

Vinh Long, 25 March, 2026

No.: 194/TTr-CTN

SUBMISSION

**On the approval of the production and business plan for 2026 and the
appendix on adjustment of the procurement plan for assets and materials in
2026**

To: The Board of Directors of Ben Tre Water Supply and Sewerage Joint Stock
Company

Based on the Charter of Ben Tre Water Supply and Sewerage Joint Stock
Company currently in effect;

Based on the results of implementation of production and business tasks in
2025 of Ben Tre Water Supply and Sewerage Joint Stock Company;

Based on Resolution No. 10-NQ/ĐU dated March 14, 2026 of the Party
Committee of the Company on adjustment of a number of production and business
indicators for 2026;

Based on Resolution No. 78/NQ-BOD dated January 26, 2026 of the Board
of Directors of Ben Tre Water Supply and Sewerage Joint Stock Company;

The General Director respectfully submits to the Board of Directors for
consideration and approval the production and business plan for 2026 and the
appendix on adjustment of the procurement plan for assets and materials in 2026
as follows:

1. Production and business plan for 2026:

No.	Indicators	Unit	Plan for 2026
1	Billed water output	m ³	23,427,000
2	Total revenue	Million VND	249,200
3	Total expenses	Million VND	193,500
4	Profit before tax	Million VND	55,700
5	Profit after tax	Million VND	46,100
6	State budget contribution	Million VND	50,543
6.1	<i>Dividend payment of State capital portion</i>	Million VND	20,698
6.2	<i>Taxes and fees payable</i>	Million VND	29,845

7	Dividend payout ratio on charter capital in the year	%	10%
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(Attached: Production and business plan for 2026)

2. Adjustment of procurement plan for assets and materials in 2026:

No.	Adjusted item	Approved planned cost (VND)	Adjustment (VND)	Adjusted cost (VND)
1	A - Installation and repair of water meters	26,638,654,900	Decrease 2,246,630,900	24,392,024,000
2	D. Chemicals and fuel for production	4,536,788,000	Decrease 473,867,000	4,062,921,000
3	E. Repair, upgrade or replacement of assets	448,390,000	Decrease 37,300,000	411,090,000
4	J - Costs for salinity intrusion response and remediation of low water pressure on the network	2,173,000,000	Decrease 800,000,000	1,373,000,000

(Attached: Appendix I – Adjusted procurement plan for assets and materials in 2026)

- Total cost of the procurement plan for assets and materials after adjustment: **41,678,602,359 VND** *(In words: Forty-one billion, six hundred seventy-eight million, six hundred and two thousand, three hundred and fifty-nine dong).*

- Reason for adjustment: due to balancing of costs in order to estimate profit targets for the production and business plan for 2026.

The General Director respectfully requests the Board of Directors to consider and approve the above contents as a basis for implementation in the year.

Respectfully submitted./.

Recipients:

- As above;
- Filed at TC-HC.

GENERAL DIRECTOR

Tran Thanh Binh