

**ENTERPRISE**

**Name of the unit: Hoang Ha Joint Stock Company.**

**Address: No. 368, Ly Bon Street, Thai Binh City, Thai Binh Province.**

**Tax code: 1000272301**

# **CONSOLIDATED FINANCIAL STATEMENTS**

**As of March 31, 2025**

**Including the following forms:**

**1. Balance sheet.**

**Form No: B 01a-DN**

**2. Income statement.**

**Form No: B02a-DN**

**3. Cash flow statement.**

**Form No: B03A-DN**

**4. Notes to financial statements.**

**Form No: B 09/DN**

## FINANCIAL STATEMENTS

Form No: B 01a-DN

(Issued under Circular No 200/2014/TT-BTC  
dated December 22, 2014 of the Ministry of Finance)

## CONSOLIDATED BALANCE SHEET

As of March 31, 2025

Unit: Vietnamese Dong

ASSET	Code	Notes	31.03.2025	01.01.2025
<b>SHORT-TERM ASSETS</b>	<b>100</b>		<b>7,607,680,540</b>	<b>3,765,753,843</b>
Cash and cash equivalents	110		3,763,552,494	117,241,835
Cash	111	V.01	3,763,552,494	117,241,835
Short-term receivables	130		3,524,897,449	2,974,128,281
Short-term trade receivables	131	V.03	2,914,894,460	1,581,387,062
Short-term repayments to suppliers	132	V.04	516,382,708	738,097,573
Other short-term receivables	136	V.05a	93,620,281	654,643,646
Inventories	140		142,525,673	323,910,021
Inventories	141	V.07	142,525,673	323,910,021
Other current assets	150		176,704,924	350,473,706
Short-term prepaid expenses	151	V.12a	123,617,106	297,385,888
Deductible vat	152		48,065,854	48,065,854
Taxes and other receivables from government budget	153	V.16	5,021,964	5,021,964
<b>LONG-TERM ASSETS</b>	<b>200</b>		<b>54,877,165,263</b>	<b>172,049,531,272</b>
Fixed assets	220		33,080,298,694	149,978,414,258
Tangible fixed assets	221	V.09	33,060,285,806	149,954,001,369
- Historical costs	222		139,726,705,148	364,043,034,271
- Accumulated depreciation (*)	223		(106,666,419,342)	(214,089,032,902)
Intangible fixed assets	227	V.10	20,012,888	24,412,889
- Historical costs	228		163,000,000	163,000,000
- Accumulated depreciation (*)	229		(142,987,112)	(138,587,111)
Investment real estate	230		14,294,707,635	14,486,154,613
- Historical costs	231		19,144,697,736	19,144,697,736
- Accumulated depreciation (*)	232		(4,849,990,101)	(4,658,543,123)
Long-term assets in progress	240		5,930,359,205	5,930,359,205
Construction in progress	242	V.08	5,930,359,205	5,930,359,205
Long-term investments	250		1,400,301,189	1,400,301,189
Held to maturity investments	255		1,400,301,189	1,400,301,189
Other long-term assets	260		171,498,540	254,302,007
Long-term prepaid expenses	261	V.12b	171,498,540	254,302,007
<b>TOTAL ASSETS</b>	<b>270</b>		<b>62,484,845,803</b>	<b>175,815,285,115</b>



SOURCE OF FUNDS	Code	Notes	31.03.2025	01.01.2025
<b>LIABILITIES</b>	<b>300</b>		<b>27,059,249,747</b>	<b>89,661,532,525</b>
<b>Short-term liabilities</b>	<b>310</b>		<b>26,730,096,703</b>	<b>89,319,827,288</b>
Short-term trade payables	311	V.14	5,955,306,939	5,665,340,657
Short-term prepayments from customers	312	V.15	643,604,258	126,496,000
Taxes and other payables to government budget	313	V.16	7,214,112,504	328,776,314
Payables to employees	314		2,250,869,000	2,154,725,000
Short-term accrued expenses	315		-	7,155,873
Short-term unearned revenues	318	V.18a	1,833,337	1,161,936,875
Other short-term payments	319	V.17a	2,181,434,810	16,842,499,447
Short-term borrowings and finance lease liabilities	320	V.13A	8,482,935,855	63,032,897,122
<b>Long-term liabilities</b>	<b>330</b>		<b>329,153,044</b>	<b>341,705,237</b>
Other long-term payables	337	V.17b	42,471,000	63,471,000
Deferred tax liabilities	341		286,682,044	278,234,237
<b>OWNER'S EQUITY</b>	<b>400</b>		<b>35,425,596,056</b>	<b>86,153,752,590</b>
<b>Owner's equity</b>	<b>410</b>	<b>V.19</b>	<b>35,425,596,056</b>	<b>86,153,752,590</b>
Contributed capital	411		348,963,540,000	348,963,540,000
- Voting shares	411a		348,963,540,000	348,963,540,000
Capital surplus	412		932,107,220	932,107,220
Development and investment funds	418		5,272,435,487	5,272,435,487
Undistributed profit after tax	421		(319,742,486,651)	(269,014,330,117)
- Undistributed profit after tax brought forward	421a		(269,014,330,117)	(235,712,178,540)
Undistributed profit after tax for the current period	421b		(50,728,156,534)	(33,302,151,577)
<b>TOTAL SOURCE OF FUNDS</b>	<b>440</b>		<b>62,484,845,803</b>	<b>175,815,285,115</b>

Prepared by

Nghiêm Thi Hieu

Chief Accountant

Trinh Thi Xinh

Thai Binh, April 18, 2025

General Director

Nguyen Huu Hoan





## CONSOLIDATED INCOME STATEMENT

As of March 31, 2025

Target	Code	Notes	Quý I		From 01.01.2025 to 31.03.2025	From 01.01.2024 to 31.03.2024
			Năm 2025	Năm 2024		
1. Revenues from sales and services rendered	01		6,476,748,612	12,532,991,598	6,476,748,612	12,532,991,598
2. Revenue deductions	02				-	-
3. Net revenues from sales and services rendered (10 = 01 - 02)	10	VII.1	6,476,748,612	12,532,991,598	6,476,748,612	12,532,991,598
4. Costs of goods sold	11	VII.2	11,352,182,034	17,718,511,767	11,352,182,034	17,718,511,767
5. Gross revenues from sales and services rendered (20=10-11)	20		(4,875,433,422)	(5,185,520,169)	(4,875,433,422)	(5,185,520,169)
6. Financial income	21	VII.3	247,405,491	20,467,597	247,405,491	20,467,597
7. Financial expenses	22	VII.4	320,787,835	674,963,330	320,787,835	674,963,330
In which: interest expenses	23		278,548,800	674,963,330	278,548,800	674,963,330
8. General administration expenses	26	VII.7	2,548,246,970	2,826,328,850	2,548,246,970	2,826,328,850
9. Net profits from operating activities {30=20+(21-22)- (24+25)}	30		(7,497,062,736)	(8,666,344,752)	(7,497,062,736)	(8,666,344,752)
10. Other income	31	VII.5	5,035,644	7,639	5,035,644	7,639
11. Other expenses	32	VII.6	43,227,681,635	159,218,478	43,227,681,635	159,218,478
12. Other profits (40=31-32)	40		(43,222,645,991)	(159,210,839)	(43,222,645,991)	(159,210,839)
13. Total net profit before tax (50=30+40)	50		(50,719,708,727)	(8,825,555,591)	(50,719,708,727)	(8,825,555,591)
15. Deferred corporate income tax expenses	52		8,447,807		8,447,807	-
16. Profits after enterprise income tax (60=50-51-52)	60		(50,728,156,534)	(8,825,555,591)	(50,728,156,534)	(8,825,555,591)

Unit: Vietnamese Dong

Prepared by

Nghiem Thi Hieu

Chief Accountant

Trinh Thi Xinh

General Director



Thai Binh, April 18, 2025

Nguyen Huu Hoan



HOANG HA JOINT STOCK COMPANY

No. 368 Ly Bon, Tien Phong, Thai Binh City, Thai Binh Province

Tax code: 1000272301

Form No: B03A-DN

(Issued under Circular No 200/2014/TT-BTC

dated December 22, 2014 of the

Ministry of Finance)

## CONSOLIDATED CASH FLOW STATEMENT

(According indirect method)

As of April 31, 2025

Unit: Vietnamese Dong

Target	Code	From 01/01/2025 to 31/03/2025	From 01/01/2024 to 31/03/2024
<b>I. CASH FLOWS FROM OPERATING ACTIVITIES</b>			
1. Profit before tax	01	(50,719,708,727)	(8,825,555,591)
2. Adjustments for:			
Depreciation of fixed assets and investment properties	02	3,895,811,074	5,103,876,299
(Gain)/Loss from investment activities	05	42,754,898,999	66,014,908
Interest expenses	06	332,673,835	687,030,330
3. Profit from operating activities before changes in working capi	08	(3,736,324,819)	(2,968,634,054)
(Increase)/Decrease in receivables	09	876,141,810	(311,532,363)
(Increase)/Decrease in inventories	10	181,384,348	(629,851,591)
(Increase)/Decrease in payables	11	(8,287,997,445)	(8,457,339,426)
(Increase)/Decrease in prepaid expenses	12	256,572,249	36,501,743
Interest paid	14	(93,559,708)	(191,886,760)
Cash flows from operating activities	20	(10,803,783,565)	(12,522,742,451)
<b>II. CASH FLOWS FROM INVESTING ACTIVITIES</b>			
1. Proceeds from disposal or transfer of fixed assets and other long-ter	22	69,000,000,000	462,962,962
2. Proceeds from interests, dividends and distributed profits	27	55,491	26,879
Cash flows from investing activities	30	69,000,055,491	462,989,841
<b>III. CASH FLOWS FROM FINANCIAL ACTIVITIES</b>			
1. Proceeds from borrowings	33	4,670,790,933	21,307,537,293
2. Repayment of principal	34	(59,220,752,200)	(9,200,320,749)
Net cash flows from financial activities	40	(54,549,961,267)	12,107,216,544
Net cash flows during the period (50=20+30+40)	50	3,646,310,659	47,463,934
Cash and cash equivalents at the beginning of the period	60	117,241,835	281,614,602
Effect of exchange rate fluctuations	61	-	-
Cash and cash equivalents at the end of the period	70	3,763,552,494	329,078,536

Prepared by

Nghiem Thi Hieu

Chief Accountant

Trinh Thi Xinh

Thai Binh, April 18, 2025

General Director

Nguyen Huu Hoan





# CONSOLIDATED NOTES TO THE FINANCIAL STATEMENTS

As of March 31, 2025

## I. Characteristics of the enterprise.

1. Form of capital ownership: Joint Stock Company.
2. Business fields: Passenger transport services on fixed routes and contracts; taxi; Automobile repair and maintenance; etc; ...
3. Business lines:

The Company's main activities in the fiscal year are passenger transport services by bus, taxi, fixed-route vehicle, contract vehicle, express delivery, office rental service, parking lot, car repair and maintenance, car trading, etc. ....

4. Characteristics of the business's activities in the fiscal year that affect the Financial Statements
5. Enterprise structure

The Company has a Branch of Hoang Ha Joint Stock Company in Hanoi with dependent accounting

List of consolidated subsidiaries

+ Bus Station West of Thai Binh One - Member Company Limited

Address: Thang Cuu Village, Phu Xuan Commune, Thai Binh City, Thai Binh Province, Vietnam

Proportion of interests of the parent company: 100%

Voting rights of the parent company: 100%

## II. Accounting period, currency used in accounting.

1. Annual accounting period: The Company's fiscal year begins from January 01 to December 31 each year.
2. Currency used in accounting: Vietnamese Dong.

## III. Applicable accounting standards and regimes.

1. Applicable accounting regime:

The Company applies the Vietnamese enterprise accounting regime issued under Circular No. 200/2014/TT-BTC dated December 22, 2014, Vietnamese accounting standards issued by the Ministry of Finance and accompanying amendments, supplements and implementation instructions.

2. Declaration of compliance with Accounting Standards and Accounting Regime.

The separate financial statements are prepared and presented in accordance with current Vietnamese accounting standards and accounting regimes.

## IV. Applicable accounting policies.

1. Principles for recognition of cash and cash equivalents.

Cash includes cash, bank deposits, and cash in transit.

Cash equivalents are short-term investments with maturity of no more than 03 months that are easily convertible to cash and are subject to an insignificant risk of conversion to cash from the date of purchase.

2. Accounting principles for financial investments

Loans:

3. Receivables

Receivables are tracked in detail by maturity, receivables, original currency and other factors according to the Company's management needs.

Provisions for doubtful debts is set aside for the following amounts: receivables that are overdue for payment stated in economic contracts and receivables that are not yet due for payment but are unlikely to be recovered. In particular, the Provisions for overdue receivables is based on the principal repayment period according to the original sales contract, not taking into account debt extensions between the parties and receivables that are not yet due for payment but the debtor has gone bankrupt or is in the process of dissolution, missing, or absconding.



#### 4. Principles for recognition of inventories.

Inventories are recognized at the historical costs. Where the net realizable value is lower than the cost, the net realizable value shall be used. The cost of inventories comprises all costs of purchase, costs of conversion and other directly attributable costs incurred in bringing the inventories to their present location and condition

The value of inventories is determined by the weighted average method.

Inventories are accounted for using the perpetual inventory method.

#### 5. Principles for recognition and depreciation of fixed assets.

- Principles for recognition of tangible and intangible fixed assets.

Tangible and intangible fixed assets are recognized at their historical costs. During use, tangible and intangible fixed assets are recognized at their historical costs, accumulated depreciation and residual value.

Fixed assets under financial leases are recognized at their historical costs at their fair value or the present value of the minimum rental payment (excluding VAT) and the initial direct costs incurred related to the leased fixed assets. During use, fixed assets under financial leases are recognized at their historical costs, accumulated depreciation and residual value.

- Depreciation method for tangible and intangible fixed assets and finance leases.

Depreciation of tangible and intangible fixed assets is calculated using the straight-line method. The depreciation period is determined in accordance with the provisions of Circular No. 203/2009/TT-BTC dated October 20, 2009 of the Ministry of Finance, specifically as follows:

- Factory:	10 – 50 years
- Production equipment:	6 – 10 years
- Means of transport	6 – 10 years
- Office equipment	3 – 5 years
- Computer software	8 years
- Taxi operating software and express delivery software	5 years

Fixed assets under financial lease are depreciated like fixed assets of the Company. For fixed assets under financial lease that are not certain to be purchased, they will be depreciated according to the lease term when the lease term is shorter than its useful life.

#### 6. Accounting principles for business cooperation contracts.

A business cooperation contract is a contractual agreement between two or more parties to jointly carry out economic activities without forming an independent legal entity. The activity can be jointly controlled by the capital contributors under a joint venture agreement or controlled by one of the participating parties.

#### 7. Accounting principles for deferred corporate income tax.

The account is used to reflect the current value and the increase and decrease of deferred income tax payable. Deferred income tax payable is determined on the basis of temporary taxable differences arising in the year and the current income tax rate.

#### 8. Principles of accounting for prepaid expenses.

The account is used to reflect actual expenses that have arisen but are related to the results of production and business activities of many accounting periods and the transfer of these expenses to production and business expenses of the following accounting periods.

#### 9. Principles of accounting for payables.

Payables are monitored in detail by payment term, payable entity, type of original currency payable and other factors according to the management needs of the enterprise

#### 10. Principles for recognition of loans and financial lease liabilities.

The account is used to reflect loans, financial lease liabilities and the payment status of loans and financial lease liabilities of the enterprise. Do not reflect in this account loans in the form of issuing bonds or issuing preferred shares with a clause requiring the issuer to repurchase at a certain time definitely in the future.

#### 11. Principles for recognition and capitalization of borrowing costs.

Borrowing costs are recognized in production and business expenses in the period when incurred, except for borrowing costs directly related to the investment in construction or production of unfinished assets, which are included in the value of that asset (capitalized) when meeting all the conditions specified in Vietnamese Accounting Standard No. 16 "Borrowing costs".



Borrowing costs directly related to the investment in construction or production of unfinished assets are included in the value of that asset (capitalized), including loan interest, allocation of discounts or premiums when issuing bonds, and additional costs incurred in connection with the borrowing procedures.

#### 12. Principles for recognition of payable expenses.

The account is used to reflect the amounts recognized in production and business expenses in the period but not actually paid in the period.

The account is used to recognize actual expenses that have not yet arisen, but are calculated in advance into the production and business costs of this period for the cost-bearing entities to ensure that when actual payments arise, they do not cause sudden changes in production and business costs. The accounting of payable expenses into production and business costs in the period must be carried out according to the principle of matching between revenue and expenses arising in the period.

#### 13. Principles and methods for recognition of Provisions for payables.

The account is used to reflect the existing Provisions for payables, the status of provisioning and using Provisions for payables of the enterprise.

#### 14. Principles for recognition of unrealized revenue.

Reflects the current amount and the increase or decrease in unrealized revenue of the enterprise in the accounting period. Record into the account the amount of money that customers have paid in advance for one or more accounting periods for asset leasing; Interest received before lending capital or purchasing debt instruments; The difference between the deferred payment and installment payment prices as committed and the cash payment prices; The exchange rate interest arising and revaluation of foreign currency items of capital construction investment activities (pre-operation phase) upon completion of investment for gradual allocation; The difference between the revaluation price being greater than the book value of the assets contributed as joint venture capital corresponding to the interest of the joint venture capital contributor;

#### 15. Principles for recognition of convertible bonds.

The account is used to reflect the situation of bond issuance, including convertible bonds, and the situation of bond payment of the enterprise. The account is also used to reflect the bond discounts and premiums arising when issuing bonds and the situation of allocating discounts and premiums when determining borrowing costs included in production and business expenses or capitalization for each period.

#### 16. Principles for recognition of equity.

Owner's equity is recognized at the actual capital contributed by the owner.

Treasury shares are shares issued by the Company and then repurchased. Treasury shares are recognized at their actual value and presented on the Balance Sheet as a reduction in equity.

Undistributed profit after tax is the profit from the business's operations after deducting (-) adjustments due to retroactive application of changes in accounting policies and retroactive adjustments of material errors of previous years.

The account is used to reflect the difference due to revaluation of existing assets and the handling of such difference by the enterprise

The account is used to reflect the exchange rate difference arising in investment activities in construction and development (pre-operation period) exchange rate difference due to revaluation of foreign currency items at the end of the fiscal year and the handling of such exchange rate difference. Exchange rate differences are differences arising from the actual exchange or conversion of the same amount of foreign currency into accounting currency at different exchange rates.

#### 17. Principles and methods of revenue recognition.

##### Sales revenue:

Sales revenue is recognized when all of the following conditions are met:

- The significant risks and rewards of ownership of the goods have been transferred to the buyer;
- The Company no longer retains control over the goods as the owner of the goods or the right to control the goods;
- The amount of revenue can be measured reliably;
- The Company has obtained or will obtain economic benefits from the sale transaction;
- Costs related to sales transactions can be determined.

Sales revenue is determined at the fair value of the amounts received or to be received according to the accrual accounting principle, amounts received in advance from customers are not recognized as revenue during the year.



**- Service revenue:**

Service revenue: is recognized when the outcome of the transaction can be reliably determined. In case the provision of services involves many periods, revenue is recognized in the period according to the results of the work completed on the date of the Balance Sheet of that period. The result of a service provision transaction is determined when all the following conditions are satisfied:

- Revenue is determined relatively reliably;
- It is possible to obtain economic benefits from the service provision transaction;
- The portion of work completed on the date of the Balance Sheet can be determined;
- The costs incurred for the transaction and the costs to complete the service provision transaction can be determined.

**Financial revenue:**

Revenue arising from interest, royalties, dividends, profits shared and other financial revenue is recognized when satisfying both (02) of the following conditions:

- It is possible to obtain economic benefits from that transaction;
- Revenue is determined relatively reliably.

**Construction contract revenue:**

**Other income**

The account is used to reflect other income, revenue outside of the production and business activities of the enterprise.

**18. Accounting principles for revenue deductions.**

The account is used to reflect the amounts adjusted to deduct from sales revenue, service provision arising in the period, including: Trade discounts, sales discounts and returned goods. The account does not reflect taxes deducted from revenue such as output VAT payable calculated by the direct method.

**19. Accounting principles for cost of goods sold.**

The account is used to reflect the capital value of products, goods, services, investment real estate; production cost of construction and installation products (for construction and installation enterprises) sold during the period

**20. Principles of accounting for financial expenses.**

The account reflects financial operating expenses including expenses or losses related to financial investment activities, lending and borrowing costs, costs of contributing capital to joint ventures, associations, short-term securities transfer losses, securities transaction costs...; Provisions for devaluation of securities investments, losses arising from selling foreign currencies, exchange rate losses...

**21. Principles of accounting for sales expenses, business management expenses.**

The account is used to reflect actual costs incurred in the process of selling products, goods, and providing services, including costs of offering, introducing products, advertising products, sales commissions, product and goods warranty costs (excluding construction and installation activities), preservation, packaging, transportation costs, etc. . .

The account is used to reflect general management costs of the enterprise, including costs of salaries for employees of the enterprise management department (salaries, wages, Provisions, etc.); social insurance, health insurance, union fees of enterprise management employees; costs of office materials, labor tools, depreciation of fixed assets used for enterprise management; land rent, business license tax; provision for bad debts; outsourced services (electricity, water, telephone, fax, property insurance, fire and explosion, etc.); other cash costs (reception, customer conferences, etc.).

**22. Principles and methods of recording current corporate income tax expenses and deferred corporate income tax expenses.**

Current corporate income tax expenses are determined based on taxable income and corporate income tax rates in the current year.

Deferred corporate income tax expenses are determined based on deductible temporary differences, taxable temporary differences and corporate income tax rates.



23. Other accounting principles and methods.

V. Additional information for items presented in the balance sheet.

Unit: Vietnamese dong

01- Cash		31/03/2025		01/01/2025	
- Cash:					
- Non-term bank deposits:					
<b>Total</b>					
02 - Investments in subsidiaries:		31/03/2025		01/01/2025	
	% Owner's equity	Historical cost	Provision for devaluation	Historical cost	Provision for devaluation
Bus Station West of Thai Binh One - Member Company Limited	100%	30,000,000,000	(1,433,410,220)	30,000,000,000	(1,391,171,185)
<b>Total</b>		<b>30,000,000,000</b>	<b>(1,433,410,220)</b>	<b>30,000,000,000</b>	<b>(1,391,171,185)</b>
03. Short-term trade receivables		31/03/2025		01/01/2025	
- Hoang Tan Joint Stock Company		2,914,894,460		1,581,387,062	
- Tien Phong Moi Trading Joint Stock Company		71,123,960		54,456,110	
- Other trade receivables.		2,839,531,600		1,403,624,200	
<b>Total</b>		<b>4,238,900</b>		<b>123,306,752</b>	
Receivables from related parties		2,914,894,460		1,581,387,062	
+ Hoang Tan Joint Stock Company		71,123,960		54,456,110	
<b>Total</b>		<b>71,123,960</b>		<b>54,456,110</b>	
04. Short-term advances to suppliers		31/03/2025		01/01/2025	
- Hanoi Design Consulting Joint Stock Company		490,000,000		490,000,000	
- International Consulting & Auditing Company Limited		13,500,000		72,900,000	
- Branch of TMT Motors Corporation in Hung Yen		10,882,708		173,197,573	
- Other advances to suppliers.		2,000,000		2,000,000	
<b>Total</b>		<b>516,382,708</b>		<b>738,097,573</b>	
05. Other receivables.		31/03/2025		01/01/2025	
a. Short-term.		93,620,281		654,643,646	
- Other receivables		93,620,281		654,643,646	
+ Short-term deposits and bets;		14,000,000		514,000,000	
+ Other receivables		79,620,281		140,643,646	
06. Receivables from loans (*)		31/03/2025		01/01/2025	
Deposit at BIDV Bank for 18-month term with interest rate of 4.9%/year guaranteed for Bus Station West of Thai Binh (1st 18-month extension with interest rate 6.4%/year, due date is on 23/06/2024, 2nd extension with interest rate 4.2%/year, due date is on 23/12/2025)		1,400,301,189		1,400,301,189	
<b>Total</b>		<b>1,400,301,189</b>		<b>1,400,301,189</b>	
07. Inventories		31/03/2025		01/01/2025	
		Historical cost	Provision	Historical cost	Provision
- Raw materials, supplies		142,525,673		323,910,021	
<b>Total</b>		<b>142,525,673</b>	<b>-</b>	<b>323,910,021</b>	<b>-</b>



# 08. Construction in progress

- Basic construction (Bus Station West)

31/03/2025

01/01/2025

5,930,359,205

5,930,359,205

**Total**

**5,930,359,205**

**5,930,359,205**

# 09. Increase, decrease of tangible fixed assets

Item	Building & architectonic model	Equipment & machine	Transportation & transmit instrument	Instruments & tools for management	Total
Historical cost of tangible fixed assets.					
Balance as of 01/01/2025	202,405,038,621	26,148,283,282	92,467,014,042	43,022,698,326	364,043,034,271
- Purchases during the year.				-	-
- Disposals and sales.	(169,973,684,375)	(24,690,406,422)		(29,652,238,326)	(224,316,329,123)
Balance as 31/03/2025	32,431,354,246	1,457,876,860	92,467,014,042	13,370,460,000	139,726,705,148
Accumulated depreciation					
Balance as of 01/01/2025	73,000,268,537	25,335,267,592	81,803,436,475	33,950,060,298	214,089,032,902
- Depreciation during the year	1,458,273,546	30,117,498	1,354,897,614	1,048,122,415	3,891,411,073
- Disposals and sales.	(60,170,820,038)	(23,917,869,366)		(27,225,335,229)	(111,314,024,633)
Balance as 31/03/2025	14,287,722,045	1,447,515,724	83,158,334,089	7,772,847,484	106,666,419,342
Residual value of tangible fixed assets					
Balance as of 01/01/2025	129,404,770,084	813,015,690	10,663,577,567	9,072,638,028	149,954,001,369
Balance as 31/03/2025	18,143,632,201	10,361,136	9,308,679,953	5,597,612,516	33,060,285,806

# 10 - Intangible fixed assets

Item	Land using right	Establishment & productive right	Other software	Other intangible fixed assets	Total
Historical cost of intangible fixed assets					
Balance as of 01/01/2025			163,000,000		163,000,000
Balance as 31/03/2025			163,000,000	-	163,000,000
Accumulated depreciation					
Balance as of 01/01/2025			138,587,111		138,587,111
- Depreciation during the year			4,400,001		4,400,001
Balance as 31/03/2025	-		142,987,112	-	142,987,112
Residual value of intangible fixed assets					
Balance as of 01/01/2025			24,412,889	-	24,412,889
Balance as 31/03/2025			20,012,888	-	20,012,888



**1P - Increase and decrease of investment real estate assets**

Item	Building & architectonic model	Equipment & machine	Transportation & transmit instrument	Instruments & tools for management	Total
<b>Original price of investment real estate fixed assets</b>					
Balance as of 01/01/2025	19,144,697,736		-		19,144,697,736
- Other monks.					-
- Other reductions.					-
Balance as 31/03/2025	19,144,697,736		-	-	19,144,697,736
<b>Accumulated depreciation</b>					
Balance as of 01/01/2025	4,658,543,123		-		4,658,543,123
- Depreciation during the year	191,446,978				191,446,978
Balance as 31/03/2025	4,849,990,101		-	-	4,849,990,101
<b>Residual value of investment real estate fixed assets</b>					
Balance as of 01/01/2025	23,803,240,859		-	-	23,803,240,859
Balance as 31/03/2025	14,294,707,635		-	-	14,294,707,635

**12. Prepaid Expenses**

**a) Short-term**

Insurance fees, vehicle registration fees, etc...

Other prepaid expenses

**b) Long-term**

Other prepaid expenses

**Total**

	<u>31/03/2025</u>	<u>01/01/2025</u>
	<u>123,617,106</u>	<u>297,385,888</u>
	109,752,365	287,217,338
	13,864,741	10,168,550
	<u>171,498,540</u>	<u>254,302,007</u>
	171,498,540	254,302,007
	<u>295,115,646</u>	<u>551,687,895</u>

13. Loans and Financial Lease Liabilities	31/03/2025		Trong kỳ		01/01/2025	
	Value	Amount Capable of Debt Renayment	Increase	Decrease	Value	Amount Capable of Debt Renayment
<b>A. Short-term Loans</b>	8,482,935,855	8,482,935,855	4,670,790,933	59,220,752,200	63,032,897,122	63,032,897,122
a. Short-term bank loans	4,182,935,855	4,182,935,855	2,570,790,933	3,220,752,200	4,832,897,122	4,832,897,122
BIDV - Thai Binh Branch (1)	4,182,935,855	4,182,935,855	2,570,790,933	3,220,752,200	4,832,897,122	4,832,897,122
b. Short-term loans from	-	-	-	50,000,000,000	50,000,000,000	50,000,000,000
Tien Phong Moi Trade Joint Stock Company (1)	-	-		50,000,000,000	50,000,000,000	50,000,000,000
<b>c. Long-term loans due within the current period</b>	4,300,000,000	4,300,000,000	2,100,000,000	6,000,000,000	8,200,000,000	8,200,000,000
Luu Huy Hà(3)	4,300,000,000	4,300,000,000	-	-	4,300,000,000	4,300,000,000
Nguyễn Hữu Hoan(4)	-	-	2,100,000,000	6,000,000,000	3,900,000,000	3,900,000,000
<b>B. Long-term Loans and Financial Lease</b>	4,300,000,000	4,300,000,000	2,100,000,000	6,000,000,000	8,200,000,000	8,200,000,000



Long-term Loans of the Company	31/03/2025		Trong kỳ		01/01/2025	
	Value	Amount Capable of Debt Repayment	Increase	Decrease	Value	Amount Capable of Debt Repayment
b. Long-term Loans from	4,300,000,000	4,300,000,000	2,100,000,000	6,000,000,000	8,200,000,000	8,200,000,000
Luu Huy Ha (1)	4,300,000,000	4,300,000,000	-	-	4,300,000,000	4,300,000,000
Nguyen Huu Hoan (2)	-	-	2,100,000,000	6,000,000,000	3,900,000,000	3,900,000,000
Excluding long-term loans due for repayment from banks, individuals,	4,300,000,000	4,300,000,000			8,200,000,000	8,200,000,000
<b>Total</b>	<b>8,482,935,855</b>	<b>8,482,935,855</b>	<b>6,770,790,933</b>	<b>65,220,752,200</b>	<b>63,032,897,122</b>	<b>63,032,897,122</b>

#### 14. Payables to Sellers

	31/03/2025		01/01/2025	
	Value	Amount Capable of Debt Repayment	Value	Amount Capable of Debt Repayment
- Thuy Duong International Lubricant Company Limited	30,104,720	30,104,720	30,104,720	30,104,720
- Ngoc Mai Transportation Production Trading Service Joi	5,004,499,600	5,004,499,600	5,004,499,600	5,004,499,600
- Payables to other parties	920,702,619	920,702,619	630,736,337	630,736,337
<b>Total</b>	<b>5,955,306,939</b>	<b>5,955,306,939</b>	<b>5,665,340,657</b>	<b>5,665,340,657</b>

#### 15. Taxes and Payables to the State

	Receivables as of 01.01.2025	Payables as of 01.01.2025	Payables as of 31.03.2025	as payments/offset as 31.03.2025	Receivables as of 31.03.2025	Payables as of 31.03.2025
- Business license ta	5,000,000		4,000,000	4,000,000	5,000,000	
- Value-added tax (VAT)		190,002,074	7,294,738,065	409,401,875		7,075,338,264
- Corporate income tax (CIT)		138,774,240				138,774,240
- Other taxes	21,964				21,964	
<b>Total</b>	<b>5,021,964</b>	<b>328,776,314</b>	<b>7,298,738,065</b>	<b>413,401,875</b>	<b>5,021,964</b>	<b>7,214,112,504</b>

#### 16. Short-term Payable Expenses

	31/03/2025	01/01/2025
- Accrued loan interest expenses	-	7,155,873
<b>Total</b>	<b>-</b>	<b>7,155,873</b>

#### 17. Other Payables

	31/03/2025	01/01/2025
a) Short-term	<b>2,181,434,810</b>	<b>16,842,499,447</b>
- Trade union funds	96,510,160	96,510,160
- Social insurance;	28,513,201	-
- Health insurance;	30,752,151	-
- Unemployment insurance;	13,553,248	-
- Short-term deposits and guarantees received;	21,000,000	15,000,000,000
- Other parties	1,991,106,050	1,745,989,287
<b>Total</b>	<b>2,181,434,810</b>	<b>16,842,499,447</b>



b) Long-term

- Long-term deposits and guarantees received

31/03/2025

01/01/2025

42,471,000

63,471,000

Total

42,471,000

63,471,000

18. Unearned Revenue

a) Short-term

- Revenue from office and advertisement leasing

31/03/2025

01/01/2025

1,833,337

1,161,936,875

1,833,337

1,161,936,875

19 - Owners' Equity

a. Reconciliation Table of Changes in Owners' Equity

Indicator	Items under owner's equity					
	Capital contributed by owners	Share premium	Development investment fund	Treasure shares	Undistributed after tax profit and other funds	Total
A	1	2	3	4	5	6
Balances as of 01/01/2024	348,963,540,000	932,107,220	5,272,435,487	-	(235,712,178,540)	119,455,904,167
- Loss from the previous year					(33,302,151,577)	(33,302,151,577)
Balances as of 31/12/2024	348,963,540,000	932,107,220	5,272,435,487	-	(269,014,330,117)	86,153,752,590
- Loss from the current year					(50,728,156,534)	(50,728,156,534)
Balances as of 31.03.2025	348,963,540,000	932,107,220	5,272,435,487	-	(319,742,486,651)	35,425,596,056

b. Details of owner's investment capital.

- Capital contributed by shareholders

31/03/2025

01/01/2025

348,963,540,000

348,963,540,000

Total

348,963,540,000

348,963,540,000

c. Capital transactions with owners and distribution of dividends, profit-sharing.

+ Capital at the beginning of the year.

31/03/2025

01/01/2025

348,963,540,000

348,963,540,000

+ Capital at the end of the year

348,963,540,000

348,963,540,000

d. Shares

- Number of shares registered for issuance

31/03/2025

01/01/2025

34,896,354

34,896,354

- Number of shares sold to the public

34,896,354

34,896,354

+ Common shares

34,896,354

34,896,354

- Number of shares in circulation.

34,896,354

34,896,354

+ Common shares.

34,896,354

34,896,354

\* Par value of outstanding shares

10.000 đồng/CP

10.000 đồng/CP

e. Company's funds

- Development investment fund

31/03/2025

01/01/2025

5,272,435,487

5,272,435,487



<b>g. Basic earnings per share</b>	<b><u>From 01/01/2025 to 31/03/2025</u></b>	<b><u>From 01/01/2024 to 31/03/2024</u></b>
- Accounting profit after corporate income tax	(50,728,156,534)	(8,825,555,591)
- Profit or loss allocated to common shareholders.	(50,728,156,534)	(8,825,555,591)
- Average number of common shares outstanding during the period.	34,896,354	34,896,354
- Basic earnings per share (Par value of shares: 10,000 VND).	(1,454)	(253)
<b>20. Provision for long-term financial investments (*)</b>	<b><u>31/03/2025</u></b>	<b><u>01/01/2025</u></b>
- Bus Station West of Thai Binh One - Member Company Limited	(1,433,410,220)	(1,391,171,185)
<b><u>Total</u></b>	<b><u>(1,433,410,220)</u></b>	<b><u>(1,391,171,185)</u></b>

## VII. Additional Information for Items Presented in the Income Statement

	<i>Unit: Vietnamese dong.</i>	
	<b><u>From 01/01/2025 to 31/03/2025</u></b>	<b><u>From 01/01/2024 to 31/03/2024</u></b>
<b>1. Revenue from Sales and Services (Code: 01)</b>		
- Revenue from Sales.	586,635,030	4,840,257,205
- Revenue from Services	4,965,164,034	6,465,515,770
- Revenue from Real Estate Business	924,949,548	1,227,218,623
<b><u>Total</u></b>	<b><u>6,476,748,612</u></b>	<b><u>12,532,991,598</u></b>
<b>2. Cost of Goods Sold</b>	<b><u>From 01/01/2025 to 31/03/2025</u></b>	<b><u>From 01/01/2024 to 31/03/2024</u></b>
- Cost of Goods Sold	556,732,100	4,631,115,090
- Cost of Services Provided	10,291,760,867	12,249,487,452
- Cost of Real Estate Business	503,689,067	837,909,225
<b><u>Total</u></b>	<b><u>11,352,182,034</u></b>	<b><u>17,718,511,767</u></b>
<b>3. Financial Revenue.</b>	<b><u>From 01/01/2025 to 31/03/2025</u></b>	<b><u>From 01/01/2024 to 31/03/2024</u></b>
- Interest from Deposits and Loans.	55,481	20,467,597
- Revenue from Other Financial Activities	247,350,000	
<b><u>Total</u></b>	<b><u>247,405,481</u></b>	<b><u>20,467,597</u></b>
<b>4. Financial Expenses</b>	<b><u>From 01/01/2025 to 31/03/2025</u></b>	<b><u>From 01/01/2024 to 31/03/2024</u></b>
- Loan interest Expenses.	320,787,835	674,963,330
<b><u>Total</u></b>	<b><u>320,787,835</u></b>	<b><u>674,963,330</u></b>
<b>5. Other Income</b>	<b><u>From 01/01/2025 to 31/03/2025</u></b>	<b><u>From 01/01/2024 to 31/03/2024</u></b>
- Other Income	5,035,644	7,639
<b><u>Total</u></b>	<b><u>5,035,644</u></b>	<b><u>7,639</u></b>
<b>6. Other Expenses</b>	<b><u>From 01/01/2025 to 31/03/2025</u></b>	<b><u>From 01/01/2024 to 31/03/2024</u></b>
- Penalties for Late Payments and Tax Collection		60,668,973
- Residual Value of Liquidated Assets	43,227,124,310	98,549,505
- Other expenses	557,325	
<b><u>Total</u></b>	<b><u>43,227,681,635</u></b>	<b><u>159,218,478</u></b>



<b>7. General and Administrative Expenses</b>		<b><u>From 01/01/2025 to 31/03/2025</u></b>	<b><u>From 01/01/2024 to 31/03/2024</u></b>
- Labor Costs		1,060,173,628	1,139,681,096
- Tools and Equipment Expenses		14,918,782	11,506,548
- Depreciation of Fixed Assets		649,079,866	830,616,927
- Taxes, Fees, and Charges		25,078,200	32,203,336
- Outsourced Service Costs		766,219,297	758,129,118
- Other Cash Expenses		32,777,197	54,191,825
<b><u>Total</u></b>		<b><u>2,548,246,970</u></b>	<b><u>2,826,328,850</u></b>
<b>8. Business Production Costs by Element</b>		<b><u>From 01/01/2025 to 31/03/2025</u></b>	<b><u>From 01/01/2024 to 31/03/2024</u></b>
- Cost of Raw Materials and Supplies		3,736,277,701	5,552,466,628
- Labor Costs		3,609,962,817	3,765,084,072
- Depreciation of Fixed Assets		3,895,811,074	5,103,876,299
- Outsourced Service Costs		1,995,470,825	1,365,856,641
- Other Cash Expenses		106,174,487	126,441,887
<b><u>Total</u></b>		<b><u>13,343,696,904</u></b>	<b><u>15,913,725,527</u></b>
<b>9. Corporate Income Tax (CIT) Expenses</b>		<b><u>From 01/01/2025 to 31/03/2025</u></b>	<b><u>From 01/01/2024 to 31/03/2024</u></b>
<b><u>Hoang Ha Joint Stock Company</u></b>			
- Total Income Before CIT		(50,719,708,727)	(8,825,555,591)
- Adjustments for Taxable Income		351,266,378	792,301,551
<b>Total: Non-deductible Expenses</b>		351,266,378	792,301,551
+ Expenses Without Valid Invoices or Documentation		18,157,350	44,611,749
+ Interest Expenses from Related-Party Transactions		332,618,344	687,030,330
+ Penalties for Late Payment or Tax Arrears		490,684	60,659,472
- Total Taxable Income		(50,719,708,727)	(8,033,254,040)
- Taxable Income		(50,719,708,727)	(8,033,254,040)
Corporate Income Tax Rate		20%	20%
Adjustments for CIT from Previous Years Added to Current CIT Expenses		-	-
<b><u>Bus Station West of Thai Binh One - Member Company Limited</u></b>			
- Total income before corporate income tax		(42,239,035)	(55,159,829)
- Adjustments to taxable income		10,453	9,501
<b>Total: Non-deductible expenses</b>		10,453	9,501
+ Penalties for late payment		10,453	9,501
- Total taxable income		(42,228,582)	(55,150,328)



- Loss carried forward from the previous year	(1,391,171,185)	(1,205,696,542)
- Taxable income	(1,433,399,767)	(1,260,846,870)
Corporate income tax rate	20%	20%
Current corporate income tax	-	-

Thái Bình, April 18, 2025.

Prepared by



Nghiem Thi Hieu

Chief Accountant



Trinh Thi Xinh

General Director



Nguyen Huu Hoan

