

Số: 08 /2026/CV-KT

Hai Phong, March 16, 2026

"Re: : *Explanation for the difference of more than 10% of NPAT in the same period last year*

**Dear: - STATE SECURITIES COMMISSION  
- HANOI STOCK EXCHANGE**

Transportation and Trading Services Joint Stock Company (Stock code: TJC) would like to explain the reason why business results in the year 2025 differ by more than 10% compared to the last year as follows:

In the year 2025, the Company's main business activity is still office leasing with an occupancy rate of 99% of the total rental area. Total sales revenue and service provision in this period reached VND 3,89 billion, up 76% over revenue from office leasing operations in 2024 (evenue from office rental business in 2024 reached VND 2.21 billion); 16% increase in total sales and service revenue in 2024 (due to the company having VND 1.1 billion in revenue from other activities in January 2024). Cost of goods sold in this period was VND 1,9 billion, down 26% to the last year because in the January 2024, the company was still operating its container truck fleet and transportation services, both of which were loss-making business activities.

Business management expenses in the 2025 were VND 3,8 billion, down 17% compared to the last year, mainly due to the company's cost reduction and workforce streamlining, resulting in lower labor costs. Financial revenue this quarter reached VND 7,4 billion, up 4% over the last year due to increased revenue from term deposits. Due to the above reasons, at the end of the year 2025, the Company's total accounting profit after tax reached VND 4,3 billion, up 100% over the year 2024.

Sincerely report!

**Place of receipt**

- as regards
- Save and publish information



LEGAL REPRESENTATIVE  
GIÁM ĐỐC  
*La Mạnh Cường*