

No: B/2025/CV-FGL

Gia Lai, January 16, 2026

“Regarding the explanation of the net profit after tax difference of 10% or more compared to the same period last year”

Kind attention: HANOI STOCK EXCHANGE

Pursuant to Point a, Clause 4, Article 14, Chapter III of Circular No. 96/2020/TT-BTC dated November 16, 2020, effective from January 1, 2021, issued by the Ministry of Finance providing guidance on information disclosure on the securities market, Gia Lai Coffee Joint Stock Company hereby submits an explanation regarding the change of 10% or more in consolidated profit after corporate income tax for the four quarter financial statements ended December 31, 2025, compared to the same period of 2024.

Unit: VND

Items	The four quarter financial/2025	The four quarter financial/2024	Difference	% increase/ (decrease)
Profits after corporate income tax	199,876,803	1,796,914,784	-1,597,037,981	-88.88%

The Consolidated Profit After Tax (PAT) of Gia Lai Coffee Joint Stock Company for the fiscal period of Q4/2025 decreased by 88.88% year-on-year (YoY) due to the following primary factors:

During the Q4/2025 reporting period, the Company sold the entire stock of green coffee beans from the 2025-2026 crop season and recognized the corresponding revenue. The average selling price was approximately 100,000 VND/kg, which is significantly lower than the average selling price of 121,636 VND/kg recorded during the same period last year. This sharp decline in the average selling price led to a reduction in net profit, despite the fact that coffee output from contracted production remained stable.

Gia Lai Coffee Joint Stock Company hereby submits this explanation to the Hanoi Stock Exchange regarding the variance of 10% or more in Profit After Tax for the fourth quarter ended December 31, 2025, compared to the same period in 2024.

Recipients

- Board of Directors,
Supervisory Board;
- Finance Department;
- Document archive.

GIA LAI COFFEE JOINT STOCK COMPANY



TỔNG GIÁM ĐỐC
Nguyễn Công Tiến