

PERIODIC INFORMATION DISCLOSURE FOR FINANCIAL STATEMENTS

To: Hanoi Stock Exchange

Pursuant to the regulations in in Clause 3, Article 14 of Circular No. 96/2020/TT-BTC dated November 16, 2020, issued by the Ministry of Finance providing guidelines on information disclosure in the securities market, Khanh Hoa Sanest Soft Drink Joint Stock Company hereby discloses the Quarter 3/2025 Financial Statements (FSs) to the Hanoi Stock Exchange as follows:

1. Organization Name: Khanh Hoa Sanest Soft Drink Joint Stock Company

- Stock Code: SKH
- Address: National Highway 1, Nam Cam Ranh Commune, Khanh Hoa Province
- Tel: 0258 3865666 Fax: 0258 3865664.
- Email: sanestkhanhhoa@sanest.com.vn.
- Website: <http://www.sanestkhanhhoa.com.vn>

2. Content of Information Disclosure:

- Q3/2025 Financial Statements:

- ☒ Separate Financial Statements;
- ☒ Consolidated Financial Statements (Listed organizations have subsidiaries);
- ☐ Combined Financial Statements (Listed organizations have accounting units under their own accounting apparatus);

- Cases requiring explanation of reasons:

+ The auditing firm issued an opinion that is not an unqualified opinion for the financial statements (for the audited 2025 Financial Statements)

☐ Yes

☐ No

Explanation document (if any)

☐ Yes

☐ No

+ Post-tax profit in the reporting period has a difference of 5% or more before and after the audit, changes from loss to profit or vice versa (for the audited 2025 Financial Statements):

☐ Yes

☐ No



Explanation document (if any):

☐ Yes

☐ No

+ The net profit after corporate income tax in the Income Statement of the reporting period changes by 10% or more compared to the statement of the same period of the previous year:

☒ Yes

☐ No

Explanation document (if any):

☒ Yes

☐ No

+ The net profit after tax in the reporting period shows a loss, changing from profit in the report of the same period of the previous year to a loss in this period or vice versa:

☐ Yes

☐ No

Explanation document (if any):

☐ Yes

☐ No

This information has been disclosed on the company's website on July 28th 2025 at the link: <http://www.sanestkhanhhoa.com.vn>

Attached Documents
- Q3/2025 Financial Statements

KHANH HOA SANEST SOFT DRINK JSC
AUTHORIZED PERSON FOR
INFORMATION DISCLOSURE

 **GENERAL DIRECTOR**
Lê Hoàng Anh



**KHANH HOA SANEST SOFT DRINK
JOINT STOCK COMPANY**

No.: 120/CV-SKH
Regarding explanation of
after-tax profit in the third quarter of 2025

THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom – Happiness

Khanh Hoa, October 29, 2025

To: - The State Securities Commission;
- Ha Noi Stock Exchange;
- Shareholders.

Pursuant to Clause 4, Article 14 of Circular 96/2020/TT-BTC dated 16/11/2020 guiding information disclosure on the securities market.

Khanh Hoa Sanest Soft Drink Joint Stock Company explains the after-tax profit in the Consolidated Financial Statements and Separate Financial Statements for the third quarter of 2025 compared to the same period in 2024 as follows:

No.	Items	FSs of the QIII/2025		FSs of the QIII/2024		Percentage +/- (%)	
		Consolidated	Separate	Consolidated	Separate	Consolidated	Separate
1	Net Revenue (Million VND)	265,378	248,507	224,966	207,158	+17.96	+19.96
2	Profit After Tax (Million VND)	15,374	13,558	12,524	8,032	+22.75	+68.80

To boost sales revenue, the Company implemented a nationwide customer appreciation promotional program directly targeting consumers: **“Khanh Hoa Sanest * Sanvinest Bird's Nest - Pride of National Brand”** throughout Q3/2025, with total prize values up to VND 100 billion. This is the largest promotional program to date, aiming to express gratitude for the support customers have shown for Khanh Hoa Bird's Nest, Sanest, and Sanvinest over time, creating a positive nationwide ripple effect and affirming the brand's reputation and strength in the market. Concurrently, the Company streamlined its organizational structure, reduced labor, and implemented digital transformation to enhance management efficiency, strengthen cost control, and improve business production efficiency.

Based on the aforementioned factors, the Company recorded profit growth compared to the same period last year: Net revenue for Q3/2025 increased by 17.96% compared to Q3/2024; The Company's consolidated after-tax profit reached VND 15,374 million, an increase of 22.75% compared to the same period last year, and separate financial statements showed VND 13,558 million, an increase of 68.8%. For the first 9 months of 2025, after-

tax profit reached VND 49,693 million, an increase of 13.46% compared to the first 9 months of 2024, achieving 75.75% of the annual plan.

Khanh Hoa Sanest Soft Drink Joint Stock Company respectfully informs The State Securities Commission, Ha Noi Stock Exchange, and shareholders about the profit fluctuation of the Company in the first quarter of 2025.

Sincerely thank you and best regards!

Recipients:

- As above;
- Save: Secretariat, Financial Accounting.

**ON BEHALF OF THE
BOARD OF DIRECTORS
CHAIRMAN**



Lê Đức Tiến

