporation**

Separate financial statements

For the year ended 31 December 2024



# Post and Telecommunication Joint Stock Insurance Corporation

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# Post and Telecommunication Joint Stock Insurance Corporation

## GENERAL INFORMATION

### CORPORATION

Post and Telecommunication Joint Stock Insurance Corporation ("the Corporation") is a joint stock company established in Vietnam in accordance with Business License No. 3633GP-UB issued by the Hanoi People's Committee on 1 August 1998, Business Establishment and Operation License No. 41A GP/KDBH issued by the Ministry of Finance on 1 February 2007 and the subsequent amendments. The most current amendment No. 41A/GPDDC32/KDBH was issued on 5 January 2022.

The current principal activities of the Corporation are to provide non-life insurance products, reinsurance business, risk and loss prevention, loss adjusting, investment activities and other business operations that are in line with prevailing laws and regulations.

The Corporation's head office is located at 95 Tran Thai Tong Street, Dich Vong Ward, Cau Giay District, Hanoi City; 02 claim representative offices in Hanoi and Ho Chi Minh City; 01 representative office in the Southern area and 52 branches nationwide.

### BOARD OF DIRECTORS

Members of the Corporation's Board of Directors during the year and at the date of this report are:

|                     |               |  |
|---------------------|---------------|--|
| Ms. Pham Minh Huong | Chairwoman    | Appointed on 10 March 2022                               |
| Mr. Vu Hoang Ha     | Vice Chairman | Appointed on 28 April 2022                               |
| Ms. Nguyen Thi Hien | Member        | Appointed on 24 April 2024                               |
| Mr. Mai Xuan Dung   | Member        | Reappointed on 24 June 2020<br>Resigned on 24 April 2024 |
| Ms. Tran Thi Minh   | Member        | Reappointed on 24 June 2020                              |
| Mr. Ko Young Joo    | Member        | Reappointed on 24 June 2020                              |
| Ms. Do Thanh Huong  | Member        | Appointed on 10 March 2022                               |
| Ms. Vu Nam Huong    | Member        | Appointed on 10 March 2022<br>Resigned on 24 April 2024  |
| Mr. Park Ki Huyn    | Member        | Appointed on 28 April 2022                               |
| Mr. Jung Young      | Member        | Appointed on 30 June 2023<br>Resigned on 24 April 2024   |
| Mr. Lee Kang Jin    | Member        | Appointed on 24 April 2024                               |
| Mr. Nguyen Anh Duc  | Member        | Appointed on 24 April 2024                               |

### BOARD OF SUPERVISORS

Members of the Corporation's Board of Supervisors during the year and at the date of this report are:

|                           |                   |   |
|---------------------------|-------------------|---|
| Ms. Nguyen Thi Ha Ninh    | Head of the Board | Reappointed on 24 June 2020                             |
| Ms. Bui Thanh Hien        | Member            | Reappointed on 24 June 2020                             |
| Mr. Lee Tae Hun           | Member            | Appointed on 28 April 2022<br>Resigned on 24 April 2024 |
| Mr. Ko Dong Gi            | Member            | Appointed on 30 June 2023                               |
| Ms. Nguyen Thi Huong Thao | Member            | Appointed on 30 June 2023                               |
| Mr. Yang Young Un         | Member            | Appointed on 24 April 2024                              |

# Post and Telecommunication Joint Stock Insurance Corporation

## GENERAL INFORMATION (continued)

### BOARD OF EXECUTIVE

Members of the Corporation's Board of Executive during the year and at the date of this report are:

|                    |   |                                |
|--------------------|---|--------------------------------|
| Ms. Hoang Thi Yen  | General Director  | Appointed on 19 October 2023   |
| Ms. Luu Phuong Lan | Deputy General Director / Director of Insurance Operations Governance | Appointed on 25 October 2022   |
| Mr. Dieu Ngoc Tuan | Deputy General Director / Director of Corporate Governance            | Appointed on 31 October 2022   |
| Mr. Le Xuan Bach   | Deputy General Director/ Director of Operations Management            | Appointed on 24 September 2024 |

### LEGAL REPRESENTATIVE

The legal representative of the Corporation during the year and at the date of this report is Ms. Hoang Thi Yen - Title: General Director.

### AUDITOR

The auditor of the Corporation is Ernst & Young Vietnam Limited.



# Post and Telecommunication Joint Stock Insurance Corporation

## REPORT OF BOARD OF EXECUTIVE

Board of Executive of Post and Telecommunication Joint Stock Insurance Corporation ("the Corporation") is pleased to present this report and the separate financial statements of the Corporation for the year ended 31 December 2024.

### BOARD OF EXECUTIVE'S RESPONSIBILITY IN RESPECT OF THE SEPARATE FINANCIAL STATEMENTS

Board of Executive is responsible for the separate financial statements of each financial year which give a true and fair view of the separate financial position of the Corporation and of the separate results of its operations and its separate cash flows for the year. In preparing those separate financial statements, Board of Executive is required to:

- ▶ select suitable accounting policies and then apply them consistently;
- ▶ make judgements and estimates that are reasonable and prudent;
- ▶ state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the separate financial statements; and
- ▶ prepare the separate financial statements on the going concern basis unless it is inappropriate to presume that the Corporation will continue its business.

Board of Executive is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the separate financial position of the Corporation and for ensuring that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Corporation and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Board of Executive confirmed that it has complied with the above requirements in preparing the accompanying separate financial statements.

### STATEMENT BY BOARD OF EXECUTIVE

Board of Executive does hereby state that, in its opinion, the accompanying separate financial statements give a true and fair view of the separate financial position of the Corporation as at 31 December 2024 and of the separate results of its operations and its separate cash flows for the year then ended in accordance with the Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, accounting guidance applicable to insurance companies and the statutory requirements relevant to preparation and presentation of the separate financial statements.

The Corporation has a subsidiary as disclosed in the separate financial statements. The Corporation prepared these separate financial statements to meet the prevailing requirements in relation to disclosure of information, specifically the Circular No. 96/2020/TT-BTC on disclosure of information on the securities market. In addition, as required by these regulations, the Corporation has also prepared the consolidated financial statements of the Corporation and its subsidiary for the year ended 31 December 2024 (the consolidated financial statements) dated 29 March 2025.

Users of the separate financial statements should read them together with the said consolidated financial statements in order to obtain full information on the consolidated financial position, the consolidated results of operations and the consolidated cash flows of the Corporation and its subsidiary.

For and on behalf of Board of Executive



Ms. Hoang Thi Yen  
General Director

Hanoi, Vietnam

29 March 2025

Reference: 13429249/E-68514420

## INDEPENDENT AUDITORS' REPORT

**To: The Shareholders  
Post and Telecommunication Joint Stock Insurance Corporation**

We have audited the accompanying separate financial statements of Post and Telecommunication Joint Stock Insurance Corporation ("the Corporation"), as prepared on 29 March 2025 and set out on pages 6 to 67, which comprise the separate balance sheet as at 31 December 2024, the separate income statement and the separate cash flow statement for the year then ended and the notes thereto.

### *Board of Executive's responsibility*

Board of Executive of the Corporation is responsible for the preparation and fair presentation of these separate financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, accounting guidance applicable to insurance companies and the statutory requirements relevant to the preparation and presentation of the separate financial statements, and for such internal control as Board of Executive determines is necessary to enable the preparation and presentation of the separate financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' responsibility*

Our responsibility is to express a opinion on these separate financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the separate financial statements of the Corporation are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the separate financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the separate financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Corporation's preparation and fair presentation of the separate financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Corporation's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the separate financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### **Opinion**

In our opinion, the separate financial statements give a true and fair view, in all material respects, of the separate financial position of the Corporation as at 31 December 2024, and of the separate results of its operations and its separate cash flows for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, accounting guidance applicable to insurance companies and the statutory requirements relevant to preparation and presentation of the separate financial statements.

### **Other matter**

The separate financial statements of the Corporation for the year ended 31 December 2023 were audited by another audit firm which expressed an unmodified opinion on those statements on 22 March 2024.

### **Ernst & Young Vietnam Limited**



Samah Wijaya Bandara  
Deputy General Director  
Audit Practising Registration  
Certificate No. 2036-2023-004-1



Huynh Nhat Hung  
Auditor  
Audit Practising Registration  
Certificate No. 5040-2024-004-1

Ho Chi Minh City, Vietnam

31 Mar 2025

Post and Telecommunication  
Joint Stock Insurance Corporation

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SEPARATE BALANCE SHEET  
as at 31 December 2024

Currency: VND

| Code       | ASSETS  | Notes     | Ending balance           | Beginning balance        |
|------------|---|-----------|--------------------------|--------------------------|
| <b>100</b> | <b>A. CURRENT ASSETS</b>                            |           | <b>6,660,257,346,910</b> | <b>7,020,130,364,587</b> |
| <b>110</b> | <b>I. Cash and cash equivalents</b>                 | <b>4</b>  | <b>27,428,247,745</b>    | <b>697,792,682,587</b>   |
| 111        | 1. Cash   |           | 27,428,247,745           | 106,978,682,587          |
| 112        | 2. Cash equivalents                                 |           | -                        | 590,814,000,000          |
| <b>120</b> | <b>II. Short-term investments</b>                   | <b>5</b>  | <b>3,621,929,812,235</b> | <b>3,311,403,368,595</b> |
| 123        | 1. Held-to-maturity investments                     | 5.1       | 3,621,929,812,235        | 3,311,403,368,595        |
| <b>130</b> | <b>III. Short-term receivables</b>                  | <b>6</b>  | <b>1,011,147,785,127</b> | <b>869,038,880,627</b>   |
| 131        | 1. Short-term trade receivables                     |           | 593,749,977,231          | 471,635,434,103          |
| 131.1      | 1.1. Insurance receivables                          |           | 593,749,977,231          | 471,635,434,103          |
| 132        | 2. Short-term advances to suppliers                 |           | 262,078,234,128          | 202,452,155,806          |
| 135        | 3. Other short-term receivables                     |           | 253,067,151,808          | 288,047,852,835          |
| 137        | 4. Provision for short-term doubtful receivables    |           | (97,747,578,040)         | (93,096,562,117)         |
| <b>140</b> | <b>IV. Inventories</b>                              | <b>7</b>  | <b>627,726,443</b>       | <b>569,540,982</b>       |
| 141        | 1. Inventories                                      |           | 627,726,443              | 569,540,982              |
| <b>150</b> | <b>V. Other current assets</b>                      |           | <b>336,180,727,232</b>   | <b>500,341,753,313</b>   |
| 151        | 1. Short-term prepaid expenses                      |           | 333,189,067,331          | 495,379,692,523          |
| 151.1      | 1.1. Unallocated commission expense                 | 8         | 242,815,443,918          | 316,726,457,512          |
| 151.2      | 1.2. Other prepaid expenses                         | 16        | 90,373,623,413           | 178,653,235,011          |
| 152        | 2. Deductible value-added tax                       |           | 990,567,191              | 3,466,409,854            |
| 154        | 3. Tax and other receivables from the State         | 9         | 2,001,092,710            | 1,495,650,936            |
| <b>190</b> | <b>VI. Reinsurance assets</b>                       | <b>21</b> | <b>1,662,943,048,128</b> | <b>1,640,984,138,483</b> |
| 191        | 1. Reinsurance assets from unearned premium reserve | 21.1      | 665,698,926,324          | 888,727,759,342          |
| 192        | 2. Reinsurance assets from claims reserve           | 21.2      | 997,244,121,804          | 752,256,379,141          |

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SEPARATE BALANCE SHEET (continued)  
as at 31 December 2024

Currency: VND

| Code       | ASSETS  | Notes     | Ending balance           | Beginning balance        |
|------------|---|-----------|--------------------------|--------------------------|
| <b>200</b> | <b>B. NON-CURRENT ASSETS</b>                                  |           | <b>1,756,784,710,534</b> | <b>1,203,519,355,003</b> |
| <b>210</b> | <b>I. Long-term receivables</b>                               |           | <b>13,684,620,725</b>    | <b>15,228,095,200</b>    |
| 218        | 1. Other long-term receivables                                |           | 13,684,620,725           | 15,228,095,200           |
| 218.1      | 1.1. Statutory deposit  | 10        | 8,000,000,000            | 8,000,000,000            |
| 218.2      | 1.2. Other long-term receivables                              |           | 5,684,620,725            | 7,228,095,200            |
| <b>220</b> | <b>II. Fixed assets</b>                                       |           | <b>440,233,988,797</b>   | <b>381,188,711,127</b>   |
| 221        | 1. Tangible fixed assets                                      | 11        | 395,229,044,533          | 346,280,166,874          |
| 222        | Cost  |           | 554,036,641,341          | 481,209,781,475          |
| 223        | Accumulated depreciation                                      |           | (158,807,596,808)        | (134,929,614,601)        |
| 227        | 2. Intangible fixed assets                                    | 12        | 44,779,944,264           | 26,300,321,713           |
| 228        | Cost  |           | 64,639,890,396           | 42,810,515,527           |
| 229        | Accumulated amortisation                                      |           | (19,859,946,132)         | (16,510,193,814)         |
| 230        | 3. Construction in progress                                   | 13        | 225,000,000              | 8,608,222,540            |
| <b>240</b> | <b>III. Investment property</b>                               | <b>14</b> | <b>13,527,905,114</b>    | <b>86,769,547,332</b>    |
| 241        | 1. Cost   |           | 22,557,136,380           | 109,069,879,642          |
| 242        | 2. Accumulated depreciation                                   |           | (9,029,231,266)          | (22,300,332,310)         |
| <b>250</b> | <b>IV. Long-term investments</b>                              | <b>5</b>  | <b>1,267,431,315,236</b> | <b>702,125,919,536</b>   |
| 251        | 1. Investment in subsidiaries                                 | 5.2       | 176,400,000,000          | 176,400,000,000          |
| 252        | 2. Investments in jointly controlled entities and associates  | 5.2       | 34,444,900,000           | 34,444,900,000           |
| 253        | 3. Investment in other entities                               | 5.2       | 30,129,400,000           | 30,129,400,000           |
| 254        | 4. Provision for diminution in value of long-term investments | 5.2       | (24,619,974,531)         | (27,623,859,917)         |
| 255        | 5. Held-to-maturity investments                               | 5.1       | 1,051,076,989,767        | 488,775,479,453          |
| <b>260</b> | <b>V. Other long-term assets</b>                              |           | <b>21,906,880,662</b>    | <b>18,207,081,808</b>    |
| 261        | 1. Long-term prepaid expenses                                 | 16        | 21,889,439,353           | 18,207,081,808           |
| 262        | 2. Deferred tax assets  | 32.3      | 17,441,309               | -                        |
| <b>270</b> | <b>TOTAL ASSETS</b>   |           | <b>8,417,042,057,444</b> | <b>8,223,649,719,590</b> |



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SEPARATE BALANCE SHEET (continued)  
as at 31 December 2024

Currency: VND

| Code       | RESOURCES                            | Notes | Ending balance           | Beginning balance        |
|------------|--------------------------------------|-------|--------------------------|--------------------------|
| <b>300</b> | <b>A. LIABILITIES</b>                |       | <b>6,025,547,261,169</b> | <b>6,151,019,536,185</b> |
| <b>310</b> | <b>I. Current liabilities</b>        |       | <b>6,025,532,261,169</b> | <b>6,151,004,536,185</b> |
| 312        | 1. Short-term trade payables         | 17    | 580,104,156,036          | 533,062,844,946          |
| 312.1      | 1.1. Insurance payables              |       | 489,229,005,138          | 504,003,790,589          |
| 312.2      | 1.2. Other payables                  |       | 90,875,150,898           | 29,059,054,357           |
| 313        | 2. Short-term advance from customers |       | 5,723,175,750            | 5,666,795,741            |
| 314        | 3. Statutory obligations             | 18    | 41,814,475,159           | 57,195,863,063           |
| 315        | 4. Payables to employees             |       | 170,463,066,290          | 105,498,478,062          |
| 316        | 5. Short-term accrued expenses       |       | 8,452,187,444            | 9,560,862,141            |
| 318        | 6. Short-term unearned revenues      |       | 136,021,242,850          | 215,272,498,067          |
| 319        | 7. Other short-term payables         | 19    | 181,646,729,769          | 104,561,658,965          |
| 319.1      | 8. Unearned commission revenue       | 20    | 175,796,385,085          | 255,473,085,946          |
| 321        | 9. Short-term loans and liabilities  | 15    | 301,659,453,071          | 58,596,928,581           |
| 320        | 10. Short-term provisions            |       | -                        | 100,858,527,020          |
| 329        | 11. Technical reserves               | 21    | 4,423,851,389,715        | 4,705,256,993,653        |
| 329.1      | 11.1. Gross unearned premium reserve | 21.1  | 2,284,466,445,222        | 2,910,828,587,889        |
| 329.2      | 11.2. Gross claims reserve           | 21.2  | 1,942,795,192,972        | 1,627,059,863,199        |
| 329.3      | 11.3. Catastrophe reserve            | 21.3  | 196,589,751,521          | 167,368,542,565          |
| <b>330</b> | <b>II. Non-current liabilities</b>   |       | <b>15,000,000</b>        | <b>15,000,000</b>        |
| 333        | 1. Other long-term liabilities       | 19    | 15,000,000               | 15,000,000               |



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SEPARATE BALANCE SHEET (continued)  
as at 31 December 2024

Currency: VND

| Code       | RESOURCES   | Notes     | Ending balance           | Beginning balance        |
|------------|---|-----------|--------------------------|--------------------------|
| <b>400</b> | <b>B. OWNERS' EQUITY</b>  |           | <b>2,391,494,796,275</b> | <b>2,072,630,183,405</b> |
| <b>410</b> | <b>I. Owners' equity</b>  | <b>22</b> | <b>2,391,494,796,275</b> | <b>2,072,630,183,405</b> |
| 411        | 1. Contributed charter capital                                  |           | 803,957,090,000          | 803,957,090,000          |
| 411a       | 1.1. Ordinary shares with voting rights                         |           | 803,957,090,000          | 803,957,090,000          |
| 412        | 2. Share premium  |           | 827,943,052,804          | 827,943,052,804          |
| 417        | 3. Investment and development fund                              |           | 28,642,118,155           | 28,642,118,155           |
| 419        | 4. Statutory reserves   |           | 80,395,709,000           | 80,395,709,000           |
| 421        | 5. Undistributed earnings                                       |           | 650,556,826,316          | 331,692,213,446          |
| 421a       | 5.1 Accumulated undistributed earnings by the end of prior year |           | 331,692,213,446          | 77,585,433,820           |
| 421b       | 5.2 Undistributed earnings of current year                      |           | 318,864,612,870          | 254,106,779,626          |
| <b>440</b> | <b>TOTAL LIABILITIES AND OWNERS' EQUITY</b>                     |           | <b>8,417,042,057,444</b> | <b>8,223,649,719,590</b> |

Hanoi, Vietnam

29 March 2025

Mr. Duong Duc Minh  
Preparer

Mr. Le Trong Hiep  
Chief Accountant



Ms. Hoàng Thị Yen  
General Director

Post and Telecommunication  
Joint Stock Insurance Corporation

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SEPARATE INCOME STATEMENT  
PART 1: SEPARATE COMPREHENSIVE INCOME STATEMENT  
for the year ended 31 December 2024

Currency: VND

| Code | ITEMS   | Current year           | Previous year          |
|------|---|------------------------|------------------------|
| 10   | 1. Net insurance income   | 3,891,280,789,473      | 4,878,341,417,315      |
| 11   | 2. Revenue from investment property business                                | 2,298,575,758          | 4,779,890,229          |
| 12   | 3. Finance income   | 198,047,244,810        | 260,638,211,652        |
| 13   | 4. Other income   | 12,148,548,802         | 11,319,582,517         |
| 20   | 5. Total direct operating expenses  | (3,450,194,976,418)    | (4,567,751,176,949)    |
| 21   | 6. Cost of investment property business                                     | (1,240,113,102)        | (2,115,211,974)        |
| 22   | 7. Finance expenses   | (49,648,492,710)       | (61,201,823,209)       |
| 23   | 8. General and administrative expenses                                      | (199,127,050,305)      | (199,073,857,883)      |
| 24   | 9. Other expenses   | (3,156,192,081)        | (3,232,265,828)        |
| 50   | <b>10. Accounting profit before tax<br/>(50=10+11+12+13+20+21+22+23+24)</b> | <b>400,408,334,227</b> | <b>321,704,765,870</b> |
| 51   | 11. Current corporate income tax expense                                    | (81,561,162,666)       | (67,597,986,244)       |
| 52   | 12. Deferred tax income   | 17,441,309             | -                      |
| 60   | <b>13. Net profit after corporate income tax (60=50+51+52)</b>              | <b>318,864,612,870</b> | <b>254,106,779,626</b> |

Hanoi, Vietnam

29 March 2025

Mr. Duong Duc Minh  
Preparer

Mr. Le Trong Hiep  
Chief Accountant



Ms. Hoang Thi Yen  
General Director

Post and Telecommunication  
Joint Stock Insurance Corporation

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SEPARATE INCOME STATEMENT (continued)  
PART 2: SEPARATE OPERATIONAL INCOME STATEMENT  
for the year ended 31 December 2024

Currency: VND

| Code | ITEMS  | Notes       | Current year               | Previous year              |
|------|--|-------------|----------------------------|----------------------------|
| 01   | <b>1. Insurance revenue<br/>(01 = 01.1 + 01.2 + 01.3)</b>                                    | <b>23</b>   | <b>4,725,346,643,382</b>   | <b>5,911,877,013,885</b>   |
|      | <i>In which:</i>   |             |                            |                            |
| 01.1 | - Direct written premiums  | 23.1        | 4,016,112,654,444          | 5,076,713,036,122          |
| 01.2 | - Reinsurance premium assumed  | 23.2        | 82,871,846,270             | 114,202,830,347            |
| 01.3 | - Decrease in unearned premium reserve   |             | 626,362,142,668            | 720,961,147,416            |
| 02   | <b>2. Reinsurance premium ceded<br/>(02 = 02.1 + 02.2)</b>                                   | <b>24</b>   | <b>(1,399,892,438,157)</b> | <b>(1,735,278,784,163)</b> |
|      | <i>In which:</i>   |             |                            |                            |
| 02.1 | - Reinsurance premium ceded  |             | (1,176,863,605,138)        | (1,611,113,744,727)        |
| 02.2 | - Decrease in ceded premium reserve  |             | (223,028,833,019)          | (124,165,039,436)          |
| 03   | <b>3. Net insurance premiums<br/>(03 = 01 + 02)</b>  |             | <b>3,325,454,205,225</b>   | <b>4,176,598,229,722</b>   |
| 04   | <b>4. Commission on reinsurance ceded and other insurance incomes<br/>(04 = 04.1 + 04.2)</b> |             | <b>565,826,584,248</b>     | <b>701,743,187,593</b>     |
|      | <i>In which:</i>   |             |                            |                            |
| 04.1 | - Commission on reinsurance ceded  | 25          | 360,511,111,438            | 447,333,231,753            |
| 04.2 | - Other income from insurance activities   |             | 205,315,472,810            | 254,409,955,840            |
| 10   | <b>5. Total net revenue from insurance business (10 = 03 + 04)</b>                           |             | <b>3,891,280,789,473</b>   | <b>4,878,341,417,315</b>   |
| 11   | <b>6. Claim expenses (11 = 11.1 + 11.2)</b>  | <b>26</b>   | <b>(2,121,029,905,014)</b> | <b>(2,908,782,855,993)</b> |
|      | <i>In which:</i>   |             |                            |                            |
| 11.1 | - Claim expenses   |             | (2,146,325,503,245)        | (2,939,866,470,684)        |
| 11.2 | - Claim expense reductions   |             | 25,295,598,231             | 31,083,614,691             |
| 12   | <b>7. Recoveries from reinsurance ceded</b>  | <b>26.3</b> | <b>549,579,945,312</b>     | <b>722,095,895,492</b>     |
| 13   | <b>8. Increase in direct and assumed claims reserve</b>                                      |             | <b>(315,735,329,773)</b>   | <b>(111,791,652,755)</b>   |
| 14   | <b>9. Increase in ceded claims reserve</b>   |             | <b>244,987,742,663</b>     | <b>110,750,674,061</b>     |
| 15   | <b>10. Net claim expenses<br/>(15 = 11 + 12 + 13 + 14)</b>                                   |             | <b>(1,642,197,546,812)</b> | <b>(2,187,727,939,195)</b> |
| 16   | <b>11. Increase in catastrophe reserve</b>   |             | <b>(29,221,208,956)</b>    | <b>(35,798,021,217)</b>    |
| 17   | <b>12. Other operating expenses<br/>(17 = 17.1 + 17.2)</b>                                   | <b>27</b>   | <b>(1,778,776,220,650)</b> | <b>(2,344,225,216,537)</b> |
|      | <i>In which:</i>   |             |                            |                            |
| 17.1 | - Commission expense   |             | (493,542,616,650)          | (618,820,553,687)          |
| 17.2 | - Other underwriting expenses  |             | (1,285,233,604,000)        | (1,725,404,662,850)        |



Post and Telecommunication  
Joint Stock Insurance Corporation

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SEPARATE INCOME STATEMENT (continued)

PART 2: SEPARATE OPERATIONAL INCOME STATEMENT (continued)  
for the year ended 31 December 2024

Currency: VND

| Code | ITEMS  | Notes | Current year        | Previous year       |
|------|--|-------|---------------------|---------------------|
| 18   | 13. Total direct operating expenses<br>(18 = 15 + 16 + 17)       |       | (3,450,194,976,418) | (4,567,751,176,949) |
| 19   | 14. Gross insurance operating loss<br>(19 = 10 + 18)             |       | 441,085,813,055     | 310,590,240,366     |
| 20   | 15. Revenue from investment properties                           |       | 2,298,575,758       | 4,779,890,229       |
| 21   | 16. Cost of investment properties                                |       | (1,240,113,102)     | (2,115,211,974)     |
| 22   | 17. Income from investment<br>properties                         |       | 1,058,462,656       | 2,664,678,255       |
| 23   | 18. Finance income   | 28    | 198,047,244,810     | 260,638,211,652     |
| 24   | 19. Finance expenses   | 29    | (49,648,492,710)    | (61,201,823,209)    |
| 25   | 20. Profit from financial activities<br>(25 = 23 + 24)           |       | 148,398,752,100     | 199,436,388,443     |
| 26   | 21. General and administrative expenses                          | 30    | (199,127,050,305)   | (199,073,857,883)   |
| 30   | 22. Net operating profit<br>(30 = 19 + 22 + 25 + 26)             |       | 391,415,977,506     | 313,617,449,181     |
| 31   | 23. Other income   | 31    | 12,148,548,802      | 11,319,582,517      |
| 32   | 24. Other expenses   | 31    | (3,156,192,081)     | (3,232,265,828)     |
| 40   | 25. Net other profit (40 = 31 + 32)                              |       | 8,992,356,721       | 8,087,316,689       |
| 50   | 26. Accounting profit before tax<br>(50 = 30 + 40)               |       | 400,408,334,227     | 321,704,765,870     |
| 51   | 27. Current corporate income tax<br>expense                      | 32.1  | (81,561,162,666)    | (67,597,986,244)    |
| 52   | 28. Deferred tax expense   | 32.3  | 17,441,309          | -                   |
| 60   | 29. Net profit after corporate income<br>tax (60 = 50 + 51 + 52) |       | 318,864,612,870     | 254,106,779,626     |

Hanoi, Vietnam

29 March 2025

Mr. Duong Duc Minh  
Preparer

Mr. Le Trong Hiep  
Chief Accountant



Ms. Hoang Thi Yen  
General Director

Post and Telecommunication  
Joint Stock Insurance Corporation

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SEPARATE CASH FLOW STATEMENT  
for the year ended 31 December 2024

Currency: VND

| Code | ITEMS   | Notes | Current year        | Previous year       |
|------|---|-------|---------------------|---------------------|
|      | <b>I. CASH FLOWS FROM OPERATING ACTIVITIES</b>  |       |                     |                     |
| 01   | Accounting profit before tax  |       | 400,408,334,227     | 321,704,765,870     |
|      | Adjustments for:  |       |                     |                     |
| 02   | Depreciation of tangible fixed assets and investment properties and amortisation of intangible fixed assets |       | 27,615,857,047      | 30,415,007,580      |
| 03   | Reversal of provisions  |       | (409,919,910,066)   | (361,070,349,493)   |
| 04   | Foreign exchange losses arising from revaluation of monetary accounts denominated in foreign currency       |       | 87,206,543          | 711,227,808         |
| 05   | Profits from investing activities   |       | (324,085,969,434)   | (411,293,183,297)   |
| 06   | Interest expenses   |       | 8,663,798,429       | 15,047,138,379      |
| 08   | Operating loss before changes in working capital  |       | (297,230,683,254)   | (404,485,393,153)   |
| 09   | (Increase)/Decrease in receivables  |       | (206,692,810,965)   | 82,211,852,969      |
| 10   | (Increase)/Decrease in inventories  |       | (58,185,461)        | 954,969,729         |
| 11   | Increase/(Decrease) in payables (other than interest, corporate income tax)                                 |       | 28,375,026,412      | (128,510,266,115)   |
| 12   | Decrease in prepaid expenses  |       | 158,508,267,647     | 210,113,148,210     |
| 14   | Interest paid   |       | (7,195,756,834)     | (14,932,637,604)    |
| 15   | Corporation income tax paid   | 18    | (97,901,131,557)    | (12,959,062,752)    |
| 20   | Net cash flows used in operating activities   |       | (422,195,274,012)   | (267,607,388,716)   |
|      | <b>II. CASH FLOWS FROM INVESTING ACTIVITIES</b>   |       |                     |                     |
| 21   | Purchase, construction of fixed assets and other long-term assets   |       | (1,311,445,589)     | (11,659,982,470)    |
| 22   | Proceeds from disposals of fixed assets and other long-term assets  |       | 4,625,600,000       | 4,234,739,999       |
| 23   | Loans to other entities and payments for purchase of debt instruments of other entities                     |       | (7,340,864,568,830) | (7,228,645,534,146) |
| 24   | Collections from borrowers and proceeds from sale of debt instruments of other entities                     |       | 6,476,036,614,876   | 7,459,297,338,709   |
| 27   | Interest and dividends received   |       | 370,563,597,524     | 443,724,674,876     |
| 30   | Net cash flows (used in)/ from investing activities   |       | (490,950,202,019)   | 666,951,236,968     |

Post and Telecommunication  
Joint Stock Insurance Corporation

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SEPARATE CASH FLOW STATEMENT (continued)  
for the year ended 31 December 2024

Currency: VND

| Code      | ITEMS   | Notes    | Current year             | Previous year          |
|-----------|---|----------|--------------------------|------------------------|
|           | <b>III. CASH FLOWS FROM FINANCING ACTIVITIES</b>              |          |                          |                        |
| 33        | Drawdown of borrowings  |          | 986,659,453,071          | 358,596,928,581        |
| 34        | Repayment of borrowings                                       |          | (743,596,928,581)        | (300,000,000,000)      |
| 36        | Dividends paid/Profit distributed                             |          | (194,276,758)            | (542,904,899)          |
| <b>40</b> | <b>Net cash flow from financing activities</b>                |          | <b>242,868,247,732</b>   | <b>58,054,023,682</b>  |
| <b>50</b> | <b>Net increase in cash for the year</b>                      |          | <b>(670,277,228,299)</b> | <b>457,397,871,934</b> |
| <b>60</b> | <b>Cash and cash equivalents at the beginning of the year</b> |          | <b>697,792,682,587</b>   | <b>239,693,397,353</b> |
| 61        | Impact of foreign exchange rate fluctuation                   |          | (87,206,543)             | 701,413,300            |
| <b>70</b> | <b>Cash and cash equivalents at the end of the year</b>       | <b>4</b> | <b>27,428,247,745</b>    | <b>697,792,682,587</b> |

Hanoi, Vietnam

29 March 2025

Mr. Duong Duc Minh  
Preparer

Mr. Le Trong Hiep  
Chief Accountant



Ms. Hoang Thi Yen  
General Director



# Post and Telecommunication Joint Stock Insurance Corporation

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS  
as at and for the year ended 31 December 2024

## 1. CORPORATION INFORMATION

Post and Telecommunication Joint Stock Insurance Corporation ("the Corporation") is a joint stock company established in Vietnam in accordance with Business License No. 3633GP-UB issued by the Hanoi People's Committee on 01 August 1998, Business Establishment and Operation License No. 41A GP/KDBH issued by the Ministry of Finance on 1 February 2007 and the subsequent amendments. The most current amendment No. 41A/GPDDC32/KDBH was issued on 5 January 2022.

The current principal activities of the Corporation are to provide non-life insurance products, reinsurance business, risk and loss prevention, loss adjusting, investment activities and other business operations that are in line with prevailing laws and regulations.

The Corporation's head office is located at 95 Tran Thai Tong Street, Dich Vong Ward, Cau Giay District, Hanoi; 02 claim representative offices in Hanoi and Ho Chi Minh City; 01 representative office in the Southern area and 52 branches nationwide.

Total number of employees of the Corporation as at 31 December 2024 was 2,015 persons (as at 31 December 2023: 2,226 persons).

As at 31 December 2024 the Corporation has one (01) subsidiary and two (02) associates as follows:

| <i>Name</i>                          | <i>Address</i>   | <i>Principal activities</i>                   | <i>Percentage of ownership of the Corporation</i> | <i>Voting rights of the Corporation</i> |
|--------------------------------------|------------------|---|---|---|
| <b>Subsidiary</b>                    |                  |   |   |   |
| Post Real Estate Joint Stock Company | Hanoi            | Real estate investment, financial investments | 97.6%   | 97.6%                                   |
| <b>Associates</b>                    |                  |   |   |   |
| Lanexang Assurance Public Company    | Vientian, Lao    | Insurance business                            | 50%   | 50%                                     |
| Kasati Joint Stock Company           | Ho Chi Minh City | Telecom, informatics and electronic devices   | 21.3%   | 21.3%                                   |

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

## **2. BASIS FOR PREPARATION**

### **2.1 Purpose of preparing the separate financial statements**

The Corporation has subsidiaries as disclosed in Note 1 and Note 5.2. The Corporation prepared these separate financial statements to meet the prevailing requirements in relation to disclosure of information, specifically the Circular No. 96/2020/TT-BTC on disclosure of information on the securities market. In addition, as required by these regulations, the Corporation has also prepared the consolidated financial statements of the Company and its subsidiaries for the year ended 31 December 2024 dated [Publish Date].

Users of the separate financial statements should read them together with the said consolidated financial statements in order to obtain full information on the consolidated financial position, the consolidated results of operations and the consolidated cash flows of the Corporation and its subsidiaries.

### **2.2 Accounting standards and system**

The Corporation's separate financial statements expressed in Vietnamese Dong ("VND") are prepared in accordance with the Vietnamese Accounting System for non-life insurance companies issued by the Ministry of Finance in Circular No. 232/2012/TT-BTC ("Circular 232") dated 28 December 2012 and Vietnamese Accounting Standards issued by the Ministry of Finance as per:

- ▶ Decision No. 149/2001/QĐ-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 1);
- ▶ Decision No. 165/2002/QĐ-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 2);
- ▶ Decision No. 234/2003/QĐ-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 3);
- ▶ Decision No. 12/2005/QĐ-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 4); and
- ▶ Decision No. 100/2005/QĐ-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 5).

Accordingly, the accompanying separate financial statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the separate financial position and the separate results of operations and the separate cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

### **2.3 Applied accounting documentation system**

The Corporation's applied accounting documentation system is General Journal Voucher system.

### **2.4 Fiscal year**

The Corporation's fiscal year applicable for the preparation of the separate financial statements starts on 1 January and ends on 31 December.

### **2.5 Accounting currency**

The separate financial statements are prepared in VND which is also the Corporation's accounting currency.



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**3.1 *Changes in accounting policies and disclosures***

The accounting policies adopted by the Corporation in preparation of the separate financial statement are consistent with those followed in the preparation of the separate financial statements for the year ended 31 December 2023.

**3.2 *Cash and cash equivalents***

Cash and cash equivalents comprise cash on hand, cash at banks and short-term, highly liquid investments with an original maturity of not more than three months that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

**3.3 *Receivables***

Receivables are presented in the separate balance sheet at the carrying amounts due from customers and other debtors, after provision for doubtful debts.

The provision for doubtful debts represents amounts of outstanding receivables at the balance sheet date which are doubtful of being recovered. Increases or decreases to the provision balance are recorded as general and administrative expense in the separate income statement. When bad debts are determined as unrecoverable and accountant writes off those bad debts, the differences between the provision for doubtful receivables previously made and historical cost of receivables are included in the separate income statement.

**3.4 *Statutory deposit***

In accordance with current regulations, the Corporation has to maintain compulsory deposits at a commercial bank in Vietnam, equivalent to 2% of its minimum charter capital, minimum capital at the time of establishing an insurance company or reinsurance company. The compulsory deposit earns interest as agreed with the bank and is permitted to withdraw only upon cessation of business operation. The deposit will be used for meeting commitments with the policyholders only when payment ability is inadequate, and it must be pre-approved by the Ministry of Finance in writing.

**3.5 *Tangible fixed assets***

Tangible fixed assets are stated at cost less accumulated depreciation.

The cost of a tangible fixed asset comprises of its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use and the costs of dismantling and removing the asset and restoring the site on which it is located, if any.

Expenditure for additions, improvements and renewals are added to the carrying amount of the assets and expenditure for maintenance and repairs is charged to the separate income statement as incurred.

When tangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the separate income statement.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.6 *Intangible fixed assets***

Intangible fixed assets are stated at cost less accumulated amortisation.

The cost of an intangible fixed asset comprises of its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use.

Expenditure for additions, improvements and renewals are added to the carrying amount of the assets and expenditure for maintenance and repairs is charged to the separate income statement as incurred.

When intangible fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the separate income statement.

**3.7 *Depreciation and amortisation***

Depreciation and amortisation of tangible fixed assets and intangible fixed assets are calculated on a straight-line basis over the estimated useful life of each asset, as follows:

|                          |               |
|--------------------------|---------------|
| Buildings and structures | 25 - 42 years |
| Means of transportation  | 07 - 10 years |
| Office equipment         | 03 - 08 years |
| Software                 | 03 - 05 years |

**3.8 *Investment properties***

Investment properties are stated at cost including transaction costs less accumulated depreciation and/or amortisation. Investment properties held for capital appreciation are not depreciated/amortised but subject to impairment review.

Subsequent expenditure relating to an investment property that has already been recognised is added to the net book value of the investment property when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing investment property, will flow to the Corporation.

Investment properties held to earn rentals are depreciated using the straight-line method over their estimated useful lives from 20 to 50 years.

Investment properties are derecognised when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the assets is recognised in the separate income statement in the year of retirement or disposal.

Transfers are made to investment properties when, and only when, there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment properties when, and only when, there is change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. The transfer from investment property to owner-occupied property or inventories does not change the cost or the carrying value of the property for subsequent accounting at the date of change in use.



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.8 *Investment properties* (continued)**

According to the regulations in Vietnamese Accounting Standard No. 05 - Investment Property, the fair value of the investment property as at 31 December 2024, needs to be presented. However, the Corporation has not yet determined this fair value, so the fair value of the investment property as at 31 December 2024, has not been presented in the separate financial statement notes. To determine this fair value, the Corporation will have to hire an independent consulting firm to assess the fair value of the investment property. Currently, the Corporation has not found a suitable consulting firm to carry out this task.

**3.9 *Construction in progress***

Construction in progress represents the costs of acquiring new assets that have not yet been fully installed or the costs of construction that have not yet been fully completed. Construction in progress is stated at cost, which includes all necessary costs to construct, repair, renovate, expand, or re-equip the projects with technologies, such as construction costs, tools and equipment costs, project management costs, construction consulting costs, and borrowing costs that are eligible for capitalization.

Construction in progress will be transferred to the appropriate fixed asset account when these assets are fully installed or the construction project is fully completed, and depreciation of these assets will commence when they are ready for their intended use.

Construction costs are recognized as expenses when such costs do not meet the conditions to be recognized as fixed assets.

**3.10 *Borrowing costs***

Borrowing costs consist of interest and other costs that the Corporation incurs in connection with the borrowing of funds. Borrowing costs are recorded as expense during the year in which they are incurred, except to the extent that they are capitalised.

**3.11 *Prepaid expenses***

Prepaid expenses are reported as short-term or long-term prepaid expenses on the separate balance sheet and amortised over the year for which the amounts are paid or the year in which economic benefits are generated in relation to these expenses.

The following types of expenses are recorded as long-term prepaid expenses and are amortised to the separate income statement:

- ▶ Unallocated commission expenses;
- ▶ Represent unallocated operating expenses relating to insurance activities in the year. These expenses are recorded and allocated in line with the unearned premium reserves method of this insurance;
- ▶ Office rental;
- ▶ Tools, supplies issued for consumption;
- ▶ Other prepaid expenses.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.12 Investments**

*Investments in subsidiaries*

Investments in subsidiaries over which the Corporation has control are carried at cost.

Distributions from accumulated net profits of the subsidiaries arising subsequent to the date of acquisition are recognised in the separate income statement. Distributions from sources which are attributable to period before obtaining controls are considered a recovery of investment and are deducted to the cost of the investment.

*Investments in associates*

Investments in associates over which the Corporation has significant influence are carried at cost.

Distributions from accumulated net profits of the associates arising subsequent to the date of acquisition are recognised in the separate income statement. Distributions from sources which are attributable to period before having significant influence are considered a recovery of investment and are deducted to the cost of the investment.

*Investments in other entities*

Investments in other entities are stated at their acquisition costs.

*Provision for diminution in value of investments*

Provision for diminution in value of the investment is made when there are reliable evidence of the diminution in value of those investments at the balance sheet date.

Increases or decreases to the provision balance are recorded as finance expense in the separate income statement.

*Held-to-maturity investments*

Held-to-maturity investments are stated at their acquisition costs. After initial recognition, held-to-maturity investments are measured at recoverable amount. Any impairment loss incurred is recognised as finance expense in the separate income statement and deducted against the value of such investments.

**3.13 Payables and accruals**

Payables and accruals are recognised for amounts to be paid in the future for goods and services received, whether or not billed to the Corporation.



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 3.14 Financial investment expenses

Financial investment expenses include aggregate expenses directly incurred in investment activities and general allocated expenses.

Direct aggregate expenses include: salary expenses for the investment department, portfolio management expenses, provisions for diminution in value of investments, losses from securities trading, securities transaction expenses, expenses related to real estate activities.

The Corporation allocates general expenses for investment activities according to the ratio of revenue from financial activities to total revenue recorded in the year. This allocation principle has been approved by the Ministry of Finance in Official Letter No. 7034/BTC-QLBH dated 14 June 2018.

#### 3.15 Technical reserves

The technical reserves are calculated based on method, which was approved by the Ministry of Finance, include (a) technical reserves for non-life insurance and (b) technical reserve of health insurance. Details of such reserving methodologies are as follows:

##### a) Technical reserves for non-life insurance

##### (i) Unearned premium reserve

The Corporation applies the rate of total insurance premium and coefficients of insurance policy period to calculate unearned premium reserve, following the formula:

- ▶ For insurance policies and reinsurance agreements of cargo delivered by road, water, inland water, railway and airway: Unearned premium reserve accounts for 25% of total insurance premium in the fiscal year of above lines of insurance.
- ▶ For insurance policies and reinsurance agreements of other lines with terms of less than or equal to 01 year: Unearned premium reserve accounts for 50% of total insurance premium in the fiscal year of above lines of insurance.
- ▶ For other lines of insurance policies and reinsurance agreements of other lines with terms of more than 01 year, the Corporation applies the "daily basis" to calculate unearned premium reserve following the formula:

$$\text{Unearned premium reserve} = \frac{\text{Insurance premiums} * \text{Remaining day of insurance policy}}{\text{Number of coverage days}}$$

##### (ii) Claims reserve

Claims reserve includes the reserve for outstanding claims at the end of the fiscal year and for claims incurred but not reported.

- ▶ Outstanding claims reserve is established based on the estimated claim payments for each claim for which the insurer is liable, which is either notified to the insurer or requested for payment but is still unresolved at the end of the fiscal year after deducting the amount recoverable from reinsurers; and
- ▶ Claims reserve for covered losses that have occurred but have not been reported or claimed shall be set aside according to the following formula:

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.15 Technical reserves (continued)**

a) Technical reserves for non-life insurance (continued)

(ii) *Claims reserve (continued)*

|  |   |   |   |  |   |  |   |  |
|--|---|---|---|--|---|--|---|--|
| Claims<br>reserve for<br>covered<br>losses that<br>have<br>occurred but<br>have not<br>been<br>reported or<br>claimed of<br>the current<br>fiscal year | = | Total indemnities<br>for losses that<br>have occurred but<br>have not been<br>reported or<br>claimed of last<br>three consecutive<br>fiscal years | x | Indemnity of<br>current fiscal<br>year | x | Net revenue<br>earned from<br>insurance<br>business of<br>current fiscal<br>year | x | Average<br>deferred time<br>of claims of<br>current fiscal<br>year |
|  |   | Total indemnities<br>of last three<br>consecutive fiscal<br>years   |   |  |   | Net revenue<br>earned from<br>insurance<br>business of last<br>fiscal year       |   | Average<br>deferred time<br>of claims of<br>last fiscal year       |

In which:

Indemnity that has occurred in a fiscal year includes indemnity that has been paid in the year plus increase/decrease in claims reserve for covered losses but have not been resolved at the end of fiscal year.

Average deferred time of claims refers to average time that starts from the occurrence of loss and finishes when the non-life insurer, foreign branch, or reinsurer receives the report of loss or claim (expressed as days).

Gross and assumed reinsurance claims reserve is presented as liabilities; claims reserve of outward reinsurance is presented as reinsurance asset.

(iii) *Catastrophe reserve*

Catastrophe reserve of the Corporation is accrued annually for significant fluctuations in losses. The catastrophe reserve rate adopted by the Corporation for the year is 1% of total retained premiums of each type of insurance. The maximum reserve of the Corporation is equal to 100% of the retained premiums of the current year (except for health insurance).

On 28 December 2005, the Ministry of Finance issued Decision No. 100/2005/QĐ-BTC governing the publication of four new accounting standards, one of which is Vietnamese Accounting Standard ("VAS") 19 - Insurance Contract. Following the issuance of this Standard, starting from January 2006, the provision of catastrophe reserve is no longer required since it represents "possible claims under contracts that are not in existence at the reporting date". However, since the Ministry of Finance has not issued detailed guidance for the implementation of VAS 19 and in accordance with the effective regulations, the Corporation has elected to adopt the policy of providing for the catastrophe reserve in the separate financial statements for the year ended 31 December 2024.



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

3.15 Technical reserves (continued)

b) Technical reserve of health insurance

(i) Unearned premiums reserve

For insurance policies and reinsurance agreements with terms of less than or equal to 01 year: Unearned premium reserve accounts for 50% of total insurance premium in the fiscal year of above lines of insurance.

(ii) Mathematical reserve

For health insurance policies and reinsurance agreements with terms of more than 01 year, the Corporation applies the "daily basis" to calculate following the formula:

$$\text{Unearned premium reserve} = \frac{\text{Insurance premiums} * \text{Remaining day of insurance policy}}{\text{Number of coverage days}}$$

(iii) Claims reserve

Claims reserve includes the reserve for outstanding claims and for claims incurred but not reported.

- Outstanding claims reserve is established based on the estimated claim payments for each claim for which the insurer is liable, which is either notified to the insurer or requested for payment but is still unresolved at the end of the fiscal year after deducting the amount recoverable from reinsurers; and
- Claims reserve for covered losses that have occurred but have not been reported or claimed shall be set aside according to the following formula:

$$\begin{array}{ccccc} \text{Claims reserve for covered losses that have occurred but have not been reported or claimed of the current fiscal year} & = & \frac{\text{Total indemnities for losses that have occurred but have not been reported or claimed of last three consecutive fiscal years}}{\text{Total indemnities of last three consecutive fiscal years}} & \times & \frac{\text{Indemnity of current fiscal year}}{\text{year}} & \times & \frac{\text{Net revenue earned from insurance business of current fiscal year}}{\text{year}} & \times & \frac{\text{Average deferred time of claims of current fiscal year}}{\text{year}} \end{array}$$

In which:

Indemnity that has occurred in a fiscal year includes indemnity that has been paid in the year plus increase/decrease in claims reserve for covered losses but have not been resolved at the end of fiscal year.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.15 Technical reserves (continued)**

b) Technical reserve of health insurance (continued)

(iii) *Claims reserve (continued)*

Average deferred time of claims refers to average time that starts from the occurrence of loss and finishes when the non-life insurer, foreign branch, or reinsurer receives the report of loss or claim (expressed as days).

Gross and assumed reinsurance claims reserve is presented as liabilities; claims reserve of outward reinsurance is presented as reinsurance asset.

(iv) *Equalization reserve*

Equalization reserve for health insurance is established at 1% of net premium and recognised in catastrophe reserve account on separate balance sheet.

**3.16 Statutory reserve fund**

The Corporation establishes statutory reserve fund as per requirement of the Decree No. 46 which requires the Corporation to deduct 5% of its annual profit after tax for setting up such fund until it reaches 10% of the Corporation's charter capital.

Net profit after tax can be appropriated to shareholders upon approval of the appropriate level of authority/Members' Council and after being allocated to statutory reserve fund in accordance with the Corporation's Charter and Vietnam's regulatory requirements.

**3.17 Transactions in foreign currencies**

Transactions in currencies other than the Corporation's reporting currency are recorded at the actual transaction exchange rates at transaction dates which are determined as follows:

- ▶ Transactions resulting in receivables are recorded at the buying exchange rates of the commercial banks designated for collection;
- ▶ Transactions resulting in liabilities are recorded at the selling exchange rates of the commercial banks designated for payment;
- ▶ Capital contributions are recorded at the buying exchange rates of the commercial banks designated for capital contribution; and
- ▶ Payments for assets or expenses without liabilities initially being recognised is recorded at the buying exchange rates of the commercial banks that process these payments.

At the end of the year, monetary balances denominated in foreign currencies are translated at the actual exchange rates at the separate balance sheet dates which are determined as follows:

- ▶ Monetary assets are translated at buying exchange rate of the commercial bank where the Corporation conducts transactions regularly; and
- ▶ Monetary liabilities are translated at selling exchange rate of the commercial bank where the Corporation conducts transactions regularly.

All foreign exchange differences incurred are taken to the separate income statement.



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.18 Share capital**

*Ordinary shares*

Ordinary shares are recognised at issuance price less incremental costs directly attributable to the issue of shares, net of tax effects. Such costs are recognised as a deduction from share premium.

*Share premium*

Share premium is the difference between the par value and the issuance price of the shares, minus the actual expenses incurred for the issuance of the shares.

**3.19 Appropriation of net profits**

Net profit after tax (excluding negative goodwill arising from a bargain purchase) is available for appropriation to shareholders after approval in the annual general meeting, and after making appropriation to reserve funds and remuneration to Board of Directors in accordance with the Corporation's Charter and Vietnam's regulatory requirements.

The Corporation maintains the following reserve funds which are appropriated from the Corporation's net profit as proposed by the Board of Directors and subject to approval by shareholders at the annual general meeting:

- ▶ Statutory reserve fund is set in order to supplement the Corporation's charter capital and ensure its solvency. This fund shall deduct 5% of the Corporation's annual profit after tax until it equals 10% of the Corporation's charter capital based on Decree 46/2023/ND-CP dated 1 July 2023 by the Ministry of Finance.
- ▶ Bonus and welfare fund is set aside for the purpose of pecuniary rewarding and encouraging, common benefits and improvement of the employees' benefits, and presented as a liability on the separate balance sheet.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.20 Revenue recognition**

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Corporation and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

*(i) Gross written premiums*

Premium revenue is recognized in accordance with current regulation guidelines for the financial regime applicable to insurance companies, reinsurance companies, insurance brokerage companies, and branches of foreign non-life insurance companies.

Gross written premiums are recognized in revenue of insurance business at the time as follows: (1) when the insurance policy has been concluded between the insurer or foreign branch of non-life insurer and the policyholder has paid the full premium; (2) There is evidence that the insurance policy has been concluded and the policyholder has fully paid the premium; (3) when the insurance policy has been concluded and the insurer or foreign branch of non-life insurer has an agreement with the policyholder on the premium payment period, the insurer or foreign branch of non-life insurer shall record revenues from the premium that the policyholder must pay according to the agreement in the insurance policy at the beginning of the insurance period; (4) when the insurance policy has been concluded and there is an agreement for the policyholder to pay the premium in installments under the insurance policy, the insurer or foreign branch of non-life insurer shall record revenues from the premium corresponding to the year or periods of premium that have incurred, and shall not record revenues from the premium that has not yet come due for the policyholder to pay according to the agreement under the insurance policy.

Refunds or reductions of the original insurance premium are deductions from sales and are separately monitored; at the end of the year, they are transferred to the account of the original insurance premium revenue to calculate net revenue.

Insurance contracts entered into before the effective date of the 2022 Insurance Business Law and still valid shall continue to be performed under the law in force at the time of entering into the insurance contract, unless the parties to the insurance contract agree on the amendment, supplement of the contract to be compatible with the 2022 Insurance Business Law and to apply the provisions of the 2022 Insurance Business Law.

*(ii) Interest income*

Interest is recognized on an accrual basis based on the time and actual interest rate for each period.

*(iii) Dividend and Profit Distribution income*

Dividend and profit distribution income are recognized when the Corporation is entitled to receive dividends or when the Corporation are entitled to receive profits from its capital contributions.

*(iv) Other income*

Other income is recognised on an accrual basis in the separate income statement.

The allocation principles for assets, resources, revenue, general expenses related to Shareholders fund and Policyholders fund approved by the Ministry of Finance in Official Letter No. 7034/BTC-QLBH dated 14 June 2018 were applied to allocate income from investment activities using technical reserves for insurance operation.



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.21 Expense recognition**

*(i) Claim expense*

Claim expense is recognized at the point of time when the claim documents are completed and approved by authorized persons. In case that the final claim amount has not been finalized but the Corporation is certain that the loss is within its insured liabilities and has paid an advance to the customer as per their request, such advance would also be recognized as claim expense. Any claim that is not yet approved by authorized persons at the end of the year is considered as an outstanding claim and included in claims reserve.

*(ii) Commission expense, agent commendation and support expenses*

The Company calculates the commission payable for each type of insurance product according to a certain percentage of the direct premium specified in the agent contracts, in accordance with current regulatory ratios and only record in expenses with the portion of commission expenses allocated during the year appropriate with direct premium earned. The unallocated commission will be recorded as a prepaid expense and will be allocated to expenses for subsequent periods.

For the Health and Personal Accident product: The agent reward, support expenses and other benefits must not exceed 100% of the commissions of the health insurance policies written during the financial year.

For non-life insurance: Total agent reward, support expenses and other benefits of agents do not exceed 50% of insurance agent commissions of all insurance contracts under non-life insurance that has been exploited during the financial year.

*(iii) General administrative expenses*

General and administrative expenses are recognized on an accrual basis in the separate income statement.

*(iv) Operating lease*

Rentals paid under operating leases are charged to the separate income statement on a straight-line basis over the term of the lease.

**3.22 Recognition of reinsurance activities**

*(i) Reinsurance ceded*

Reinsurance premium ceded under treaty reinsurance agreements are recognized when gross written premiums within the scope of the treaty agreements are recognized.

Reinsurance premium ceded under facultative reinsurance agreements is recognized when the facultative reinsurance agreement has been entered into by the Corporation and when gross written premiums within the scope of the facultative agreements are recognized.

Reinsurance recovery is recognized when there is evidence of liability on the part of the reinsurer.

Reinsurance ceded commission is recognized when there is a corresponding reinsurance premium ceded. At the end of the year, the part of reinsurance commission which is not included in income of current year corresponding to unearned premium of reinsurance ceded shall be determined and allocated in the subsequent years based on the registered method of unearned premium reserve.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.22 Recognition of reinsurance activities (continued)**

*(ii) Reinsurance assumed*

Revenue and expenses relating to reinsurance assumed under treaty arrangements are recognized when the statement of account is received from the cedants.

Reinsurance premium assumed is recognized when the facultative reinsurance agreement has been entered into by the Corporation and a statement of account (for each facultative reinsurance agreement) has been received from the cedants;

Claim expenses for reinsurance assumed is recognized when there is evidence of liability of the Corporation and when a statement of account has been sent to the Corporation; and

Reinsurance commission is recognized when the reinsurance premium is ceded and when a statement of account has been sent to the Corporation. At the end of fiscal year, the part of reinsurance commission which is not included in expense of current year corresponding to unearned premium of reinsurance assumed shall be determined and allocated in the subsequent financial year based on the registered method for unearned premium reserve.

**3.23 Taxation**

*(i) Current income tax*

Current income tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the separate balance sheet date.

Current income tax is charged or credited to the separate income statement, except when it relates to items recognised directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Corporation to off-set current tax assets against current tax liabilities and when the Corporation intends to settle its current tax assets and liabilities on a net basis.

*(ii) Deferred tax*

Deferred tax is provided using the liability method on temporary differences at the separate balance sheet date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- ▶ Where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the related transaction affects neither the accounting profit nor taxable profit or loss; and
- ▶ In respect of taxable temporarily differences associated with investments in subsidiaries and associates, and interests in joint ventures where timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.23 Taxation (continued)**

*(ii) Deferred tax (continued)*

Deferred tax assets are recognised for all deductible temporary differences, carried forward unused tax credit and unused tax losses, to the extent that it is probable that taxable profit will be available against which deductible temporary differences, carried forward unused tax credit and unused tax losses can be utilised, except:

- ▶ Where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss; and
- ▶ In respect of deductible temporarily differences associated with investments in subsidiaries, associates, and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Previously unrecognised deferred tax assets are re-assessed at each balance sheet date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset realised or the liability is settled based on tax rates and tax laws that have been enacted at the balance sheet date.

Deferred tax is charged or credited to the separate income statement, except when it relates to items recognised directly to equity, in which case the deferred tax is also dealt with in the equity account.

Deferred tax assets and liabilities are offset when there is a legally enforceable right for the Corporation to offset current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority on:

- ▶ Either the same taxable entity; or
- ▶ When the Corporation intends either to settle current tax liabilities and assets on a net basis or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

**3.24 Use of estimates**

The preparation of the separate financial statements requires the management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent liabilities. These estimates and assumptions also affect the income and expenses and the resultant provisions. Such estimates are necessarily based on assumptions about several factors involving varying degrees of judgment and uncertainty and actual results may differ resulting in future changes.



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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

**3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

**3.25 Related parties**

Parties are considered to be related parties of the Corporation if one party has the ability to, directly or indirectly, control the other party or exercise significant influence over the other party in making financial and operating decisions, or when the Corporation and other party are under common control or under common significant influence. Related parties can be enterprises or individuals, including close members of their families.

**4. CASH AND CASH EQUIVALENTS**

|                      | Ending balance<br>VND | Beginning balance<br>VND |
|----------------------|-----------------------|--------------------------|
| Cash on hand         | 15,454,657            | 145,649,833              |
| Cash at banks        | 27,412,793,088        | 106,831,558,654          |
| Cash in transit      | -                     | 1,474,100                |
| Cash equivalents (*) | -                     | 590,814,000,000          |
| <b>TOTAL</b>         | <b>27,428,247,745</b> | <b>697,792,682,587</b>   |

(\*) Cash equivalents represent deposits and certificates of deposit in VND at commercial banks with original term not exceeding 3 months with interest rate of 3.3 - 11% per annum as at 31 December 2023.

**5. INVESTMENTS**

|   | Notes      | Ending balance<br>VND    | Beginning balance<br>VND |
|---|------------|--------------------------|--------------------------|
| <b>Held-to-maturity investments</b>   | <b>5.1</b> |                          |                          |
| Short-term  |            | 3,621,929,812,235        | 3,311,403,368,595        |
| - Term deposits   |            | 3,621,929,812,235        | 2,770,634,375,444        |
| - Certificate of deposits   |            | -                        | 53,713,000,000           |
| - Bonds   |            | -                        | 487,055,993,151          |
| Long-term   |            | 1,051,076,989,767        | 488,775,479,453          |
| - Term deposits   |            | 450,000,000,000          | 388,775,479,453          |
| - Bonds   |            | 601,076,989,767          | 100,000,000,000          |
| - Investment in business projects through Post Office Real Estate Joint Stock Company |            | -                        | -                        |
|   |            | <b>4,673,006,802,002</b> | <b>3,800,178,848,048</b> |
| <b>Other financial investments</b>  | <b>5.2</b> |                          |                          |
| Investment in subsidiary  |            | 176,400,000,000          | 176,400,000,000          |
| Investments in associates   |            | 34,444,900,000           | 34,444,900,000           |
| Investments in other entities   |            | 30,129,400,000           | 30,129,400,000           |
| Provision for diminution in value of long-term investments                            |            | (24,619,974,531)         | (27,623,859,917)         |
|   |            | <b>216,354,325,469</b>   | <b>213,350,440,083</b>   |
| <b>Net value of investments</b>   |            | <b>4,889,361,127,471</b> | <b>4,013,529,288,131</b> |

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

## 5. INVESTMENTS (continued)

### 5.1 Held-to-maturity investments

|  | Ending balance |                                 |                          |                          | Beginning balance |                                 |                          |                          |
|--|----------------|---------------------------------|--------------------------|--------------------------|-------------------|---------------------------------|--------------------------|--------------------------|
|  | Term<br>Year   | Interest rate<br>% per<br>annum | Cost<br>VND              | Carrying value<br>VND    | Term<br>Year      | Interest rate<br>% per<br>annum | Cost<br>VND              | Carrying value<br>VND    |
| <b>Short-term</b>  |                |                                 |                          |                          |                   |                                 |                          |                          |
| Short-term deposit   | 0.5 - 2        | 4.7 - 9.5                       | 3,621,929,812,235        | 3,621,929,812,235        | 0.5 - 2           | 4.9 - 12.1                      | 2,770,634,375,444        | 2,770,634,375,444        |
| Bonds  | -              | -                               | -                        | -                        | 3                 | 9.5 - 10.5                      | 487,055,993,151          | 487,055,993,151          |
| Certificates of deposits   | -              | -                               | -                        | -                        | 1                 | 9.5                             | 53,713,000,000           | 53,713,000,000           |
|  |                |                                 | <b>3,621,929,812,235</b> | <b>3,621,929,812,235</b> |                   |                                 | <b>3,311,403,368,595</b> | <b>3,311,403,368,595</b> |
| <b>Long-term</b>   |                |                                 |                          |                          |                   |                                 |                          |                          |
| Long-term deposit  | 1.25 - 1.5     | 6.4 - 7.2                       | 450,000,000,000          | 450,000,000,000          | 1.5 - 2           | 7 - 9.5                         | 388,775,479,453          | 388,775,479,453          |
| Bonds  | 5 - 8          | 7.48 - 10                       | 601,076,989,767          | 601,076,989,767          | 5                 | 10                              | 100,000,000,000          | 100,000,000,000          |
| Investment in project through<br>Post Real Estate Joint Stock<br>Company |                |                                 | 7,344,000,000            | -                        | -                 | -                               | 7,344,000,000            | -                        |
|  |                |                                 | <b>1,058,420,989,767</b> | <b>1,051,076,989,767</b> |                   |                                 | <b>496,119,479,453</b>   | <b>488,775,479,453</b>   |
| <b>TOTAL</b>   |                |                                 | <b>4,680,350,802,002</b> | <b>4,673,006,802,002</b> |                   |                                 | <b>3,808,178,848,048</b> | <b>3,800,834,848,048</b> |

# Post and Telecommunication Joint Stock Insurance

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

## 5. INVESTMENTS (continued)

### 5.2 Long-term investments

|   | Ending balance |                 |                  | Beginning balance        |              |                 |                  |                          |
|---|----------------|-----------------|------------------|--------------------------|--------------|-----------------|------------------|--------------------------|
|   | Owner-ship %   | Cost VND        | Provision VND    | Net realizable value VND | Owner-ship % | Cost VND        | Provision VND    | Net realizable value VND |
| Investments in subsidiary                                       |                |                 |                  |                          |              |                 |                  |                          |
| Post Real Estate Joint Stock Company                            | 97.60          | 176,400,000,000 | (9,619,974,531)  | 166,780,025,469          | 97.60        | 176,400,000,000 | (12,623,859,917) | 163,776,140,083          |
|   |                | 176,400,000,000 | (9,619,974,531)  | 166,780,025,469          |              | 176,400,000,000 | (12,623,859,917) | 163,776,140,083          |
| Investment in associates  |                |                 |                  |                          |              |                 |                  |                          |
| Lanexang Public Insurance Company                               | 50.00          | 20,152,200,000  | -                | 20,152,200,000           | 50.00        | 20,152,200,000  | -                | 20,152,200,000           |
| Kassati Joint Stock Company                                     | 21.30          | 14,292,700,000  | -                | 14,292,700,000           | 21.30        | 14,292,700,000  | -                | 14,292,700,000           |
|   |                | 34,444,900,000  | -                | 34,444,900,000           |              | 34,444,900,000  | -                | 34,444,900,000           |
| Investments in other entities                                   |                |                 |                  |                          |              |                 |                  |                          |
| Ut Xi Aquatic Products Processing Corporation                   | 4.24           | 15,000,000,000  | (15,000,000,000) | -                        | 4.24         | 15,000,000,000  | (15,000,000,000) | -                        |
| Post and Telecommunications Tourism Joint Stock Company         | 3.00           | 2,940,000,000   | -                | 2,940,000,000            | 3.00         | 2,940,000,000   | -                | 2,940,000,000            |
| Global Data Service Joint Stock Company                         | 4.55           | 5,699,400,000   | -                | 5,699,400,000            | 4.55         | 5,699,400,000   | -                | 5,699,400,000            |
| Huawei Vietnam Joint Stock Company                              | 19.16          | 5,800,000,000   | -                | 5,800,000,000            | 19.16        | 5,800,000,000   | -                | 5,800,000,000            |
| Phuong Nam Real Estate Investment Joint Stock Company           | 0.18           | 65,000,000      | -                | 65,000,000               | 0.18         | 65,000,000      | -                | 65,000,000               |
| Technology and Media Investment Development Joint Stock Company | 2.50           | 625,000,000     | -                | 625,000,000              | 2.50         | 625,000,000     | -                | 625,000,000              |
|   |                | 30,129,400,000  | (15,000,000,000) | 15,129,400,000           |              | 30,129,400,000  | (15,000,000,000) | 15,129,400,000           |
| TOTAL   |                | 240,974,300,000 | (24,619,974,531) | 216,354,325,469          |              | 240,974,300,000 | (27,623,859,917) | 213,350,440,083          |



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as at and for the year ended 31 December 2024

6. SHORT-TERM RECEIVABLES

|   | Ending balance<br>VND    | Beginning balance<br>VND |
|---|--------------------------|--------------------------|
| <b>Insurance receivables</b>  |                          |                          |
| Gross written premium receivables                                     | 253,965,898,382          | 200,250,805,127          |
| <i>Receivable from policyholders</i>                                  | 97,170,047,917           | 108,073,539,954          |
| <i>Receivable from insurance agencies, brokers</i>                    | 126,850,407,192          | 64,105,580,131           |
| <i>Receivable from co-insurers</i>                                    | 29,938,775,598           | 28,067,046,606           |
| <i>Other receivables from direct insurance business</i>               | 6,667,675                | 4,638,436                |
| Reinsurance receivables   | 339,784,078,849          | 271,384,628,976          |
| <i>Other reinsurance receivables</i>                                  | 219,355,097,906          | 135,321,590,207          |
| <i>Reinsurance ceded receivables</i>                                  | 120,428,980,943          | 136,063,038,769          |
|   | <b>593,749,977,231</b>   | <b>471,635,434,103</b>   |
| <b>Other receivables</b>  |                          |                          |
| <b>Short-term advances to suppliers</b>                               |                          |                          |
| Advance payments for insurance claims                                 | 228,037,814,472          | 175,862,969,076          |
| Other advance payments for insurance activities                       | 3,804,106,277            | 4,432,137,773            |
| Advance payments to other suppliers                                   | 30,236,313,379           | 22,157,048,957           |
|   | <b>262,078,234,128</b>   | <b>202,452,155,806</b>   |
| <b>Other short-term receivables</b>                                   |                          |                          |
| Interest, dividend receivables from financial activities              | 156,574,729,023          | 206,518,881,358          |
| <i>Receivables from interest on deposits</i>                          | 100,036,291,590          | 148,600,824,261          |
| <i>Receivables from interest on bonds</i>                             | 7,108,356,166            | 8,595,890,412            |
| <i>Receivables from interest on dividends and distributed profits</i> | 880,000,000              | 880,000,000              |
| <i>Receivables from other financing activities</i>                    | 48,550,081,267           | 48,442,166,685           |
| Other receivables   | 60,098,301,319           | 43,302,554,280           |
| Advances  | 12,443,177,663           | 10,616,573,887           |
| Short-term mortgages, deposits  | 23,950,943,803           | 27,609,843,310           |
|   | <b>253,067,151,808</b>   | <b>288,047,852,835</b>   |
| <b>Total receivables</b>  | <b>1,108,895,363,167</b> | <b>962,135,442,744</b>   |
| Provision for doubtful short-term receivables                         | (97,747,578,040)         | (93,096,562,117)         |
| <b>Net receivables</b>  | <b>1,011,147,785,127</b> | <b>869,038,880,627</b>   |

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

## 7. INVENTORIES

|                       | <i>Ending balance</i> |                          | <i>Beginning balance</i> |                          |
|-----------------------|-----------------------|--------------------------|--------------------------|--------------------------|
|                       | <i>Cost<br/>VND</i>   | <i>Provision<br/>VND</i> | <i>Cost<br/>VND</i>      | <i>Provision<br/>VND</i> |
| Raw materials         | 529,431,441           | -                        | 431,461,435              | -                        |
| Tools and instruments | 98,295,002            | -                        | 138,079,547              | -                        |
| <b>TOTAL</b>          | <b>627,726,443</b>    | <b>-</b>                 | <b>569,540,982</b>       | <b>-</b>                 |

## 8. UNALLOCATED COMMISSION EXPENSES

|                                       | <i>Current year<br/>VND</i> | <i>Previous year<br/>VND</i> |
|---------------------------------------|-----------------------------|------------------------------|
| <b>Beginning balance</b>              | <b>316,726,457,512</b>      | <b>416,369,417,375</b>       |
| Commission paid during the year       | 419,631,603,056             | 519,177,593,824              |
| Allocated to expenses during the year | (493,542,616,650)           | (618,820,553,687)            |
| <b>Closing balance</b>                | <b>242,815,443,918</b>      | <b>316,726,457,512</b>       |

## 9. TAX AND OTHER RECEIVABLES FROM THE STATE

|                     | <i>Ending balance<br/>VND</i> | <i>Beginning balance<br/>VND</i> |
|---------------------|-------------------------------|----------------------------------|
| Personal income tax | 1,993,798,483                 | 1,487,828,270                    |
| Other taxes         | 7,294,227                     | 7,822,666                        |
| <b>TOTAL</b>        | <b>2,001,092,710</b>          | <b>1,495,650,936</b>             |

## 10. STATUTORY DEPOSIT

The Corporation has made a statutory deposit equivalent to VND 8,000,000,000 according to Article 96 of Law Insurance Business No. 08/2022/QH15 dated 16 June 2022.

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## 11. TANGIBLE FIXED ASSETS

|  | Buildings and structures<br>VND | Means of transportation<br>VND | Office equipment<br>VND | Total<br>VND           |
|--|---------------------------------|--------------------------------|-------------------------|------------------------|
| <b>Costs:</b>                                  |                                 |                                |                         |                        |
| <b>Beginning balance</b>                       | <b>320,266,567,110</b>          | <b>107,633,714,998</b>         | <b>53,309,499,367</b>   | <b>481,209,781,475</b> |
| - New purchase                                 | -                               | -                              | 930,774,451             | 930,774,451            |
| - Disposal                                     | -                               | (14,274,345,120)               | (342,312,727)           | (14,616,657,847)       |
| - Reclassification from<br>Investment property | 86,512,743,262                  | -                              | -                       | 86,512,743,262         |
| <b>Ending balance</b>                          | <b>406,779,310,372</b>          | <b>93,359,369,878</b>          | <b>53,897,961,091</b>   | <b>554,036,641,341</b> |
| <i>In which:</i>                               |                                 |                                |                         |                        |
| <i>Fully depreciated</i>                       | 36,350,000                      | 17,614,141,328                 | 36,788,183,647          | 54,438,674,975         |
| <b>Accumulated depreciation</b>                |                                 |                                |                         |                        |
| <b>Beginning balance</b>                       | <b>23,895,833,179</b>           | <b>68,455,098,276</b>          | <b>42,578,683,146</b>   | <b>134,929,614,601</b> |
| - Depreciation for the year                    | 7,904,756,832                   | 8,064,007,052                  | 5,437,371,479           | 21,406,135,363         |
| - Disposal                                     | -                               | (13,334,936,189)               | (324,287,377)           | (13,659,223,566)       |
| - Reclassification from<br>Investment property | 16,131,070,410                  | -                              | -                       | 16,131,070,410         |
| <b>Ending balance</b>                          | <b>47,931,660,421</b>           | <b>63,184,169,139</b>          | <b>47,691,767,248</b>   | <b>158,807,596,808</b> |
| <b>Net carrying amount</b>                     |                                 |                                |                         |                        |
| <b>Beginning balance</b>                       | <b>296,370,733,931</b>          | <b>39,178,616,722</b>          | <b>10,730,816,221</b>   | <b>346,280,166,874</b> |
| <b>Ending balance</b>                          | <b>358,847,649,951</b>          | <b>30,175,200,739</b>          | <b>6,206,193,843</b>    | <b>395,229,044,533</b> |



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12. INTANGIBLE FIXED ASSETS

|  | <i>Land use rights<br/>VND</i> | <i>Computer software<br/>VND</i> | <i>Total<br/>VND</i>  |
|--|--------------------------------|----------------------------------|-----------------------|
| <b>Cost:</b>                                     |                                |                                  |                       |
| <b>Beginning balance</b>                         | <b>19,181,218,618</b>          | <b>23,629,296,909</b>            | <b>42,810,515,527</b> |
| - New purchase                                   | -                              | 12,126,152,329                   | 12,126,152,329        |
| - Reclassification from construction in progress | 8,383,222,540                  | 1,320,000,000                    | 9,703,222,540         |
| <b>Ending balance</b>                            | <b>27,564,441,158</b>          | <b>37,075,449,238</b>            | <b>64,639,890,396</b> |
| <i>In which:</i>                                 |                                |                                  |                       |
| Fully amortised                                  | -                              | 14,391,957,987                   | 14,391,957,987        |
| <b>Accumulated amortisation:</b>                 |                                |                                  |                       |
| <b>Beginning balance</b>                         | -                              | <b>16,510,193,814</b>            | <b>16,510,193,814</b> |
| - Amortisation for the year                      | -                              | 3,349,752,318                    | 3,349,752,318         |
| <b>Ending balance</b>                            | -                              | <b>19,859,946,132</b>            | <b>19,859,946,132</b> |
| <b>Net carrying amount:</b>                      |                                |                                  |                       |
| <b>Beginning balance</b>                         | <b>19,181,218,618</b>          | <b>7,119,103,095</b>             | <b>26,300,321,713</b> |
| <b>Ending balance</b>                            | <b>27,564,441,158</b>          | <b>17,215,503,106</b>            | <b>44,779,944,264</b> |

13. CONSTRUCTION IN PROGRESS

|                         | <i>Ending balance<br/>VND</i> | <i>Beginning balance<br/>VND</i> |
|-------------------------|-------------------------------|----------------------------------|
| Purchasing fixed assets | 225,000,000                   | 8,608,222,540                    |
| <b>TOTAL</b>            | <b>225,000,000</b>            | <b>8,608,222,540</b>             |

14. INVESTMENT PROPERTIES

|                              | <i>Ending balance<br/>VND</i> | <i>Beginning balance<br/>VND</i> |
|------------------------------|-------------------------------|----------------------------------|
| Investment property for rent | 13,527,905,114                | 86,769,547,332                   |
| <b>TOTAL</b>                 | <b>13,527,905,114</b>         | <b>86,769,547,332</b>            |

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**14. INVESTMENT PROPERTIES** (continued)

**14.1 Investment property for rent**

|                                  | <i>Buildings<br/>VND</i> | <i>Total<br/>VND</i>   |
|----------------------------------|--------------------------|------------------------|
| <b>Cost:</b>                     |                          |                        |
| <b>Beginning balance</b>         | <b>109,069,879,642</b>   | <b>109,069,879,642</b> |
| - Classify to building in-used   | (86,512,743,262)         | (86,512,743,262)       |
| <b>Ending balance</b>            | <b>22,557,136,380</b>    | <b>22,557,136,380</b>  |
| <b>Accumulated depreciation:</b> |                          |                        |
| <b>Beginning balance</b>         | <b>22,300,332,310</b>    | <b>22,300,332,310</b>  |
| - Depreciation for the year      | 2,859,969,366            | 2,859,969,366          |
| - Classify to building in-used   | (16,131,070,410)         | (16,131,070,410)       |
| <b>Ending balance</b>            | <b>9,029,231,266</b>     | <b>9,029,231,266</b>   |
| <b>Net carrying amount:</b>      |                          |                        |
| <b>Beginning balance</b>         | <b>86,769,547,332</b>    | <b>86,769,547,332</b>  |
| <b>Ending balance</b>            | <b>13,527,905,114</b>    | <b>13,527,905,114</b>  |

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## 15. SHORT-TERM LOANS

|   | Beginning balance<br>Value/Ability to Repay Debt | During the year        |                        | Ending balance<br>Value/Ability to Repay Debt |
|---|--|------------------------|------------------------|---|
|   | VND  | Increase<br>VND        | Decrease<br>VND        | VND   |
| Woori Vietnam Limited Liability Bank - Hoan Kiem Branch (i) | 58,596,928,581                                   | 825,000,000,000        | 743,596,928,581        | 140,000,000,000                               |
| Vietnam Commercial Joint Stock Export Import Bank (ii)      | -  | 150,000,000,000        | -                      | 150,000,000,000                               |
| Overdraft (iii)   | -  | 11,659,453,071         | -                      | 11,659,453,071                                |
|   | <b>58,596,928,581</b>                            | <b>986,659,453,071</b> | <b>743,596,928,581</b> | <b>301,659,453,071</b>                        |

(i) Reflects the loan from Woori Vietnam Limited Liability Bank - Hoan Kiem Branch according to the Credit Contract No. VN122007706-005/2023-HDCVHM/WB VN101 dated 18 January 2023, with a credit limit of VND 300,000,000,000 aimed at supplementing working capital for business operations. The maximum loan term for each loan is 6 months. Interest on the loan is paid monthly at an interest rate set on each debt receipt at the average 1-month deposit interest rate of state-owned banks at the time of disbursement plus a margin of 1.68% per year. The loans are secured by deposit contracts with a total amount of VND 328,000,000,000 as per the appendix of Financial Contract No. 101-2023-HDTC/DN/002-PL08 between Woori Bank and PTI.

(ii) Reflects a loan from Vietnam Export-Import Bank - Ba Dinh Branch under Credit Contract No. 1700LAV240156887, dated 27 December 2024, with a credit limit of 500,000,000,000 VND to supplement working capital for business operations. The maximum loan term for each loan is 6 months, with interest payment terms and interest rates stipulated in each debt receipt. The loans are secured by short-term deposit contracts totalling 180,000,000,000 VND

(iii) This is an overdraft loan under the Overdraft Service Contract No. 01/2024/HDDVTC/MSB-PTI, dated 19 January 2024, with the Vietnam Maritime Commercial Joint Stock Bank, with an overdraft limit of 81,340,000,000 VND.



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16. PREPAID EXPENSES

|   | Ending balance<br>VND | Beginning balance<br>VND |
|---|-----------------------|--------------------------|
| <b>Short-term</b>                                 |                       |                          |
| Other short-term prepaid expenses                 | 337,391,772           | 204,079,482              |
| Short-term insurance prepaid expenses             | 90,036,231,641        | 178,449,155,529          |
| <b>TOTAL</b>                                      | <b>90,373,623,413</b> | <b>178,653,235,011</b>   |
| <b>Long-term</b>                                  |                       |                          |
| Cost of tools and supplies issued for consumption | 3,738,303,830         | 4,982,920,811            |
| Office rental                                     | 3,002,322,436         | 3,637,618,113            |
| Expenses on agent development                     | 280,389,608           | 859,624,352              |
| Office repair and renovation costs                | 7,654,881,008         | 2,704,708,059            |
| Other long-term prepaid expenses                  | 7,213,542,471         | 6,022,210,473            |
| <b>TOTAL</b>                                      | <b>21,889,439,353</b> | <b>18,207,081,808</b>    |

17. SHORT-TERM TRADE PAYABLES

|   | Ending balance<br>VND  | Beginning balance<br>VND |
|---|------------------------|--------------------------|
| Payable for Direct Insurance Activities               | 489,229,005,138        | 504,003,790,589          |
| <i>Direct claim payables</i>                          | 68,502,582,441         | 70,430,759,882           |
| <i>Commissions payables</i>                           | 57,408,444,181         | 77,182,923,598           |
| <i>Other payables related to insurance activities</i> | 343,783,478,898        | 337,809,928,367          |
| <i>Payables for ceding activities</i>                 | 4,063,684,248          | 3,540,084,793            |
| <i>Payables to co-insurers</i>                        | 15,470,815,370         | 15,040,093,949           |
| Other payables  | 90,875,150,898         | 29,059,054,357           |
| <b>TOTAL</b>  | <b>580,104,156,036</b> | <b>533,062,844,946</b>   |

18. STATUTORY OBLIGATIONS

|                      | Beginning<br>balance<br>VND | Movement during the year |                          | Ending<br>balance<br>VND |
|----------------------|-----------------------------|--------------------------|--------------------------|--------------------------|
|                      |                             | Payables<br>VND          | Paid<br>VND              |                          |
| Value added tax      | 17,762,713,224              | 127,748,208,226          | (126,881,748,724)        | 18,629,172,726           |
| Corporate income tax | 32,903,724,259              | 81,561,162,666           | (97,901,131,557)         | 16,563,755,368           |
| Personal income tax  | 6,145,795,874               | 28,332,989,064           | (27,961,880,796)         | 6,516,904,142            |
| Other taxes          | 383,629,706                 | 1,988,111,246            | (2,267,098,029)          | 104,642,923              |
| <b>TOTAL</b>         | <b>57,195,863,063</b>       | <b>239,630,471,202</b>   | <b>(255,011,859,106)</b> | <b>41,814,475,159</b>    |

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**19. OTHER PAYABLES**

|  | <i>Ending balance<br/>VND</i> | <i>Beginning balance<br/>VND</i> |
|--|-------------------------------|----------------------------------|
| <b>Short-term</b>                        |                               |                                  |
| Compulsory insurance and Trade union fee | 10,538,140,376                | 8,520,863,698                    |
| Short-term deposits received             | -                             | 50,000,000                       |
| Payable dividends and profits            | 9,110,022,625                 | 9,304,299,383                    |
| Insurance fund contribution payable      | 8,396,723,593                 | 14,980,106,867                   |
| Other payables                           | 153,601,843,175               | 71,706,389,017                   |
| <b>TOTAL</b>                             | <b>181,646,729,769</b>        | <b>104,561,658,965</b>           |
| <b>Long-term</b>                         |                               |                                  |
| Other long-term payables                 | 15,000,000                    | 15,000,000                       |
| <b>TOTAL</b>                             | <b>15,000,000</b>             | <b>15,000,000</b>                |

**20. UNEARNED COMMISSION REVENUE**

Unearned commission revenue is the deferred commission on reinsurance ceded which is not included in income of current period corresponding to unearned premium of reinsurance ceded and shall be allocated in subsequent periods in accordance with Circular No. 232/2012/TT-BTC of the Ministry of Finance.

|                           | <i>Ending balance<br/>VND</i> | <i>Beginning balance<br/>VND</i> |
|---------------------------|-------------------------------|----------------------------------|
| <b>Beginning balance</b>  | <b>255,473,085,946</b>        | <b>214,929,260,307</b>           |
| Increased during the year | (440,187,812,299)             | (406,789,406,114)                |
| Allocated during the year | 360,511,111,438               | 447,333,231,753                  |
| <b>Ending balance</b>     | <b>175,796,385,085</b>        | <b>255,473,085,946</b>           |



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**21. TECHNICAL RESERVES**

|  | <i>Reserve for direct<br/>insurance and inward<br/>reinsurance<br/>VND</i> | <i>Reserve for outward<br/>reinsurance<br/>(reinsurance assets)<br/>VND</i> | <i>Net reserve<br/>VND</i> |
|--|--|---|----------------------------|
| <b>Beginning balance</b>   |  |   |                            |
| <b>Unearned premium reserve</b>  | <b>2,910,828,587,889</b>   | <b>(888,727,759,342)</b>  | <b>2,022,100,828,547</b>   |
| Mathematical reserve and<br>unearned premium reserve for<br>health insurance | 342,946,350,835  | (54,120,373,106)  | 288,825,977,729            |
| Unearned premium reserve for<br>non - life insurance                         | 2,567,882,237,054  | (834,607,386,236)   | 1,733,274,850,818          |
| <b>Claims reserve</b>  | <b>1,627,059,863,199</b>   | <b>(752,256,379,141)</b>  | <b>874,803,484,058</b>     |
| Outstanding claims reserve   | 1,454,948,461,121  | (687,812,892,971)   | 767,135,568,150            |
| Incurred but not reported<br>reserve   | 172,111,402,078  | (64,443,486,170)  | 107,667,915,908            |
| <b>Catastrophe reserve</b>   | <b>167,368,542,565</b>   | <b>-</b>  | <b>167,368,542,565</b>     |
| <b>TOTAL</b>   | <b>4,705,256,993,653</b>   | <b>(1,640,984,138,483)</b>  | <b>3,064,272,855,170</b>   |
| <b>Ending balance</b>  |  |   |                            |
| <b>Unearned premium reserve</b>  | <b>2,284,466,445,222</b>   | <b>(665,698,926,324)</b>  | <b>1,618,767,518,898</b>   |
| Mathematical reserve and<br>unearned premium reserve for<br>health insurance | 885,284,900,869  | (290,254,202,316)   | 595,030,698,553            |
| Unearned premium reserve for<br>non - life insurance                         | 1,399,181,544,353  | (375,444,724,008)   | 1,023,736,820,345          |
| <b>Claims reserve</b>  | <b>1,942,795,192,972</b>   | <b>(997,244,121,804)</b>  | <b>945,551,071,168</b>     |
| Outstanding claims reserve   | 1,823,596,687,363  | (944,539,386,858)   | 879,057,300,505            |
| Incurred but not reported<br>reserve   | 119,198,505,609  | (52,704,734,946)  | 66,493,770,663             |
| <b>Catastrophe reserve</b>   | <b>196,589,751,521</b>   | <b>-</b>  | <b>196,589,751,521</b>     |
| <b>TOTAL</b>   | <b>4,423,851,389,715</b>   | <b>(1,662,943,048,128)</b>  | <b>2,760,908,341,587</b>   |

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**21. TECHNICAL RESERVES** (continued)

**21.1 Unearned premium reserve**

**21.1.1 Gross unearned premium reserve and reinsurance assumed**

| <i>Product</i>                         | <i>Ending balance<br/>VND</i> | <i>Beginning balance<br/>VND</i> |
|--|-------------------------------|----------------------------------|
| Automobile Insurance                   | 824,736,614,550               | 1,069,300,011,560                |
| Health and Personal Accident Insurance | 885,284,900,869               | 1,148,690,949,311                |
| Property and Damages Insurance         | 344,492,512,560               | 383,348,237,867                  |
| Fire Insurance                         | 120,125,334,500               | 156,212,830,414                  |
| Cargo Insurance                        | 28,225,625,164                | 30,133,951,528                   |
| Hull and P&I Insurance                 | 40,361,934,595                | 48,395,090,637                   |
| Liability Insurance                    | 31,833,058,789                | 59,359,051,025                   |
| Aviation Insurance                     | 3,604,025,860                 | 7,658,876,201                    |
| Business Interruption Insurance        | 5,089,230,439                 | 7,554,253,809                    |
| Agriculture Insurance                  | 713,207,896                   | 175,335,537                      |
| <b>TOTAL</b>                           | <b>2,284,466,445,222</b>      | <b>2,910,828,587,889</b>         |

**21.1.2 Ceded unearned premium reserve (reinsurance assets)**

| <i>Product</i>                         | <i>Ending balance<br/>VND</i> | <i>Beginning balance<br/>VND</i> |
|--|-------------------------------|----------------------------------|
| Automobile Insurance                   | 38,598,762,390                | 77,733,797,059                   |
| Health and Personal Accident Insurance | 290,254,202,316               | 370,739,613,264                  |
| Property and Damages Insurance         | 187,662,999,108               | 166,185,770,988                  |
| Fire Insurance                         | 112,464,142,800               | 234,289,808,674                  |
| Cargo Insurance                        | 10,053,979,508                | 11,938,551,062                   |
| Hull and P&I Insurance                 | 16,900,775,564                | 16,453,272,356                   |
| Liability Insurance                    | 6,812,875,157                 | 6,020,052,431                    |
| Aviation Insurance                     | 2,429,356,503                 | 5,246,309,987                    |
| Agriculture Insurance                  | 521,832,978                   | 120,583,521                      |
| <b>TOTAL</b>                           | <b>665,698,926,324</b>        | <b>888,727,759,342</b>           |



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**21. TECHNICAL RESERVES (continued)**

**21.2 Claims reserve**

**21.2.1 Gross claims reserve**

| <i>Product</i>                         | <i>Ending balance<br/>VND</i> | <i>Beginning balance<br/>VND</i> |
|--|-------------------------------|----------------------------------|
| Automobile Insurance                   | 297,816,702,185               | 283,657,885,115                  |
| Health and Personal Accident Insurance | 204,280,136,269               | 288,770,715,048                  |
| Property and Damages Insurance         | 1,118,293,710,073             | 743,264,654,150                  |
| Cargo Insurance                        | 44,023,933,883                | 36,869,847,458                   |
| Hull and P&I Insurance                 | 244,719,784,039               | 215,768,608,518                  |
| Liability Insurance                    | 33,660,926,523                | 39,164,287,082                   |
| Aviation Insurance                     | -                             | 19,563,865,828                   |
| <b>TOTAL</b>                           | <b>1,942,795,192,972</b>      | <b>1,627,059,863,199</b>         |

**21.2.2 Ceded reinsurance claims reserve (reinsurance assets)**

| <i>Product</i>                         | <i>Ending balance<br/>VND</i> | <i>Beginning balance<br/>VND</i> |
|--|-------------------------------|----------------------------------|
| Automobile Insurance                   | 21,031,454,028                | 14,013,958,679                   |
| Health and Personal Accident Insurance | 70,877,136,291                | 95,551,306,193                   |
| Property and Damages Insurance         | 759,881,581,683               | 492,230,423,959                  |
| Cargo Insurance                        | 11,643,281,185                | 9,246,499,939                    |
| Hull and P&I Insurance                 | 127,131,626,665               | 121,427,608,548                  |
| Liability Insurance                    | 6,679,041,952                 | 19,786,581,823                   |
| <b>TOTAL</b>                           | <b>997,244,121,804</b>        | <b>752,256,379,141</b>           |

**21.3 Catastrophe reserve**

Catastrophe reserve for non-life insurance

|                           | <i>Ending balance<br/>VND</i> | <i>Beginning balance<br/>VND</i> |
|---------------------------|-------------------------------|----------------------------------|
| <b>Beginning balance</b>  | <b>125,326,198,698</b>        | <b>100,688,660,675</b>           |
| Increased during the year | 19,806,703,380                | 24,637,538,023                   |
| <b>Ending balance</b>     | <b>145,132,902,078</b>        | <b>125,326,198,698</b>           |

Equalization reserve for health insurance

|                           | <i>Ending balance<br/>VND</i> | <i>Beginning balance<br/>VND</i> |
|---------------------------|-------------------------------|----------------------------------|
| <b>Beginning balance</b>  | <b>42,042,343,867.00</b>      | <b>30,881,860,673</b>            |
| Increased during the year | 9,414,505,576.00              | 11,160,483,194                   |
| <b>Ending balance</b>     | <b>51,456,849,443.00</b>      | <b>42,042,343,867</b>            |

Catastrophe reserve is made yearly at 1% of total retained premium.

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22. OWNERS' EQUITY

22.1 Increase and decrease in owners' equity

|                         | Contributed<br>charter capital<br>VND | Share premium<br>VND | Investment and<br>development fund<br>VND | Statutory<br>Reserve<br>VND | Undistributed<br>Earnings<br>VND | Total<br>VND      |
|-------------------------|---------------------------------------|----------------------|---|-----------------------------|----------------------------------|-------------------|
| <b>Previous year</b>    |                                       |                      |   |                             |                                  |                   |
| Beginning balance       | 803,957,090,000                       | 827,943,052,804      | 28,642,118,155                            | 80,395,709,000              | 77,585,433,820                   | 1,818,523,403,779 |
| Net profit for the year | -                                     | -                    | -   | -                           | 254,106,779,626                  | 254,106,779,626   |
| Ending balance          | 803,957,090,000                       | 827,943,052,804      | 28,642,118,155                            | 80,395,709,000              | 331,692,213,446                  | 2,072,630,183,405 |
| <b>Current year</b>     |                                       |                      |   |                             |                                  |                   |
| Beginning balance       | 803,957,090,000                       | 827,943,052,804      | 28,642,118,155                            | 80,395,709,000              | 331,692,213,446                  | 2,072,630,183,405 |
| Net profit for the year | -                                     | -                    | -   | -                           | 318,864,612,870                  | 318,864,612,870   |
| Ending balance          | 803,957,090,000                       | 827,943,052,804      | 28,642,118,155                            | 80,395,709,000              | 650,556,826,316                  | 2,391,494,796,275 |

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## 22. OWNERS' EQUITY (continued)

### 22.2 Contributed charter capital

|   | Ending balance    |                |                             | Beginning balance |                |                             |
|---|-------------------|----------------|-----------------------------|-------------------|----------------|-----------------------------|
|   | Shares            | % of ownership | Charter capital amounts VND | Shares            | % of ownership | Charter capital amounts VND |
| Dongbu Insurance Company Limited        | 30,000,000        | 37.32          | 300,000,000,000             | 30,000,000        | 37.32          | 300,000,000,000             |
| VNDirect Securities Joint Stock Company | 16,079,141        | 20.00          | 160,791,410,000             | 16,079,141        | 20.00          | 160,791,410,000             |
| Vu Thi Thu                              | 7,950,000         | 9.89           | 79,500,000,000              | 7,950,000         | 9.89           | 79,500,000,000              |
| Hoang Thi Minh Phuong                   | 7,950,000         | 9.89           | 79,500,000,000              | 7,950,000         | 9.89           | 79,500,000,000              |
| Other shareholders                      | 18,416,568        | 22.90          | 184,165,680,000             | 18,416,568        | 22.90          | 184,165,680,000             |
| <b>TOTAL</b>                            | <b>80,395,709</b> | <b>100.00</b>  | <b>803,957,090,000</b>      | <b>80,395,709</b> | <b>100.00</b>  | <b>803,957,090,000</b>      |

### 22.3 Shares

|                              | Quantity          |                   |
|------------------------------|-------------------|-------------------|
|                              | Ending balance    | Beginning balance |
| <b>Authorized shares</b>     |                   |                   |
|                              | <b>80,400,000</b> | <b>80,400,000</b> |
| <b>Issued shares</b>         |                   |                   |
| Ordinary shares              | <b>80,395,709</b> | <b>80,395,709</b> |
| Preferred shares             | 80,395,709        | 80,395,709        |
|                              | -                 | -                 |
| <b>Shares in circulation</b> |                   |                   |
| Ordinary shares              | <b>80,395,709</b> | <b>80,395,709</b> |
| Preference shares            | 80,395,709        | 80,395,709        |
|                              | -                 | -                 |

Par value of outstanding shares 10,000 VND/share.



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**23. INSURANCE REVENUE**

|  | <i>Current year</i>             | <i>Previous year</i>            |
|--|---------------------------------|---------------------------------|
|  | <i>VND</i>                      | <i>VND</i>                      |
| Direct written premiums                    | 4,090,207,035,526               | 5,180,228,128,885               |
| Direct premium deductions                  | (74,094,381,082)                | (103,515,092,763)               |
| Direct written premiums after deduction    | 4,016,112,654,444               | 5,076,713,036,122               |
| Reinsurance premium assumed                | 84,175,011,851                  | 119,746,566,145                 |
| Reinsurance premium deductions             | (1,303,165,581)                 | (5,543,735,798)                 |
| Decrease in gross unearned premium reserve | 626,362,142,668                 | 720,961,147,416                 |
| <b>TOTAL</b>                               | <b><u>4,725,346,643,382</u></b> | <b><u>5,911,877,013,885</u></b> |

**23.1 Direct written premiums**

| <i>Product</i>                         | <i>Current year</i>             | <i>Previous year</i>            |
|--|---------------------------------|---------------------------------|
|  | <i>VND</i>                      | <i>VND</i>                      |
| Automobile Insurance                   | 1,649,062,525,214               | 2,137,740,701,970               |
| Health and Personal Accident Insurance | 1,490,865,371,991               | 1,748,540,105,897               |
| Property and Damages Insurance         | 374,405,779,808                 | 525,424,648,065                 |
| Fire Insurance                         | 236,725,342,386                 | 310,693,297,310                 |
| Cargo Insurance                        | 108,976,958,332                 | 115,903,705,643                 |
| Hull and P&I Insurance                 | 74,608,249,020                  | 93,885,894,754                  |
| Liability Insurance                    | 62,664,396,042                  | 113,775,628,120                 |
| Aviation Insurance                     | 7,208,051,719                   | 15,317,752,401                  |
| Business Interruption Insurance        | 10,178,460,877                  | 15,108,507,618                  |
| Agriculture Insurance                  | 1,417,519,055                   | 322,794,344                     |
| <b>TOTAL</b>                           | <b><u>4,016,112,654,444</u></b> | <b><u>5,076,713,036,122</u></b> |

**23.2 Reinsurance premiums assumed**

| <i>Product</i>                         | <i>Current year</i>          | <i>Previous year</i>          |
|--|------------------------------|-------------------------------|
|  | <i>VND</i>                   | <i>VND</i>                    |
| Automobile insurance                   | 410,703,883                  | 859,321,150                   |
| Health and Personal Accident Insurance | 441,573,004                  | 746,693,816                   |
| Property and Damages Insurance         | 67,442,461,994               | 98,357,714,217                |
| Fire Insurance                         | 3,525,326,620                | 1,732,363,519                 |
| Cargo Insurance                        | 3,925,542,325                | 4,632,100,469                 |
| Hull and P&I Insurance                 | 6,115,620,170                | 2,904,286,520                 |
| Liability Insurance                    | 1,001,721,537                | 4,942,473,929                 |
| Agriculture Insurance                  | 8,896,737                    | 27,876,727                    |
| <b>TOTAL</b>                           | <b><u>82,871,846,270</u></b> | <b><u>114,202,830,347</u></b> |

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
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**24. REINSURANCE PREMIUM CEDED**

|  | <i>Current year<br/>VND</i>     | <i>Previous year<br/>VND</i>    |
|--|---------------------------------|---------------------------------|
| Reinsurance premium ceded                  | 1,176,863,605,138               | 1,611,113,744,727               |
| Decrease in ceded unearned premium reserve | 223,028,833,019                 | 124,165,039,436                 |
| <b>TOTAL</b>                               | <b><u>1,399,892,438,157</u></b> | <b><u>1,735,278,784,163</u></b> |

*Reinsurance premium ceded:*

| <i>Product</i>                         | <i>Current year<br/>VND</i>     | <i>Previous year<br/>VND</i>    |
|--|---------------------------------|---------------------------------|
| Automobile Insurance                   | 77,197,524,782                  | 155,467,594,115                 |
| Health and Personal Accident Insurance | 549,856,387,323                 | 633,238,480,316                 |
| Property Insurance                     | 231,335,809,001                 | 409,651,866,084                 |
| Fire Insurance                         | 224,928,285,599                 | 309,321,163,371                 |
| Cargo Insurance                        | 40,215,918,032                  | 47,754,204,249                  |
| Hull and P&I Insurance                 | 33,801,551,127                  | 32,906,544,712                  |
| Liability Insurance                    | 13,625,750,312                  | 12,040,104,863                  |
| Aviation Insurance                     | 4,858,713,006                   | 10,492,619,974                  |
| Agriculture Insurance                  | 1,043,665,956                   | 241,167,043                     |
| <b>TOTAL</b>                           | <b><u>1,176,863,605,138</u></b> | <b><u>1,611,113,744,727</u></b> |

**25. COMMISSION ON REINSURANCE CEDED**

|   | <i>Current year<br/>VND</i>   | <i>Previous year<br/>VND</i>  |
|---|-------------------------------|-------------------------------|
| Commission on reinsurance ceded                             | 360,686,210,311               | 455,167,899,127               |
| Commission deduction (Refund commission, reduce commission) | (175,098,873)                 | (7,834,667,374)               |
| <b>TOTAL</b>  | <b><u>360,511,111,438</u></b> | <b><u>447,333,231,753</u></b> |

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**26. CLAIM EXPENSES**

|  | <i>Current year<br/>VND</i>     | <i>Previous year<br/>VND</i>    |
|--|---------------------------------|---------------------------------|
| Claim expenses   | 2,146,325,503,245               | 2,939,866,470,684               |
| - <i>Direct claim expenses</i>   | 2,121,326,348,626               | 2,889,125,177,251               |
| - <i>Claim expense on reinsurance assumed</i>  | 24,999,154,619                  | 50,741,293,433                  |
| Salvage and sub-rogation (Collection of claims from third parties for reimbursement, collection of goods with 100% compensation) | (25,295,598,231)                | (31,083,614,691)                |
| Recovery from reinsurance ceded  | (549,579,945,312)               | (722,095,895,492)               |
| Increase in gross claims reserve   | 315,735,329,773                 | 111,791,652,755                 |
| Increase in ceded reinsurance claims reserve   | (244,987,742,663)               | (110,750,674,061)               |
| <b>TOTAL</b>   | <b><u>1,642,197,546,812</u></b> | <b><u>2,187,727,939,195</u></b> |

**26.1 Direct claim expenses**

| <i>Product</i>                         | <i>Current year<br/>VND</i>     | <i>Previous year<br/>VND</i>    |
|--|---------------------------------|---------------------------------|
| Automobile Insurance                   | 952,138,367,837                 | 1,338,242,927,335               |
| Health and Personal Accident Insurance | 908,940,452,974                 | 1,177,903,645,642               |
| Property and Damages Insurance         | 81,035,381,876                  | 101,128,468,363                 |
| Fire Insurance                         | 104,981,964,097                 | 104,974,289,665                 |
| Cargo Insurance                        | 29,559,821,556                  | 106,222,064,939                 |
| Hull and P&I Insurance                 | 27,236,621,325                  | 28,284,777,322                  |
| Liability Insurance                    | 17,433,738,961                  | 12,805,138,157                  |
| Aviation Insurance                     | -                               | 19,563,865,828                  |
| <b>TOTAL</b>                           | <b><u>2,121,326,348,626</u></b> | <b><u>2,889,125,177,251</u></b> |

**26.2 Claim expense on reinsurance assumed**

| <i>Product</i>                         | <i>Current year<br/>VND</i>  | <i>Previous year<br/>VND</i> |
|--|------------------------------|------------------------------|
| Automobile Insurance                   | 997,048,930                  | 183,990,808                  |
| Health and Personal Accident Insurance | 176,103,622                  | (10,384,207)                 |
| Property and Damages Insurance         | 17,477,212,173               | 46,960,792,135               |
| Fire Insurance                         | 43,385,243                   | -                            |
| Cargo Insurance                        | 1,269,439,810                | 1,547,580,858                |
| Hull and P&I Insurance                 | 3,775,121,438                | 2,010,099,312                |
| Liability Insurance                    | 1,249,652,221                | 48,730,660                   |
| Aviation Insurance                     | 9,438,580                    | 483,867                      |
| Agriculture Insurance                  | 1,752,602                    | -                            |
| <b>TOTAL</b>                           | <b><u>24,999,154,619</u></b> | <b><u>50,741,293,433</u></b> |



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**26. CLAIM EXPENSES** (continued)

**26.3 Recoveries from reinsurance ceded**

| <i>Product</i>                         | <i>Current year<br/>VND</i> | <i>Previous year<br/>VND</i> |
|--|-----------------------------|------------------------------|
| Automobile Insurance                   | 87,758,479,640              | 20,009,533,353               |
| Health and Personal Accident Insurance | 343,632,546,600             | 419,771,437,140              |
| Property and Damages Insurance         | 24,034,627,534              | 170,846,215,047              |
| Fire Insurance                         | 71,478,615,299              | 53,917,119,685               |
| Cargo Insurance                        | (3,304,619,542)             | 34,070,804,393               |
| Hull and P&I Insurance                 | 18,657,796,663              | 15,807,904,579               |
| Liability Insurance                    | 7,322,499,118               | (232,040,762)                |
| Aviation Insurance                     | -                           | 7,904,922,057                |
| <b>TOTAL</b>                           | <b>549,579,945,312</b>      | <b>722,095,895,492</b>       |

**27. OTHER OPERATING EXPENSES**

|  | <i>Current year<br/>VND</i> | <i>Previous year<br/>VND</i> |
|--|-----------------------------|------------------------------|
| Commission expenses                            | 493,542,616,650             | 618,820,553,687              |
| Employee expenses                              | 531,561,151,652             | 884,690,712,812              |
| Agent bonus, allowance and management expenses | 430,234,682,785             | 521,809,885,766              |
| Expense for risk limitation                    | 2,923,600,620               | 16,402,810,954               |
| Contributions to insurance funds               | 6,363,528,420               | 7,371,486,884                |
| Tool and equipment expenses                    | 14,303,537,678              | 18,257,151,797               |
| Depreciation expenses                          | 6,778,103,347               | 7,983,919,928                |
| Tax, fee and charge                            | 13,465,873,820              | 27,533,046,531               |
| Expenses for external services                 | 73,061,790,606              | 107,346,997,982              |
| Other expenses (*)                             | 206,541,335,072             | 134,008,650,196              |
| <b>TOTAL</b>                                   | <b>1,778,776,220,650</b>    | <b>2,344,225,216,537</b>     |

(\*) Other expenses include the expenses related to underwriting activities such as consulting fees, IT expenses, marketing expenses, and other service expenses.

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**28. FINANCE INCOME**

|  | <i>Current year<br/>VND</i> | <i>Previous year<br/>VND</i> |
|--|-----------------------------|------------------------------|
| Interest on term deposits                                  | 264,851,082,681             | 312,956,884,363              |
| Interest on demand deposits                                | 276,978,422                 | 154,247,713                  |
| Dividends and profits received                             | 888,452,852                 | 1,513,154,349                |
| Foreign exchange gains                                     | 9,170,164,750               | 9,951,548,945                |
| Profits from bonds and long-term investment                | 54,602,931,234              | 124,724,222,106              |
| Other financial incomes                                    | 64,822,806                  | 74,442,066                   |
| <b>TOTAL</b>   | <b>329,854,432,745</b>      | <b>449,374,499,542</b>       |
| <b>Financial incomes allocated for insurance operation</b> | <b>131,807,187,935</b>      | <b>188,736,287,890</b>       |
| <b>Financial incomes after allocation</b>                  | <b>198,047,244,810</b>      | <b>260,638,211,652</b>       |

**29. FINANCE EXPENSES**

|  | <i>Current year<br/>VND</i> | <i>Previous year<br/>VND</i> |
|--|-----------------------------|------------------------------|
| Interest expenses  | 8,663,798,429               | 17,356,183,914               |
| Foreign exchange losses  | 5,924,172,615               | 7,447,198,773                |
| Securities trading and investment expenses   | 27,763,370,440              | 29,980,664,908               |
| Reversal provision for diminution in value of held-for-trading securities and impairment loss of investments | (3,003,885,386)             | (3,398,919,602)              |
| Other finance expenses   | 281,533,449                 | 487,935,063                  |
| <b>TOTAL</b>   | <b>39,628,989,547</b>       | <b>51,873,063,056</b>        |
| <b>Financial expenses allocated for insurance operations</b>   | <b>10,019,503,163</b>       | <b>9,328,760,153</b>         |
| <b>Financial expenses after allocation</b>   | <b>49,648,492,710</b>       | <b>61,201,823,209</b>        |

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**30. GENERAL AND ADMINISTRATIVE EXPENSES**

|                                | <i>Current year<br/>VND</i>   | <i>Previous year<br/>VND</i>  |
|--------------------------------|-------------------------------|-------------------------------|
| Employee expenses              | 61,033,995,909                | 100,488,834,757               |
| Raw materials expenses         | 1,776,242,622                 | -                             |
| Office equipment expenses      | 2,059,058,982                 | 6,053,349,382                 |
| Depreciation expenses          | 19,597,640,598                | 19,972,674,139                |
| Tax, fee, and charge           | 12,677,567,249                | 7,115,468,342                 |
| Provision for doubtful debts   | 4,651,015,923                 | 568,665,252                   |
| Expenses for external services | 82,709,694,123                | 38,880,300,819                |
| Other expenses                 | 14,621,834,899                | 25,994,565,192                |
| <b>TOTAL</b>                   | <b><u>199,127,050,305</u></b> | <b><u>199,073,857,883</u></b> |

**31. OTHER INCOME AND EXPENSES**

|  | <i>Current year<br/>VND</i> | <i>Previous year<br/>VND</i> |
|--|-----------------------------|------------------------------|
| <b>Other income</b>                                | <b>12,148,548,802</b>       | <b>11,319,582,517</b>        |
| Income from disposal of assets, tools & equipments | 4,225,763,740               | 3,934,959,113                |
| Other income                                       | 7,922,785,062               | 7,384,623,404                |
| <b>Other expenses</b>                              | <b>(3,156,192,081)</b>      | <b>(3,232,265,828)</b>       |
| Penalty paid                                       | (1,468,518,957)             | (1,179,927,619)              |
| Other expenses                                     | (1,687,673,124)             | (2,052,338,209)              |
| <b>Net other profit</b>                            | <b><u>8,992,356,721</u></b> | <b><u>8,087,316,689</u></b>  |



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
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**32. CORPORATE INCOME TAX**

The statutory corporate income tax ("CIT") rate applicable to the Corporation is 20% of taxable income.

The tax returns filed by the Corporation are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the separate financial statements could change at a later date upon final determination by the tax authorities.

**32.1 CIT expense**

|                     | <i>Current year<br/>VND</i> | <i>Previous year<br/>VND</i> |
|---------------------|-----------------------------|------------------------------|
| Current CIT expense | 81,561,162,666              | 67,597,986,244               |
| Deferred tax income | (17,441,309)                | -                            |
| <b>TOTAL</b>        | <b>81,543,721,357</b>       | <b>67,597,986,244</b>        |

Reconciliation between CIT expense and the accounting profit before tax is presented below:

|   | <i>Current year<br/>VND</i> | <i>Previous year<br/>VND</i> |
|---|-----------------------------|------------------------------|
| <b>Accounting profit before tax</b>                     | <b>400,408,334,227</b>      | <b>321,704,765,870</b>       |
| <b>At CIT rate of 20% applicable to the Corporation</b> | <b>80,081,666,845</b>       | <b>64,340,953,174</b>        |
| <b>Adjustments to increase</b>                          | <b>1,639,745,082</b>        | <b>3,760,350,301</b>         |
| Depreciation expense for Car with cost over 1.6 billion | 219,241,900                 | 216,308,858                  |
| Other adjustments                                       | 1,420,503,182               | 3,544,041,443                |
| <b>Adjustments to decrease</b>                          | <b>(177,690,570)</b>        | <b>(503,317,231)</b>         |
| Dividend and non-taxable income                         | (177,690,570)               | (302,630,870)                |
| Other adjustments                                       | -                           | (200,686,361)                |
| <b>CIT expense</b>                                      | <b>81,543,721,357</b>       | <b>67,597,986,244</b>        |

**32.2 Current tax**

The current tax payable is based on taxable income for the current year. The taxable income of the Corporation for the year differs from the profit as reported in the separate income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or deductible. The Corporation's liability for current tax is calculated using tax rates that have been enacted by the separate balance sheet date.

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
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**32. CORPORATE INCOME TAX (continued)**

**32.3 Deferred tax income**

The following are the deferred tax assets recognised by the Corporation, and the movements thereon, during the current and previous years.

|  | <i>Separate balance sheet</i>     |                                      | <i>Separate income statement</i> |                              |
|--|-----------------------------------|--------------------------------------|----------------------------------|------------------------------|
|  | <i>Ending<br/>balance<br/>VND</i> | <i>Beginning<br/>balance<br/>VND</i> | <i>Current year<br/>VND</i>      | <i>Previous year<br/>VND</i> |
| <b>Deferred tax assets</b>   | <b>17,441,309</b>                 | -                                    | <b>17,441,309</b>                | -                            |
| <i>Loss on exchange<br/>    rate difference<br/>    valuation of cash and<br/>    receivable items</i> | 17,441,309                        | -                                    | 17,441,309                       | -                            |
| <b>Net deferred tax<br/>income to separate<br/>income statement</b>                                    | -                                 | -                                    | <b>17,441,309</b>                | -                            |

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## 33. TRANSACTIONS WITH RELATED PARTIES

List of related parties with significant transactions with the Corporation and the relationships between the Corporation and the related parties are as follows:

| <i>List of related parties</i>  | <i>Relationship</i>   |
|---|---|
| Members of the Board of Directors, Executive Board, and Supervisory Board | Significant influence   |
| DongBu Insurance Co., Ltd.  | Shareholder owning more than 10% of voting rights<br>Two members of the Board of Directors are authorized representatives of shareholders representing over 10% of shares                               |
| VNDirect Securities Corporation   | Shareholder owning more than 10% of voting rights<br>The Chairman of the Board of Directors of the company is also the Chairman of the Board of Directors and Legal Representative of the related party |
| Postal Real Estate Joint Stock Company                                    | Subsidiary  |
| Kasati Joint Stock Company  | Associate company<br>The Vice Chairman of the Board of Directors of the company is also a member of the Board of Directors of the related party   |
| Lanexang Public Insurance Company   | Associate company<br>The company's Chief Operations Manager is also a member of the Board of Directors of the related party   |
| Vietnam National Reinsurance Corporation                                  | A member of the company's Board of Directors is the Investment Director of the related party  |
| IPA Securities Investment Fund Management Co., Ltd.                       | The Chairman of the company's Board of Directors is also the Chairman, Director, and Legal Representative of the related party  |



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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended

**33. TRANSACTIONS WITH RELATED PARTIES (continued)**

Key transactions of the Corporation with related parties for the fiscal years ending 31 December 2024 and 31 December 2023, include:

| Related parties   | Relationship               | Transactions  | Revenue/(Expense)   |                      |
|---|----------------------------|---|---------------------|----------------------|
|   |                            |   | Current year<br>VND | Previous year<br>VND |
| Lanexang Assurance Public Company                           | Associate                  | Inward reinsurance premium                            | 5,093,282,633       | 11,924,161,836       |
|   |                            | Commission expense from inward reinsurance            | 1,220,339,117       | 2,490,389,407        |
|   |                            | Claim settlements for inward reinsurance              | 1,975,998,628       | 768,410,832          |
|   |                            |   |                     |                      |
| Kasati Joint Stock Company                                  | Associate                  | Dividend declared                                     | 765,708,000         | 1,365,512,600        |
| Vietnam National Reinsurance Corporation                    | Company with key personnel | Outward reinsurance premium                           | 128,251,619,736     | 274,301,477,561      |
|   |                            | Commission income from outward reinsurance            | 33,158,799,485      | 132,223,461,667      |
|   |                            | Claim receipt from ceded policies                     | 23,510,194,865      | 65,973,237,927       |
|   |                            | Other income from insurance activities                | -                   | (19,711,949,002)     |
|   |                            | Inward reinsurance premium                            | 32,120,188,082      | 49,801,685,736       |
|   |                            | Commission expense from inward reinsurance            | 7,329,927,923       | 12,276,834,646       |
|   |                            | Claim settlements for inward reinsurance              | 13,570,742,898      | 30,407,001,312       |
|   |                            | Other income from insurance activities                | -                   | (28,719,308)         |
|   |                            |   |                     |                      |
| VNDIRECT Securities Corporation                             | Major shareholder          | Securities purchasing transactions, deposit contracts | 1,765,258,661,000   | -                    |
|   |                            | Securities selling transactions, deposit contracts    | 1,646,665,000,000   | -                    |
|   |                            | Transaction fees                                      | 130,468,720         | 144,536,895          |
|   |                            | Interest income                                       | 2,148,658,743       | 20,867,226           |
|   |                            | Income from other services                            | 5,780,480,448       | 5,103,850,778        |
| Dongbu Insurance Company Limited                            | Major shareholder          | Inward reinsurance premium                            | 8,276,830,595       | 17,618,575,054       |
|   |                            | Commission expense from inward reinsurance            | 4,045,262,551       | 6,100,123,482        |
|   |                            | Claim settlements for inward reinsurance              | 2,148,621,604       | 3,985,270,788        |
|   |                            | Other income/(expense) from insurance activities      | -                   | (1,529,105,483)      |
|   |                            |   |                     |                      |
| I.P.A Securities Investment Fund Management Limited Company | Company with key personnel | Management fees payable                               | 27,762,000,000      | -                    |

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**33. TRANSACTIONS WITH RELATED PARTIES** (continued)

Amounts due to and due from related parties at the separate balance sheet date are as follows:

| <i>Related parties</i>                                      | <i>Relationship</i>        | <i>Transactions</i>  | <i>Ending balance</i><br>VND  | <i>Beginning balance</i><br>VND |
|---|----------------------------|--|-------------------------------|---------------------------------|
| Post Real Estate Joint Stock Company                        | Subsidiary                 | Long-term investment trust<br>Other short-term receivables | 24,934,347,222<br>656,000,000 | 24,934,347,222<br>656,000,000   |
| VNDirect Securities Corporation                             | Major shareholder          | Demand deposits  | 305,078,165                   | 703,357,592                     |
| Dongbu Insurance Company Limited                            | Major shareholder          | Reinsurance receivables<br>Reinsurance payables            | 183,686,660<br>1,022,546,653  | 2,187,461,434<br>4,255,796,667  |
| I.P.A Securities Investment Fund Management Limited Company | Company with key personnel | Management fees payable                                    | 27,762,000,000                | -                               |

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33. TRANSACTIONS WITH RELATED PARTIES (continued)

*Transactions with other related parties*

Remuneration to members of Board of Directors, Board of Executive and Board of Supervisors:

|                                  |                  | Current year<br>VND   | Previous year<br>VND |
|----------------------------------|------------------|-----------------------|----------------------|
| Pham Minh Huong                  | Chairwoman       | 84,000,000            | 84,000,000           |
| Vu Hoang Ha                      | Vice Chairman    | 1,684,000,000         | 1,284,000,000        |
| Nguyen Thi Hien                  | Member           | 56,000,000            | -                    |
| Mai Xuan Dung                    | Member           | 28,000,000            | 84,000,000           |
| Tran Thi Minh                    | Member           | 435,000,000           | 436,428,571          |
| Ko Young Joo                     | Member           | 84,000,000            | 84,000,000           |
| Do Thanh Huong                   | Member           | 324,000,000           | 397,428,571          |
| Vu Nam Huong                     | Member           | 28,000,000            | 84,000,000           |
| Park Ki Huyn                     | Member           | 84,000,000            | 84,000,000           |
| Jung Young                       | Member           | 28,000,000            | 42,000,000           |
| Lee Kang Jin                     | Member           | 56,000,000            | -                    |
| Nguyen Anh Duc                   | Member           | 56,000,000            | -                    |
| Hoang Thi Yen                    | General Director | 4,150,613,567         | 420,187,272          |
| Members of Board of<br>Executive |                  | 6,907,899,999         | 5,117,412,453        |
| Board of Supervisors             |                  | 240,000,000           | 240,000,000          |
| <b>TOTAL</b>                     |                  | <b>14,245,513,566</b> | <b>8,357,456,867</b> |



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## 34. COMMITMENTS AND CONTINGENCIES

### *Operating lease commitments*

The Corporation leases office premises under an operating lease. Future rental amounts due under operating leases as at the end of the year were as follows:

|                                  | <i>Ending balance</i><br>VND | <i>Beginning balance</i><br>VND |
|----------------------------------|------------------------------|---------------------------------|
| Operating lease commitments due: |                              |                                 |
| - Less than 1 year               | 26,017,424,806               | 31,559,690,325                  |
| - From 1 - 5 years               | 42,024,659,010               | 44,078,686,695                  |
| - Over 5 years                   | -                            | 213,749,425                     |
| <b>TOTAL</b>                     | <b>68,042,083,816</b>        | <b>75,852,126,445</b>           |

## 35. OFF- BALANCE SHEET ITEMS

| <i>ITEMS</i>  | <i>Ending balance</i><br>VND | <i>Beginning balance</i><br>VND |
|---|------------------------------|---------------------------------|
| Insurance policies signed but not yet effective (VND) | 154,275,958,588              | 197,468,186,758                 |
| United States Dollar (USD)                            | 324,786                      | 158,075.95                      |
| Euro (EUR)  | 22                           | 149,559.79                      |
| British Pound (GBP)                                   | 1,859                        | 301.73                          |

## 36. RISK MANAGEMENT FRAMEWORK

### 36.1 *Governance framework*

The primary objective of the Corporation's risk and financial management framework is to protect the Corporation's shareholders from events that hinder the sustainable achievement of financial performance objectives. Board of Executives recognise the importance of having efficient and effective risk management systems in place.

The Corporation has established a risk management function which agreed clear terms of reference by Board of Executives and committees. This is supplemented with a clear organisational structure with documented delegated authorities and responsibilities from Board of Executives to the Board of Management and other senior Management. A policy framework has been developed and implemented which sets out the risk profiles for the Corporation, risk management, control and business conduct standards for the Corporation's operations. Each policy has a member of the Board of Management charged with overseeing compliance with the policy throughout the Corporation.

The primary insurance activity carried out by the Corporation is the assumption of risk of loss from persons or organisations that are directly subject to the risk. Such risks may relate to property, liability, accident, health, financial or other perils that may arise from an insurable event. As such the Corporation is exposed to the uncertainty surrounding the timing and severity of claims under the contract. The Corporation also has exposure to market risk through its insurance and investment activities.

The Corporation manages its insurance risk through underwriting limits, approval procedures for transactions that involve new products or those exceed set limits, risk diversification, pricing guidelines, reinsurance and monitoring of emerging issues.

NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
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**36. RISK MANAGEMENT FRAMEWORK (continued)**

**36.2 Capital management and regulatory framework**

The primary capital management objective of the Corporation is to maintain a strong capital base to support the development of its business and to comply with regulatory capital requirements at all times. The Corporation recognises the impact on shareholders returns of the level of equity capital employed and seek to maintain a prudent balance.

Regulatory capital requirements arising from the operations of the Corporation require the Corporation to hold assets sufficient to cover liabilities and satisfy the solvency margin requirements in Vietnam. The solvency requirements that apply to the Corporation is those set out in prevailing regulation. Regulators are primarily interested in protecting the rights of policyholders and monitor them closely to ensure that the insurance subsidiaries are satisfactorily managing affairs for their benefit. At the same time, regulators are also interested in ensuring that the Corporation maintain appropriate solvency position to meet unforeseen liabilities arising from economic turmoil or natural disasters.

The table below summarises the minimum regulatory solvency margin for the Corporation and the solvency capital held against each of them.

|                  | <i>Corporation Solvency<br/>Margin (mil VND)</i> | <i>Minimum Solvency<br/>Margin (mil VND)</i> | <i>Solvency<br/>Margin Ratio (%)</i> |
|------------------|--|--|--------------------------------------|
| 31 December 2024 | 1,707,039  | 730,530                                      | 233.67                               |
| 31 December 2023 | 1,696,233  | 894,950                                      | 189.53                               |

**37. INSURANCE RISK MANAGEMENT**

Insurance risk is the possibility of events that cause financial loss or bring legal dispute from the terms and conditions of insurance or reinsurance contracts. Insurance risk is the direct subject of the Corporation's business and one of two main risk groups that the Corporation has to encounter. Through insurance risk evaluation, acceptance, management and transfer, the Corporation achieves profits and creates basis for other profitable activities such as financial investment, etc.

**37.1 Risk management objectives**

Risk management objectives of the Corporation are to control the scope and level of losses incurred from insurance risks and to earn profit from insurance activities with reasonable expenses for selling, general administration and other activities.

The Corporation has set targets to achieve maximum revenue with operation profitability instead of maximizing profit from insurance activities.

**37.2 Risk management policies and procedures**

To achieve management objectives, the Corporation has established and applied strict policies on all operation process including underwriting, reinsurance, loss survey and claim settlement.



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
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**37. INSURANCE RISK MANAGEMENT (continued)**

**37.2 Risk management policies and procedures (continued)**

The Corporation also applied all risk transfer solutions to share risks with other insurance companies and the policyholders such as co-insurance, reinsurance and deductible amount application. The reinsurance protection contracts have been written for some service lines to limit the maximum loss amount for risk events which are not covered by the regular reinsurance agreement. For other business lines, the Corporation has also required reinsurance arrangements before issuing an insurance policy or entering excess of loss reinsurance contracts.

Loss assessment and claim settlement have been executed at two levels. The large and complicated losses are handled and settled at Head Office. Small and less complicated ones which the member companies have experience in receiving and settling are handled at branch level. The Corporation has also enhanced claims processing and compensation procedure to avoid the additional risks that may arise such as exchange rate, additional claim cost, inflation, ethics risks, etc.

**37.3 Contract terms, conditions, and cash flows**

The insured has responsibility for premium payment when an insurance contract becomes effective. In some cases, the Corporation can agree to extend the deadline of premium payment in accordance with prevailing regulation. Since 2015, the Corporation has managed credit risk in premium collection by imposing stricter regulations on premium payment extension and declining or terminating the contracts where premium is not paid as scheduled.

Due to the nature of insurance service, time and values of cash outflow for compensation are difficult to predict. However, most of the insurance contracts have regulated the maximum coverage. In the case of cumulative and catastrophe risk, the maximum liability of the Corporation has defined thanks to excess of loss and protection contracts. Besides, with the regulation on time limit of loss notification as well as the clauses on claim settlement duration, the Corporation is active on cash demand for claim payment.

**38. MANAGEMENT OF FINANCIAL RISK**

**38.1 Credit risk**

The Corporation faces credit risk arising from both insurance operation and investment activities.

*Credit risk arising from insurance operation*

Despite the terms and conditions of the insurance contract defined the obligations and the deadline to pay premium, there is possibility that the policyholders may not pay premium fully and timely. To reduce these risks, the Corporation issued regulations on payment term extension process and required all the member companies to strictly comply with. Accordingly, the Corporation only delegate to member companies to extend payment term for insurance policies when they met the requirements prescribed by Circular 67. The Corporation will terminate the contracts with policyholders who are at low credit rating or inability to pay premium. The Corporation will keep track of non-performing debts to recover or write off later. For premiums which are not paid on time, the Corporation will make provision in accordance with current regulation on doubtful debts and write off if there is sufficient evidence.



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
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**38. MANAGEMENT OF FINANCIAL RISK (continued)**

**38.1 Credit risk (continued)**

*Credit risk arising from insurance operation (continued)*

Though the reinsurer liability under reinsurance agreement is defined, the Corporation still faces credit risk of being unable to recover claim loss from the reinsurers. To manage that risk, the Corporation has only performed reinsurance placement with international counterparties that have a good credit rating accredited by well-known rating firms. For local reinsurers who are not rated, the Corporation also has performed its own assessment as well as closely monitored their financial capacity.

*Credit risk arising from investment*

The Corporation's bank balances are mainly maintained with well-known banks in Vietnam. Credit risk from balances with banks is managed by the Corporation's treasury department in accordance with the Corporation's policy. The Corporation's maximum exposure to credit risk for the components of the balance sheet at each reporting dates are the carrying amounts as illustrated in Note 5. The Corporation evaluates the concentration of credit risk in respect to bank deposit as low.

Except for the financial assets for which provision have been made as disclosed in Note 5 and Note 6, the Corporation's executives evaluate all financial assets are neither past due nor impaired as they related to recognised and creditworthy counterparties.

Details of credit risk for each group of financial assets at 31 December 2024 are as follows:

|  |         | Currency: mil VND                      |                           |                |                 |               |                                       |
|--|---------|--|---------------------------|----------------|-----------------|---------------|---------------------------------------|
|  | Total   | Neither<br>past<br>due nor<br>impaired | Past due but not impaired |                |                 |               | Provision<br>for<br>doubtful-<br>debt |
|  |         |  | < 90<br>days              | 91-180<br>days | 181-210<br>days | > 210<br>days |                                       |
| Receivables<br>from<br>insurance<br>activities | 440,258 | 313,625                                | 85,937                    | 3,068          | 686             | 1,563         | 35,380                                |
| Receivables<br>from<br>financing<br>activities | 156,575 | 107,956                                | -                         | -              | -               | 48,619        | 39,749                                |

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**38. MANAGEMENT OF FINANCIAL RISK (continued)**

**38.2 Liquidity risk**

Liquidity risk occurs when the total cash/liquid assets available to the Corporation is not sufficient to meet the total short term liabilities or when the cash available is not sufficient to meet the total incurred payment demand at specific time. Only claim payment requirements could bring liquidity risk to the Corporation because regular payment and others are stable and controllable. The quick liquidity risk to the Corporation is not high due to the Corporation's experience in the insurance industry, stable loss ratio, risk transferral, and diversification.

For liquidity risk, the Corporation has an objective to maximise the profit on condition that the liquidity of the Corporation is highly assured and met claim payment demand. The Corporation has also minimized the credit risk to ensure the availability of cash when required. The Corporation has been prudent to create technical reserves and invest technical reserve fund in high liquidity portfolio with suitable term to claim payment demand term.

*Contractual maturity*

The following table summarizes the contractual maturity profile of the Corporation's financial assets based on contractual undiscounted payment as at 31 December 2024 and 31 December 2023:

|                       | On demand<br>VND         | Less than<br>1 year<br>VND | From 1 to 5<br>years<br>VND | Total<br>VND             |
|-----------------------|--------------------------|----------------------------|-----------------------------|--------------------------|
| <b>Ending balance</b> |                          |                            |                             |                          |
| Loans                 | -                        | 301,659,453,071            | -                           | 301,659,453,071          |
| Insurance payables    | 145,445,526,240          | -                          | -                           | 145,445,526,240          |
| Reinsurance payables  | -                        | 343,783,478,898            | -                           | 343,783,478,898          |
| Accrued expenses      | -                        | 8,452,187,444              | -                           | 8,452,187,444            |
| Claims reserve (*)    | 1,942,795,192,972        | -                          | -                           | 1,942,795,192,972        |
| Other payables        | -                        | 493,251,609,560            | 15,000,000                  | 493,266,609,560          |
| <b>TOTAL</b>          | <b>2,088,240,719,212</b> | <b>1,147,146,728,973</b>   | <b>15,000,000</b>           | <b>3,235,402,448,185</b> |

|                          | On demand<br>VND         | Less than<br>1 year<br>VND | From 1 to 5<br>years<br>VND | Total<br>VND             |
|--------------------------|--------------------------|----------------------------|-----------------------------|--------------------------|
| <b>Beginning balance</b> |                          |                            |                             |                          |
| Loans                    | -                        | 58,596,928,581             | -                           | 58,596,928,581           |
| Insurance payables       | 166,193,862,222          | -                          | -                           | 166,193,862,222          |
| Reinsurance payables     | -                        | 337,809,928,367            | -                           | 337,809,928,367          |
| Accrued expenses         | -                        | 9,560,862,141              | -                           | 9,560,862,141            |
| Claims reserve (*)       | 1,627,059,863,199        | -                          | -                           | 1,627,059,863,199        |
| Other payables           | -                        | 406,734,443,608            | 15,000,000                  | 406,749,443,608          |
| <b>TOTAL</b>             | <b>1,793,253,725,421</b> | <b>812,702,162,697</b>     | <b>15,000,000</b>           | <b>2,605,970,888,118</b> |

(\*) Excluding gross and assumed unearned premium reserve and catastrophe reserve.



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended

**38. MANAGEMENT OF FINANCIAL RISK (continued)**

**38.3 Market risk**

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market prices comprise four types of risk: interest rate risk, currency risk, commodity price risk and other price risk, such as share price risk. Financial instruments affected by market risk include loans and borrowings, deposits and available-for-sale investments.

The sensitivity analyses in the following sections relate to the position as at 31 December 2024 and 31 December 2023.

The sensitivity analyses have been prepared on the basis that the amount of net debt, the ratio of fixed to floating interest rates of the debt and the proportion of financial instruments in foreign currencies are all constant.

In calculating the sensitivity analyses, Management assumed that:

- ▶ the sensitivity of the balance sheet relates to available-for-sale debt instrument;
- ▶ the sensitivity of the relevant income statement item is the effect of the assumed changes in respective market risks. This is based on the financial assets and financial liabilities held at 31 December 2024 and 31 December 2023.

*Foreign currency risk*

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

A part of reinsurance payables in the Corporation's liability is exchanged and paid by USD. Although these items are off-sets and only differential amount is paid. The following table demonstrates the effects of VND and USD exchange rate fluctuations on profit before tax of the Corporation.

*Sensitivity analyses*

The table below indicates the effect of a reasonably possible movement of the foreign currency exchange rate against the VND, with all other variables held constant, of the Corporation's profit before tax (due to changes in the fair value of monetary assets and liabilities). The Corporation's exposure to foreign currency changes for all other currencies is not material:

|                         | <i>Change in foreign<br/>exchange rate</i> | <i>Effect on profit/(loss)<br/>before tax<br/>VND</i> |
|-------------------------|--|---|
| <b>31 December 2024</b> | 5%   | (1,028,078,693)                                       |
|                         | -5%  | 1,028,078,693   |
| <b>31 December 2023</b> | 5%   | (2,882,726,433)                                       |
|                         | -5%  | 2,882,726,433   |



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
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**38. MANAGEMENT OF FINANCIAL RISK (continued)**

**38.3 Market risk (continued)**

*Interest rate risk*

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

In the investment portfolio, the investment in bond and term deposit account for a significant portion of the Corporation investments which is principally managed to match expected liability payments. The downward trend of interest rate has a significant impact on reinvestment rate but this risk is not material to current fixed maturity investment portfolio. The Corporation sets investment targets on a long term to reduce impact of interest risk as well as maintain proper investment structure for cross-selling development. With significant decrease of interest rate recently and its downward trend, the Corporation determines interest rate risk is one of the significant risks that impact to business performance.

*Equity price risk*

The Corporation's unlisted equity securities are susceptible to market price risk arising from uncertainty about future values of the investment securities. The Corporation manages equity price risk by placing a limit on equity investments. The Corporation's Board of Executive reviews and approves all equity investment decisions.

**39. FINANCIAL ASSETS AND FINANCIAL LIABILITIES**

**39.1 Financial assets**

Financial assets within the scope of Circular No. 210/2009/TT-BTC issued by the Ministry of Finance on 6 November 2009 providing guidance for the adoption in Vietnam of the International Financial Reporting Standards on presentation and disclosures of financial instruments ("Circular 210") are classified, for disclosures in the notes to the separate financial statements, as financial assets at fair value through profit or loss, held-to-maturity investments, loans and receivables or available-for-sale financial assets as appropriate. The Corporation determines the classification of its financial assets at initial recognition.

All financial assets are recognised initially at cost plus directly attributable transaction costs.

The Corporation's financial assets include cash and short-term deposits, trade and other receivables, loan receivables, quoted and unquoted financial instruments and derivative financial instruments.

**39.2 Financial liabilities**

Financial liabilities within the scope of Circular 210 are classified, for disclosures in the notes to the separate financial statements, as financial liabilities at fair value through profit or loss or financial liabilities measured at amortised cost as appropriate. The Corporation determines the classification of its financial liabilities at initial recognition.

All financial liabilities are recognised initially at cost net of directly attributable transaction costs.

The Corporation's financial liabilities include trade and other payables, loans and borrowings and derivative financial instruments.

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NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
as at and for the year ended 31 December 2024

## 39. FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

### 39.3 Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount reported in the separate balance sheet if, and only if, there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

This table below presents carrying amount and fair value of the Corporation's assets:

|                              | Carrying amount          |                          |                          | Fair value               |                          |
|------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                              | Ending balance           |                          | Beginning balance        |                          | Beginning balance        |
|                              | Cost<br>VND              | Provision<br>VND         | Cost<br>VND              | Provision<br>VND         |                          |
| <b>Financial assets</b>      |                          |                          |                          |                          | VND                      |
| Cash and cash equivalents    | 27,428,247,745           | -                        | 697,792,682,587          | -                        | 697,792,682,587          |
| Other receivables            | 852,501,749,764          | (97,747,578,040)         | 765,367,907,663          | (93,096,562,117)         | 672,271,345,546          |
| Current financial assets     | 3,621,929,812,235        | -                        | 3,311,403,368,595        | -                        | 3,311,403,368,595        |
| Non-current financial assets | 1,299,395,289,767        | (24,619,974,531)         | 737,093,779,453          | (27,623,859,917)         | 705,699,739,536          |
| <b>TOTAL</b>                 | <b>5,801,255,099,511</b> | <b>(122,367,552,571)</b> | <b>5,511,657,738,298</b> | <b>(120,720,422,034)</b> | <b>5,387,167,136,264</b> |

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## 39. FINANCIAL ASSETS AND FINANCIAL LIABILITIES (continued)

### 39.3 Offsetting of financial instruments (continued)

|                                 | Carrying amount          |                          | Fair value               |                          |
|---------------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|                                 | Ending balance<br>VND    | Beginning balance<br>VND | Ending balance<br>VND    | Beginning balance<br>VND |
| <b>Financial liabilities</b>    |                          |                          |                          |                          |
| Loans and borrowings            | 301,659,453,071          | 58,596,928,581           | 301,659,453,071          | 58,596,928,581           |
| Trade payable and other payable | 982,495,614,698          | 910,753,234,197          | 982,495,614,698          | 910,753,234,197          |
| Accrued expenses                | 8,452,187,444            | 9,560,862,141            | 8,452,187,444            | 9,560,862,141            |
| <b>TOTAL</b>                    | <b>1,292,607,255,213</b> | <b>978,911,024,919</b>   | <b>1,292,607,255,213</b> | <b>978,911,024,919</b>   |

The following method and assumption are used to estimate the fair values:

- ▶ Cash and short-term deposits, trade receivables, trade payables and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.
- ▶ Fair value of listed shares is determined based on the price on a nearest closing day having transactions to the time of making the annual financial investment.
- ▶ Fair value of unlisted shares is determined based on their separate financial statements.
- ▶ Where the active market information was not available to determine fair value of financial assets, financial liabilities at the reporting date, impairment information was considered or their carrying amounts were used.



NOTES TO THE SEPARATE FINANCIAL STATEMENTS (continued)  
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**40. EVENTS AFTER THE SEPARATE BALANCE SHEET DATE**

There is no matter or circumstance that has arisen since the balance sheet date that requires adjustment or disclosure in the separate financial statements of the Corporation.

Hanoi, Vietnam

29 March 2025



Mr. Duong Duc Minh  
Preparer



Mr. Le Trong Hiep  
Chief Accountant



Ms. Hoang Thi Yen  
General Director