

**HANOI SOAP
JOINT STOCK COMPANY**

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

No: *28* /XPHN-TCKT
V/v: *Explanation of loss in the fourth
quarter of 2025
and the difference between profit and
loss compared to
same period in 2024*

Hanoi, 20 January 2026

To: HANOI STOCK EXCHANGE

Hanoi Soap Joint Stock Company would like to sincerely thank you for your support and help in the past time.

Hanoi Soap Joint Stock Company would like to explain the loss in the fourth quarter of 2025 and the reasons for the difference in profit and loss compared to the same period last year as follows:

The Company's production and business situation in the 4th quarter of 2025 increased due to higher sales volume compared to the 4th quarter of 2024.

Revenue in the 4th quarter of 2025 increased much more than the 4th quarter of 2024 of 4,124 million VND due to the Company's good product consumption and strong implementation of commercial business. Selling expenses and business management expenses have been reduced by the company, in the 4th quarter of 2025, only a slight increase compared to the 4th quarter of 2024 of 288 million VND. Profit in the 4th quarter of 2025 is a loss of 702.1 million VND compared to a loss of 2,410 million VND in the 4th quarter of 2024. Accumulated profit from the beginning of the year to the end of the 4th quarter of 2025 is 42.1 million VND.

With this official letter, Hanoi Soap Joint Stock Company would like to explain to the Hanoi Stock Exchange.

Thank you very much!

Recipients:

- As above
- Filed: Admin office, F&A Dept..

