

Số: 16 /2026/CV-KT

Hai Phong, April 16, 2026

"Re: : Explanation for the difference of more
than 10% of NPAT in the same period last
year"

**Dear: - STATE SECURITIES COMMISSION
- HANOI STOCK EXCHANGE**

Transportation and Trading Services Joint Stock Company (Stock code: TJC) would like to explain the reason why business results in the first quarter of 2026 differ by more than 10% compared to the same period last year as follows:

In the year 2026, the Company's main business activity is still office leasing with an occupancy rate of 99% of the total rental area. Total sales revenue and service provision in this period reached VND 936 million, up 5,6% over revenue from office leasing operations in the same period last year because the office rental rates for some clients will be adjusted upwards in 2026 according to their signed contracts. Cost of goods sold in this period was VND 464 million, down 7,3% to the same period last year due to the company's cost reduction. Business management expenses in this period were VND 650 million, down 38% compared to the same period last year, This is mainly due to the company's downsizing (the total number of employees in Q1/2025 was 12, and in Q1/2026 it will be 6), resulting in reduced labor costs. Financial revenue this quarter reached VND 1,9 million, up 19% over the same period last year due to increased revenue from term deposits. Due to the above reasons, at the end of the first quarter of year 2026, the Company's total accounting profit after tax reached VND 1,41 billion, up 110% over the same period year 2025.
Sincerely report!

Place of receipt

- as regards
- Save and publish information



GIÁM ĐỐC
Trà Mạnh Cường