

JOINT STOCK COMPANY
Unification of Hanoi
Tax Code: 0100100424

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

Number: 19/TNV

Hanoi, October 20, 2025

"Regarding the explanation of profit difference
in this year's financial statements compared to
the same period last year"

Dear:

- **State Securities Commission**
- **Hanoi Stock Exchange**

- Pursuant to Circular No. 96/2020/TT-BTC of the Ministry of Finance issued on November 16, 2020 guiding the disclosure of information on the stock market;
- Based on the 3rd Quarter 2025 Financial Report of Thong Nhat Hanoi Joint Stock Company.

Thong Nhat Hanoi Joint Stock Company (Stock code: TNV)

Explanation: Indicator 60 "Profit after corporate income tax" on the Business Results Report for the third quarter of 2024 is a profit of VND 5.830.811.105 compared to Indicator 60 "Profit after corporate income tax" of the third quarter of 2025 which is a profit of VND 3.143.049.929 for the following reasons:

- The Company increased selling expenses compared to the same period in 2024 because the Company is in the early stages of building and developing the southern market.
- The increase in direct material prices leads to an increase in the cost of goods sold.

We hereby commit that the information published above is true and take full legal responsibility for the content of the published information.

Best regards and sincere thanks!

Recipient:

- As above
- Save: HR Department,
Finance and Accounting
Department



General Director 31

Dinh Vu Minh Viet