

**HANOI TOURIST SERVICE
JOINT STOCK COMPANY**

**THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness**

No: 53./TSC

Ha Noi, 26... March 2026

*Ref: Account for fluctuation of Net profit
after Corporate Income Tax in 2025*

To: **The Hanoi Stock Exchange.**

In accordance with the Circular No 96/2020/TTT-BTC on 16 November 2020 of the Minister of Finance that providing guidelines on Disclosure of Information on Securities Market, Ha Noi Tourisrt Service Joint Stock Company ("**Company**") whose Net profit after Corporate Income Tax (CIT) encreases in excess of 10% in 2025 in comparision with 2024. It is possible explanation for this is that:

Unit: VND

| Content | 2024 | 2025 | Variation | Rate (%) |
|-------------------------|----------------|-----------------|----------------|-----------|
| (1) | (2) | (3) | (4= 3 – 2) | (5 = 4/2) |
| Net Profit after CIT | 81,703,186,693 | 100,129,644,047 | 18,426,457,354 | 22.55% |

The net profit after CIT encreases by VND 1,804,566,829 in 2025 in Comparision with 2024:

– In 2025, Revenue from office leasing increases over VND 3 billion and the cost of office leasing decreased VND 3 billion in comparision with 2024 (Cost of office leasing decreased mainly due to reduced land rental expenses) leading to Gross profit from provision of services increases over VND 6 billion.

– Furthermore, financial profit increases over VND 13 billion due to Dividends and share of profits received from joint ventures increase VND 13 billion, while Income tax expense increase VND 1 billion.

These are the main significant reasons leading variation.

Sincerely,

Recipients:

- As above;
- Archive: Clerical Office.

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