

**HANOI SOAP
JOINT STOCK COMPANY**

SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

No: *91* /XPHN-TCKT

Hanoi, *20* April 2026

Re: *Explanation of losses in the first
quarter of 2026 and the difference between
the profit and loss of the the same period
in 2025*

To: HANOI STOCK EXCHANGE

Hanoi Soap Joint Stock Company would like to sincerely thank you for your support and help in the past time.

Hanoi Soap Joint Stock Company would like to explain the loss in the first quarter of 2026 and the reasons for the difference in profit and loss compared to the same period last year as follows:

The production and business situation in the first quarter of 2026 of the Company generally faces many difficulties in finding consumption markets, making revenue not compensate for costs.

Revenue in the first quarter of 2026 increased much more than in the first quarter of 2025. Selling expenses and business management expenses in the first quarter of 2026 are equivalent to the first quarter of 2025 because the Company actively reduces costs. Profit in the first quarter of 2026 was a loss of VND 1,041 million compared to a loss of VND 2,062 million in the first quarter of 2025, which reduced the loss to VND 1,021 million.

With this official letter, Hanoi Soap Joint Stock Company would like to explain to the Hanoi Stock Exchange.

Thank you very much!

Recipients:

- As above
- Filled: Admin Office, F&A Dept..

DIRECTOR

Le Viet Phuong