



AN GIANG PORT JOINT STOCK COMPANY

Address: National Highway 91, Group 15, Dong Thinh B Hamlet, My Thói Ward,
An Giang Province

Tel: (0296) 383 1401

Fax: (0296) 383 1129

Website: www.angiangport.com.vn



AGENDA OF

2026 ANNUAL GENERAL MEETING OF SHAREHOLDERS

Time: 07:30 AM, June 18, 2026.

Location: Hall of An Giang Port Joint Stock Company.

National Highway 91, Group 15, Dong Thinh B Hamlet, My Thói Ward, An Giang Province.

Time	Content	Responsible Party
7:30 A.M. - 8:00 A.M.	I. Welcoming delegates and verifying eligibility of shareholders <ul style="list-style-type: none">- Welcoming delegates and shareholders.- Verifying eligibility of shareholders, distributing voting ballots, voting cards, and documents of the General Meeting.	Shareholder Eligibility Verification Committee
8:00 A.M. - 8:30 A.M.	II. Opening ceremony the General Meeting <ul style="list-style-type: none">- Report on the verification of shareholder eligibility to attend the General Meeting.- Statement of purpose, introduction of the Presidium.- The Chairman introduces the Secretariat and the Shareholder Eligibility Verification Committee; approves the Vote Counting Committee.- The Chairman approves the Rules of Procedure and the Program of the General Meeting.	Organizing Committee The General Meeting
8:30 A.M. - 9:30 A.M.	III. Reports adopted at the General Meeting: <ol style="list-style-type: none">1. Report on the Board of Directors' performance in 2025 and the 2021-2025 term; operational direction of the Board of Directors for the 2026-2030 term.2. Report of the General Director's Board on the business performance in 2025 and the business plan for 2026.3. Report on the development strategy of An Giang Port Joint Stock Company, 2026-2030 period, by the General Director's Board.4. Report on the Supervisory Board's performance in 2025 and the 2021-2025 term; operational direction for the 2026-2030 term. IV. Proposals to be approved by the General Meeting: <ol style="list-style-type: none">1. Proposal for the audited financial statements for 2025.	Presidium



Time	Content	Responsible Party
	<ol style="list-style-type: none"> 2. Proposal for the profit distribution for 2025. 3. Proposal for the business production plan for 2026 and the 2026-2030 term. 4. Proposal for the remuneration of the Board of Directors and the Supervisory Board for 2025 and the remuneration plan for 2026. 5. Proposal for the selection of the auditing firm for the financial statements for 2026. 6. Proposal for amendment and supplementation of the Company Charter. 7. Proposal for amendment and supplementation of the Company's Financial Regulations. 8. Proposal for amendment and supplementation of the Internal Regulations on Company Governance. 9. Proposal for the Operating Regulations of the Company's Board of Directors. 10. Proposal for the Operating Regulations of the Company's Supervisory Board. 11. Proposal for approval of the Regulations on salaries, remuneration, and bonuses of An Giang Port Joint Stock Company. 12. Proposal for the plan for restructuring the organization and personnel of An Giang Port Joint Stock Company. 13. Proposal for dismissal of members of the Board of Directors and Supervisory Board for the 2021-2025 term. 14. Proposal on the number of members, structure of the Board of Directors and Supervisory Board for the 2026-2030 term, and the list of candidates for members of the Board of Directors and Supervisory Board for the 2026-2030 term. <p>V. Discussion and Voting</p> <ul style="list-style-type: none"> - The General Assembly discusses and votes on each issue. - The vote counting committee works. 	
9:30 A.M. – 10:00 A.M.	<p>VI. Election of Board of Directors and Supervisory Board members for the 2026-2030 term.</p> <ul style="list-style-type: none"> - Approval of the Regulations on nomination, candidacy, and election of the Board of Directors and Supervisory Board. - The General Meeting proceeds with the election. 	Vote Counting Committee

Time	Content	Responsible Party
10:00 A.M. – 10:30 A.M.	Break, Ballot Counting Committee works	Presidium
10:30 A.M. – 11:00 A.M.	<ul style="list-style-type: none"> - Announcement of the results of the vote on the reports, proposals, and election of the Board of Directors and Supervisory Board. - The Board of Directors convenes to elect the Chairman of the Board and appoint the General Management Board (General Director, Deputy General Director); the Supervisory Board convenes to elect the Head of the Supervisory Board and announces the results. - The newly elected Board of Directors and Supervisory Board are introduced to the General Meeting. 	Presidium
11:00 A.M. – 11:20 A.M.	<ul style="list-style-type: none"> - The Secretariat reads the draft minutes and resolutions of the General Meeting. - The General Meeting votes to approve them. 	Secretariat
11:20 A.M. – 11:30 A.M.	VII. Closing of the Congress <ul style="list-style-type: none"> - The Presidium declares the Congress closed. 	Presidium



**ORGANIZING COMMITTEE
OF THE GENERAL MEETING**



AN GIANG PORT JOINT STOCK COMPANY

National Highway 91, Group 15, Dong Thinh B Area, My Thoi Ward,
An Giang Province

Phone: 0296 3831447 – 3831535

Fax: 0296 3831129

Draft

REGULATIONS ON ORGANIZATION

2026 ANNUAL GENERAL MEETING OF SHAREHOLDERS

Pursuant to:

- Law on Enterprises No. 59/2020/QH14 approved by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020;

- Law on Securities No. 54/2019/QH14 approved by the National Assembly of the Socialist Republic of Vietnam on November 26, 2019;

- Charter of Organization and Operation of An Giang Port Joint Stock Company;

To ensure the successful organization of the 2026 Annual General Meeting of Shareholders of An Giang Port Joint Stock Company, the Board of Directors has established following regulations, principles on organization, conduction, and voting at the General Meeting of Shareholders to approve as follows:

1. OBJECTIVES

- To ensure the procedures, principles of conducting and voting at the 2026 Annual General Meeting of Shareholders of An Giang Port Joint Stock Company are carried out in accordance with regulations and successfully.

- The Resolutions of the General Meeting of Shareholders express the unified will of the General Meeting of Shareholders, meet the aspirations and interests of shareholders, and comply with the law.

2. SUBJECTS AND SCOPE

- Subjects: All shareholders, representatives (authorized), and guests attending the Annual General Meeting of Shareholders of An Giang Port Joint Stock Company must comply with the provisions of these Regulations, the Charter of the Company and current legal regulations.

- Scope of Application: These Regulations are applied to the organization of the 2026 Annual General Meeting of Shareholders of An Giang Port Joint Stock Company.

3. EXPLANATION OF TERMS/ABBREVIATIONS

- | | |
|--------------|---|
| - Company | : An Giang Port Joint Stock Company |
| - BOD | : Board of Directors |
| - BKS | : Board of Supervisors |
| - Supervisor | : Member of the Board of Supervisors |
| - OC | : Organizing Committee of the General Meeting |
| - GMS | : General Meeting of Shareholders |
| - Delegate | : Shareholder, Representative (authorized person) |

4. CONTENT OF REGULATIONS

4.1. Conditions for proceeding the General Meeting of Shareholders

- The General Meeting of Shareholders of the Company shall be held when the number of present attending delegates representing at least 51% of the total voting shares.

- If the required number of attending delegates does not met within thirty (30) minutes from the scheduled opening time of the General Meeting, the General Meeting must be reconvened within thirty (30) days from the date scheduled for the first General Meeting of Shareholders. The reconvened General Meeting of Shareholders shall only be held when the attending delegates represent at least 33% of the voting shares.

- If the second Meeting cannot be held because the required number of attending delegates does not met within thirty (30) minutes from the scheduled opening time of the General Meeting, a third General Meeting of Shareholders must be reconvened within twenty (20) days from the date scheduled for the second Meeting. In this case, the General Meeting shall be held regardless of the total number of voting shares of the attending shareholders, shall be considered valid, and shall have the right to decide on all contents intended for approval at the first General Meeting of Shareholders.

4.2. Conditions for shareholders to attend the General Meeting

Shareholders with voting rights of the Company according to the list finalized on **May 28, 2026**, are entitled to attend the General Meeting of Shareholders; they may attend in person or authorize their representative to attend. In case there is more than one authorized representative in accordance with the regulations, the specific number of shares and votes of each representative must be specified.

4.3. Guests at the General Meeting

- Are the management personnel of the Company, invited guests, and members of the General Meeting Organizing Committee who are not shareholders of the Company but are invited to attend the General Meeting.

- Invited guests shall not make speeches at the General Meeting (*unless invited by the Chairperson of the General Meeting, or having registered in advance with the Organizing Committee of the General Meeting and approved by the Chairperson of the General Meeting*).

4.4. Delegates attending the General Meeting must comply with the following regulations

- Be punctual, dress formally and respectfully, and comply with security checks (if any);

- Shareholders attending the General Meeting must bring all the following documents:

+ Invitation Letter of the General Meeting;

+ ID Card Card or Passport;

+ Proxy Letter (in case of authorized attendance at the General Meeting; for individual shareholders, it must have the signature of the shareholder; for legal entities/organizations, it must be signed and sealed by the legal representative of that legal entity).

- Receive documents and papers for the General Meeting at the reception area before the General Meeting hall;

- Shareholders arriving after the commencement of the General Meeting have the right to register and then have the right to participate and vote immediately at the General Meeting.

The Chairperson is not responsible for pausing the General Meeting to allow that shareholders to register their attendance; the voting results on contents already voted upon before the arrival of that shareholders will not be affected;

- Do not chat or use mobile phones during the General Meeting. All mobile phones are requested to be switched off or set to silent mode;

- Comply with the regulations of the Organizing Committee and the Chairperson of the General Meeting;

- In case any delegate fails to comply with the inspection regulations or the aforementioned regulations, the Chairperson, after careful consideration, may refuse entry to or expel that delegate from the General Meeting to ensure the General Meeting proceeds normally according to the agenda;

4.5. Chairperson and Presidium:

- The Presidium consists of 03 persons, including 01 Chairperson and 02 Members. The Chairman of the Board of Directors is the Chairman of the Board and the Chairperson of the GMS. The Chairman of the Board shall manage the work of the General Meeting according to the content and agenda approved by the GMS.

- In case the Chairman of the Board of Directors is absent, temporarily incapacitated, or suddenly absent for more than 30 minutes during the General Meeting, the remaining members of the Board of Directors shall elect one person among them to preside over the General Meeting by majority rule. If there is no one who can preside, the Head of the Board of Supervisors shall conduct the election of the Chairperson of the General Meeting from among the attendees, and the person with the highest number of votes shall serve as the Chairperson of the General Meeting.

- In other cases, the person who signed the notification regarding the convention of the GMS shall conduct the election of the election of the Chairperson of the GMS, and the person with the highest number of votes shall serve as the Chairperson of the General Meeting.

- Duties of the Presidium:

- Manage the activities of the GMS of the Company according to the agenda proposed by the Board of Directors and approved by the GMS;

- Guide delegates and the General Meeting in discussing the contents listed on the agenda;

- Present drafts and conclude necessary contents for the General Meeting to vote on;

- Answer questions requested by the General Meeting;

- Resolve issues arising during the General Meeting.

- Principles on organization of the Presidium: The Presidium works on the principle of collectivity, democratic centralism, and decision-making by majority.

4.6. Secretary of the General Meeting

- The Chairman of the General Meeting shall appoint 02 persons to serve as secretaries for the GMS.

- Duties and powers:

- Record the full and accurate content of the General Meeting;

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- Receive the registration forms for speaking from the Delegates;
- Prepare the Minutes and draft the Resolution of the GMS;
- Assist the Chairperson in disclosing information related to the GMS and notifying Shareholders in accordance with legal regulations and the Company's Charter;
- Other duties as required by the Chairperson

- The Chairperson and secretaries of the GMS have the right to take necessary measures to conduct the General Meeting in a reasonable and orderly manner, in accordance with the approved agenda and reflecting the aspiration of the majority of delegates.

4.7. Shareholder Eligibility Verification Committee

- The Shareholder Eligibility Verification Committee of the General Meeting consists of 03 persons, including 01 Head and 02 members, established by the Board of Directors and introduced to the General Meeting by the Presidium.

- Duties of the Shareholder Eligibility Verification Committee:

- Verify the eligibility and status of shareholders and shareholder representatives attending the General Meeting.
- The Head of the Shareholder Eligibility Verification Committee shall report to the GMS on the attendance of shareholders. If the General Meeting has a sufficient number of shareholders and authorized representatives representing at least 51% of the total voting shares, the GMS of the Company shall be convened.

4.8. Ballot Counting Committee

- The Ballot Counting Committee shall be introduced by the Chairperson for approval by the General Meeting through voting by raising voting cards. Candidates participating in nominations or elections (when conducting elections) are not allowed to be members of the Ballot Counting Committee.

- Duties of the Ballot Counting Committee:

- Disseminate the principles, regulations, and instructions on how to vote and conduct elections.
- Check and record voting ballots, prepare ballot counting minutes, announce results; transfer the minutes to the Chairperson for approval of voting results and election results.
- Promptly inform the secretaries of the voting and election results.
- Review and report to the General Meeting any cases of violation of regulations on voting or election or complaints regarding voting or election results.

4.9. Speaking at the General Meeting

Delegates attending the General Meeting who wish to speak must obtain the consent of the General Meeting Chairman. Delegates shall speak concisely and focus on the key issues for discussion, in accordance with the approved meeting agenda, or submit their opinions in writing to the Secretaries of the General Meeting for compiling and reporting to the Chairperson.

The Chairperson the General Meeting will arrange for delegates to speak in the order of registration, and simultaneously address questions of shareholders at the General Meeting or note for written response later.

4.10. Voting on contents at the General Meeting

4.10.1.Principles

- All matters listed on the agenda of the General Meeting and content must be discussed and voted publicly by the GMS.

- Voting Cards, Voting Ballots, and Election Ballots shall be printed and sealed by the Company and handed directly to delegates at the General Meeting (along with the documents of the GMS). The Voting Card, Voting Ballot, and Election Ballot shall clearly state the code, full name, number of shares owned, and number of shares authorized the delegate.

- Voting methods are as follows:

➤ Voting by raising a Voting Card: This method is used to approve contents such as: Agenda; Regulations on Organization; Regulations on Nomination, Candidacy, and Election of the Board of Directors, Board of Supervisors; Personnel of the Ballot Counting Committee; Minutes, Resolutions of the General Meeting, and other contents at the General Meeting (if any);

➤ Voting by filling out a Voting Ballots: This method is used to approve contents such as: Report of the Board of Directors on operating results; Report of the Board of Supervisors on operating results; Audited Financial Statements for 2026; and voting to approve the contents of the Proposals at the General Meeting.

4.10.2.Voting Procedure

- Delegates vote to Approve, Disapprove, or Abstain on a content presented at the General Meeting by raising their Voting Card or filling in the options on the Ballot corresponding to the matters requiring a vote as prescribed in Section 4.10.1.

- When voting by raising a Voting Card, the front of the Voting Card must be raised high towards the Chairperson.

➤ If a delegate does not raise their Voting Card during all three votes for (Approve, Disapprove, or Abstain) for a content, they shall be considered to have voted Approval for that content.

➤ If a delegate raises their Voting Card more than one (01) time when voting Approve, Disapprove, or Abstain on a content, the vote shall be considered invalid.

➤ According to the method of voting by raising a Voting Card, members of the Shareholder Eligibility Verification Committee / Ballot Counting Committee shall mark the delegate code and the corresponding number of votes of each shareholder for Approve, Disapprove, Abstain, and Invalid.

- When voting by filling out a Voting Ballot, for each item, delegates shall select one of the three options "Approve", "Disapprove", "Abstain" printed on the Voting Ballot by marking "X" or "✓" in the chosen box. After completing all contents requiring a vote at the General Meeting, delegates shall submit the Voting Ballot to the sealed ballot box at the General Meeting as instructed by the Ballot Counting Committee. The Voting Ballot must be signed by the delegate and clearly state their full handwritten name.

4.10.3.Validity of Voting Ballots

A valid Voting Ballot is printed as per the form issued by the Organizing Committee (BTC), without erasures, alterations, tears, damage, ..., with no additional content written other than what is prescribed for this ballot, and must be signed by the delegate, with their full handwritten name clearly written below the signature.

On the Voting Ballot, a voting content (Report, Proposal) is valid when the delegate marks one (01) of the three (03) voting boxes. A voting content is invalid if it does not comply with the regulations for a valid voting item.

Invalid Voting Ballots:

- Adding other content to the Voting Ballot;
- A Voting Ballot is not printed as per the form issued by the Organizing Committee, a ballot without red seal of the Company, or ballots with erasures, alterations or additional content written other than what is prescribed for the Voting Ballot; in such cases, all voting contents on the Voting Ballot are invalid.

4.10.4. Voting Regulations

Each 01 (one) common share is equivalent to one voting right. Each attending delegate representing one or more voting rights will be handed a Voting Card and a Voting Ballot.

- As of the shareholder record date of May 22, 2026, the total number of shares of the Company is: 13,800,000 shares, equivalent to 13,800,000 voting rights.

- Contents requiring voting at the General Meeting are only approved when they achieve a voting rate of more than at least 51% of the total voting shares attending the General Meeting. Particularly for certain voting issues stipulated in Clause 2, Article 20 of the Charter of the Company, approval must be obtained from at least 65% of the total shares entitled to attend the General Meeting.

- Note:

- Shareholders/authorized representatives with related interests shall not have the right to vote on contracts and transactions valued at 35% or more of the Company's total asset value recorded in the latest financial statement; these contracts or transactions shall only be approved when the number of shareholders/authorized representatives holding 65% or more of the remaining total voting shares approve (pursuant to Clause 4, Article 167, Law on Enterprises No. 59/2020/QH14).

- Shareholders/authorized representatives of shareholders owning 51% or more of the total voting shares or their related persons shall not have the right to vote on contracts and transactions valued at more than 10% of the Company's total asset value recorded in the latest financial statement with such shareholder (pursuant to Point b, Clause 3 and Clause 4, Article 167 of Law on Enterprises No. 59/2020/QH14).

4.10.5. Recording of Voting Results

- At the General Meeting, the General Meeting of Shareholders shall approve the Ballot Counting Committee.

- The Ballot Counting Committee is responsible for collecting voting ballots.

- The Ballot Counting Committee shall check the number of votes for Approve, Disapprove, Abstain for each content and shall be responsible for recording, compiling, and reporting the voting results at the GMS.

4.11. Meeting Minutes and Resolution of the General Meeting of Shareholders

The Minutes and Resolution of the General Meeting of Shareholders must be read and approved before the General Meeting is adjourned.

5. IMPLEMENTATION

- All delegates, representatives, and guests attending the General Meeting are responsible for fully complying with the provisions in this Regulation, the current regulations, internal rules, management rules of the Company, and relevant legal regulations.

- The Convener of the GMS has the right to:

- Require all attendees to undergo inspection or other security measures;
- Request competent authorities to maintain order at the General Meeting; expel from the GMS meeting those who fail to comply with the chairperson's authority, intentionally disrupt order, obstruct the normal progress of the General Meeting, or fail to comply with security inspection requirements.

- Contents not specifically regulated in this regulation shall be uniformly applied in accordance with the provisions of the Charter of the Company, Law on Enterprises No. 59/2020/QH14, and current state legal documents.

This Regulation shall take effect immediately after being approved by the GMS of the Company through voting.

ON BEHALF OF THE BOARD OF DIRECTORS

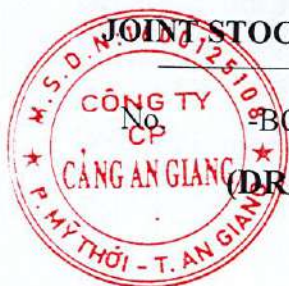
CHAIRMAN

Le Viet Thanh



AN GIANG PORT

JOINT STOCK COMPANY



No. BC/HĐQT.CAG

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SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom - Happiness

An Giang, April , 2026

REPORT
ON OPERATING RESULT FOR TERM III (2021 – 2025)
AND OPERATIONAL DIRECTION FOR TERM IV (2026 – 2030)
OF THE BOARD OF DIRECTORS OF AN GIANG PORT JOINT STOCK COMPANY

Dear: Dear Delegates. Shareholders

Pursuant to the Charter of the Company, the Board of Directors of An Giang Port JSC is holding the 2026 Annual General Meeting of Shareholders today to elect the Board of Directors and the Board of Supervisors for the 2026 – 2030 term. On behalf of the Board of Directors, I would like to report to the General Meeting on the operational status of the Board for the 2021 – 2025 term, as well as the orientations and solutions for the Company's business operations for the 2026 – 2030 term, as follows:

Part I

**REPORT ON THE RESULTS OF THE BOARD OF DIRECTORS IN 2025
AND TERM III (2021–2025)**

I. OVERVIEW OF THE 2021 – 2025 TERM

1. Personnel of Board of Directors

On May 13, 2021, the 2021 Annual General Meeting of Shareholders elected the Board of Directors (BOD) of An Giang Port Joint Stock Company (the Company) for the 2021 – 2025 term, consisting of 05 members, structured as follows:

- Representatives of the State Capital Investment Corporation (SCIC): 03 members (*including 01 non-executive member and 02 full-time representative members*).
- Shareholder representatives: 02 members (*including 01 non-executive member and 01 independent member*).

On May 17, 2024, at the 2024 Annual General Meeting of Shareholders, the General Meeting reviewed the resignation of Mr. Nguyen Quoc Bao from the Board of Directors and elected Mr. Nguyen Van Linh, a shareholder owning 2.531.300 shares, accounting for 18,34% of the charter capital of An Giang Port JSC, as an additional member of the Board of Directors.

On January 05, 2026, at the Extraordinary General Meeting of Shareholders, the General Meeting dismissed Mr. Bui Thanh Hiep and Mr. Tran Van Cam from the Board of Directors and elected Mr. Nguyen Van Phu, Deputy General Director in charge of An Giang Port JSC, as an additional member of the Board of Directors.

As of now, the list of members of the Board of Directors of An Giang Port JSC compared to the beginning of the 2021 – 2025 term is missing 01 member, specifically as follows:

*** List of current BOD members**

No.	Full name	Title	Shares owned/ Capital representative of SCIC	Ratio (%)
1	Le Viet Thanh	Chairman of the BOD, Non-executive	0/ 4.551.600	0%/32,98%
2	Nguyen Van Phu	Member of the BOD, Deputy General Director in charge of the Company	0/ 2.760.000	0%/20%
3	Nguyen Van Linh	Member of the BOD, Non-executive	2.531.500/ 0	18,34%/0%
4	Phan Thanh Tien	Member of the BOD, Independent	15.000/ 0	0,11%/0%

2. Evaluation on activities of the Board of Directors

During the 2021 – 2025 term, the business operations of An Giang Port took place in a context where the global and domestic economy faced intertwined opportunities, advantages, and challenges, with challenges being more prevalent. Key impacts included: 1. *The Covid-19 pandemic*; 2. *Armed conflicts in Ukraine and the Middle East, tariff policy adjustments by major countries, and trade wars*; 3. *Natural disasters, storms, floods, and landslides occurring with high frequency and intensity*; 4. *Increasingly fierce technological competition*.

Furthermore, the economy of the Mekong Delta region has not developed commensurate with its potential. Economy of An Giang is primarily based on rice and fish, with development in tourism and related service products; meanwhile, logistics services and industrial zones have not developed synchronously, and the hinterland of An Giang Port lacks stability and sustainability regarding cargo sources passing through the port.

The members of the Board of Directors, with their assigned duties and powers in accordance with the Charter, have generally fulfilled their assigned tasks well and made positive contributions to the strategic planning of production and business development. The Board of Directors has consistently kept abreast of practical situations, leveraged the capacity of the port, and provided direction and guidance for the Board of Executives to achieve the goals and tasks set by the Annual General

Meeting of Shareholders. Production, business, and port services have been conducted with a customer-centric approach. Strategies, production and business development plans, and management methods were prioritized and implemented seriously. The performance indicators for the 2021 – 2025 term are: Cargo volume reached 6,7 million tons (*average 1,34 million tons/year*); revenue reached nearly 293 billion VND (*average 58,6 billion VND/year*); profit before tax reached nearly 18 billion VND (*average 3,6 billion VND/year*); budget contribution reached nearly 27 billion VND (*average 5,4 billion VND/year*); and average dividend payout was nearly 1,598%/year.

II. SUMMARY OF THE OPERATIONS OF THE BOARD OF DIRECTORS IN 2025

1. Assess the situation

In 2025, the business operations of An Giang Port were affected by international conditions such as: Geopolitics in Europe and US tariff policies, which disrupted the global supply chain, caused inflation, and threatened global economic growth for import-export goods of various countries. Given this situation, entering the 2025 production and business tasks, it was evident that key export goods passing through the port, such as rice, paddy, and aquatic products, faced many output difficulties, and export prices were unstable; especially for exported rice and containerized rice exported through An Giang Port. On the other hand, domestic market purchasing power decreased, mainly for rice exported to the northern provinces. Consequently, cargo volume and vessel arrivals at the port decreased, and the structure of cargo passing through the port was uneven.

In addition to general challenges, An Giang Port faces specific difficulties, such as: the channel entrance for large-tonnage vessels entering the Hau River is limited by draft, allowing only small-tonnage vessels (5.000 tons); and the infrastructure and port hinterland lack large industrial zones to stabilize the operation of logistics services.

In light of this, the Board of Directors and the Board of Executives provided decisive direction and management in business, working together with the collective staff and employees to fulfill the Resolution set by the 2025 Annual General Meeting of Shareholders, aiming to improve benefits for shareholders and increase income for employees.

2. Results of production and business activities in 2025

Implementing the Resolution of the 2025 Annual General Meeting of Shareholders, the Board of Directors defined and implemented the plan and direction for production and business, with the results of basic indicators as follows:

Indicator	Unit	Plan for 2025	Result in 2025	Ratio %	Ratio % vs previous period
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1. Throughput	Tons	1.200.000	1.127.000	93,92	129,99
2. Total revenue	million VND	49.000	49.507	101,03	107,76
3. Profit before tax	//	2.600	933	0,36	(1,14)
4. Profit after tax	//	2.080	775	0,37	(1,25)
5. Amount payable to the State Budget	//	5.008	4.142	82,71	114,03

3. Investment situation and project implementation in 2025

- Regarding investment: To continue expanding production and business, and to fully exploit logistics services for container transport by consolidating cargo from factories to the port, the Company has invested in 03 container tractors to meet the requirements for transporting containers loaded at factories both within and outside the province. The Company has also invested in a fire protection system and pallets for cargo storage at the My Thoi Port Enterprise in accordance with regulations. Investment procedures were carried out in compliance with state laws.

- Regarding the implementation of the My Thoi Port Expansion Project: Implementing Official Dispatch No. 5538/VPUBND-KTN, dated October 04, 2022, of the An Giang Provincial People's Committee (former) regarding the "revocation of documents related to the policy of land allocation with land use fees without going through land use right auctions...". On December 22, 2025, the An Giang Department of Finance issued Notice No. 116/TB-STC regarding the termination of the My Thoi Port Expansion Investment Project.

4. Operational status of the Board of Directors in 2025

4.1. Attendance at meetings of Board of Directors and direction work

During the year, the Board of Directors maintained all regular meetings. The members of the Board of Directors attended fully, with the participation of members of the Board of Supervisors. The Board organized 05 regular and extraordinary sessions to review and evaluate the operational situation of the Company and issued 07 Resolutions and 12 decisions. The resolutions and decisions passed at the sessions received 100% consensus from the attending members and were seriously implemented by the Board of Executives, staff, and employees, contributing to internal stability and the development of production and business for the benefit of shareholders and employees in the Company.

4.2. Working relationships

The members of the Board of Directors coordinated closely and shared information on relevant issues during the process of handling the work of the Board of Directors.

For every issue or content submitted by the Board of Executives for direction, the Board of Directors issued Resolutions and decisions for the Board of Executives and the apparatus to implement; simultaneously, the Board of Directors closely monitored, inspected, and supervised the implementation of those resolutions and decisions.

The Board of Directors coordinated closely with the Board of Supervisors while still ensuring the independence of the Board of Supervisors's operations. For every meeting, the Board of Directors sent meeting invitations and documents to the Board of Supervisors in accordance with the regulations applicable to Members of the Board of Directors, respecting, listening to, and incorporating the opinions of the Board of Supervisors members attending the Board of Directors' meetings.

4.3. Supervisory activities of the Board of Directors over the Board of Executives

In 2025, the Board of Directors performed regular and timely supervision and direction of the Board of Executives's activities in accordance with its functions and authority, consistent with the law and the Charter of the Company, specifically:

- The General Director and the Board of Executives proactively proposed solutions to successfully complete the targets approved by the Annual General Meeting of Shareholders.

- Compliance with legal regulations, the Charter, and Resolutions of the Board of Directors, implementing necessary solutions in corporate governance as directed by the Board of Directors and proposals from the Board of Supervisors. Financial status was basically well-controlled; owner's equity was preserved and developed. Information regarding production and business status was disclosed fully and in accordance with regulations to shareholders, state management agencies, and related parties on a transparent, accurate, and timely basis.

- Reviewing and unifying the contents of reports submitted to the Annual General Meeting of Shareholders in accordance with regulations.

- Maintaining the periodic reporting regime to the Board of Directors by the General Director regarding the status of production, business operations, and company management.

4.4. Activities of the independent member of the Board of Directors

The Board of Directors of An Giang Port Joint Stock Company has 01 independent member, Mr. Phan Thanh Tien, appointed on May 13, 2021, pursuant to Resolution No. 01/NQ-GMS of the 2021 General Meeting of Shareholders. In 2025, the independent member of the Board of Directors fulfilled the tasks assigned by the Board, fully performing the role of a Member of the Board of Directors, such as: monitoring the activities of the Board of Directors and providing opinions to ensure that the Board can make unbiased, public, and transparent decisions that harmonize the interests of shareholders.

During the regular meetings of the Board of Directors, the independent member also studied and provided feedback and contributions regarding strategy, solutions, and business implementation directions, thereby enhancing the independence, objectivity, transparency, efficiency, and quality of the resolutions and decisions of the Board of Directors.

4.5. Organization and personnel work for the management apparatus of the Company

The Board of Directors has identified the key tasks requiring leadership and direction as organizational consolidation and the enhancement of management quality, linked to work quality and efficiency to meet the expectations of customers and shareholders. The Board of Directors has unanimously assigned the Board of Executives to review and consolidate the organizational structure to ensure it has the capacity to perform management and operational tasks for production and business, flexibly utilizing labor to improve productivity and service quality. Simultaneously, the Board of Directors aims to complete and synchronize legal documents and internal regulations according to functions and tasks. In particular, the Board of Directors will implement regulations to reduce costs, such as unnecessary investments, repairs, and procurement; and reduce expenses for materials, fuel, conferences, and hospitality, in a manner that improves efficiency.

4.6. Supervisory activities of the Board of Supervisors regarding the Board of Directors, the Board of Executives, and shareholders

- The Board of Supervisors inspects and supervises to ensure the company complies with the Law on Enterprises, the Charter of the Company, and the Resolutions of the Annual General Meeting of Shareholders.

- Inspect and appraise the quarterly, semi-annual, and annual financial statements of the Company.

4.7. Coordination between the Board of Supervisors and the activities of the Board of Directors, the Board of Executives, and other managers

- The Board of Supervisors proactively coordinates closely with the Board of Directors and the Board of Executives in inspecting and supervising all production and business activities of the company, frequently exchanging relevant information and documents.

- The Board of Directors and the Board of Executives regularly create favorable conditions for the Board of Supervisors to collect information and documents related to the production and business activities of the Company.

III. RESULTS OF THE BOARD OF DIRECTORS' ACTIVITIES FOR TERM III (2021-2025)

Implementing the Resolution of the General Meeting of Shareholders for the 2021–2025 term, the Board of Directors identified and implemented annual production and business plans and directions. Over the 5-year term, the Board of Directors performed its supervisory function to ensure the achievement of the targets set forth by the Resolution of the General Meeting of Shareholders. The specific results of the basic targets are as follows:

1. Preservation and development of capital

Unit: Million VND

Content	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
Equity	148.456	149.692	146.822	143.222	143.997

Charter capital	138.000	138.000	138.000	138.000	138.000
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2. Results of 5-year production and business activities

Indicator	Unit	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
Throughput	million tons	1,491	1,832	1,351	867	1,127
Total revenue	million VND	55.995	77.857	63.021	45.944	49.507
Profit before tax	million VND	6.206	8.275	3.927	(820)	933
Profit after tax	million VND	5.307	6.277	3.093	(662)	775
Paid to State Budget	million VND	6.897	7.400	6.042	3.632	4.142
Dividend payout	%	2,9%	3,41%	1,68%	-	-
Average income	million VND	8,69	9,30	7,80	8,20	8,80

Implementing the Resolution of the General Meeting of Shareholders for the 2021–2025 term, the Board of Directors planned the development strategy for An Giang Port, focusing on key areas: developing production linked to services and investment expansion, and enhancing production capacity, with service quality for customers as the foundation for maintaining and stabilizing all production activities, ensuring practical benefits for shareholders.

However, the production and business activities of An Giang Port over the past 5 years have always faced certain difficulties, such as:

- The prolonged impact of the Covid-19 pandemic, the ongoing military conflict between Russia and Ukraine, and other factors have affected the global socio-economic situation, leading to high inflation, rising interest rates, tightened monetary policies, and significant difficulties for the production and business activities of exporters, especially those exporting goods through the port.

- The two main commodities of the port are containers and rice (including rice for North-South transport and export rice). Rice accounts for 65% to 70% of the cargo structure through the port. In 2024 and 2025, export rice volume decreased by nearly 65% compared to the first 2 years of the term, while domestic rice decreased slightly by 5% to 10% compared to the beginning of the term; containers also decreased by about 32% compared to the beginning of the term. This is the main reason affecting the

term's results. In 2021, profit before tax reached 6,206 million VND; in 2022, profit before tax reached 8,275 million VND; by 2025, profit before tax only reached 933 million VND, and the company even incurred a loss in 2024. Dividend rates have also gradually decreased, with no dividends paid in 2024 and 2025.

- Due to the food import-export policies of various countries, especially in Southeast Asia, unstable prices have affected rice export customers, particularly those using An Giang Port. The navigation channel for large-tonnage vessels entering the port has silted up and has not been thoroughly dredged, allowing only small-tonnage vessels (5,000 tons) to enter and exit for loading and unloading, while most vessels focus on rice exports at ports in the Ho Chi Minh City area.

- Old and frequently damaged loading and unloading equipment has increased repair costs, affecting production and business efficiency as well as the quality of service provision.

In addition, An Giang Port faces infrastructure difficulties, such as a short wharf that has been exploited to full capacity; road traffic remains inadequate, affecting container transport operations in the region; and the port hinterland lacks large industrial zones to stabilize import-export sources through the port in a sustainable manner.

Based on the above factors, the results of achieving the targets for the past term were low and did not meet the expectations of shareholders. Despite internal fluctuations, economic conditions, and existing difficulties, the Board of Directors issued timely resolutions and decisions to the Board of Directors and the General Meeting of Shareholders to stabilize internal affairs, maintain production and business activities, ensure employment and income for employees, and preserve and develop capital.

3. Investment situation and project implementation

Unit: Million VND

Indicator	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
Investment	295	2.774	490	0	3.184
<i>In which:</i>					
Equipment facilities	295	2.774	490	0	3.184
Basic construction	-	-	-	-	-

a). Regarding investment: During this period, the focus was on investing in improving loading and unloading capacity, such as: replacing the 560KVA-22/0.4kV 3-phase transformer; 01 Kawasaki 12-ton static road roller; 02 container tractors with license plates 67H-023.65 and 67H-023.72; 01 TOYOTA 8FD35J pneumatic tire forklift; 03 container tractors with license plates 68H-092.59, 68H-092.74, and 68H-092.97. The investment items, once put into use, have brought practical efficiency, met customer requirements, and improved port service quality.

b). Regarding project implementation: During the term, the former An Giang Provincial People's Committee issued Official Dispatch No. 5538/VPUBND-KTN dated October 04, 2022, regarding the "revocation of documents related to the policy of land allocation with land use fees without auctioning land use rights..." and the An Giang Department of Finance issued Notice No. 116/TB-STC dated December 22, 2025, announcing the termination of the My Thoi Port expansion investment project. The project to install a fire protection system for warehouses was implemented in accordance with regulations, along with the upgrading of the hard-surfaced cargo storage yard and internal road system in the My Thoi Port enterprise area.

4. Corporate governance situation

During the past term, the Board of Directors issued resolutions and decisions regarding the investment and procurement of equipment and tools; regarding personnel for the Board of Directors and the Board of Executives; and issued Internal Regulations on Corporate Governance, Regulations on Operation of Board of Directors, processes, and organizational personnel schemes to stabilize internal affairs and develop An Giang Port in the new phase.

5. Remuneration of the Board of Directors and the Board of Supervisors

Unit: Million VND

Indicator	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
Remuneration of the Board of Directors	312	276	276	276	276
Board Supervisors remuneration	70,5	84	84	84	84

6. Summary of Board of Directors meetings and resolutions

6.1. Board of Directors meetings

- 2021: Due to the prolonged impact of the Covid-19 pandemic, the Board of Directors maintained information exchange via telephone and collected written opinions via Zalo and Email, issuing 03 Resolutions and 04 decisions (*attached appendix*).

- 2022: The Board of Directors held 04 meetings and issued 05 resolutions and 06 decisions (*attached appendix*).

- 2023: The Board of Directors held 04 meetings and issued 05 resolutions and 05 decisions (*attached appendix*).

- 2024: The Board of Directors held 04 meetings and issued 05 resolutions and 05 decisions (*attached appendix*).

- 2025: The Board of Directors held 05 meetings and issued 07 resolutions and 12 decisions (*attached appendix*).

In addition to regular meetings, the Board of Directors also held extraordinary meetings and collected written opinions to timely issue resolutions and decisions for the Board of Executives to organize and implement, meeting the needs of production and business activities.

7. Results of supervision over the Board of Executives and other managers.

During the supervision process, the Board of Directors of the Company found that the Board of Executives and other managers in the company basically organized and implemented the Resolutions of the Annual General Meeting of Shareholders and the resolutions and decisions of the Board of Directors well; maintained production activities; and ensured income for employees.

Part II

OPERATING DIRECTIONS OF THE BOARD OF DIRECTORS TERM IV (2026-2030)

I. FORECASTING THE SITUATION

An Giang Port enters the new 2026-2030 production and business term in a context where international and domestic situations will have impacts on the port's business activities, specifically as follows:

- The global situation continues to fluctuate rapidly, complexly, and unpredictably. Strategic competition between major powers is increasingly intense; conflicts in several regions, particularly the Middle East, continue to escalate, directly impacting global shipping, supply chains, and energy prices. International financial, monetary, and commodity markets are experiencing strong volatility; development goals, trade policies, and tariffs of major economies are subject to unpredictable adjustments. This affects exports and economic growth, as well as instability and supply-demand imbalances in the global shipping market.

- Domestically, the economy still faces many bottlenecks that must be resolved and continues to confront numerous difficulties and challenges, including the risk of falling further behind in technology; production capacity and the autonomy of the economy are not yet high. Coupled with climate change, which poses a challenge to sustainable development, unpredictable and extreme weather effects directly impact the seaport operation industry.

- An Giang Port faces certain difficulties, such as:

- + The market for seaport operations in the region is increasingly characterized by supply exceeding demand; handling rates and service fees among ports are constantly subject to competition and tend to decrease, approaching cost levels.

- + The disadvantage of the navigation channel for large-tonnage vessels entering the port, which is constantly silting up and has not been thoroughly dredged, allows only small-tonnage vessels (5.000 tons) to enter the port for cargo handling.

+ Additionally, equipment and facilities have been used for many years, are old, and frequently break down, increasing repair costs; furthermore, transport infrastructure remains inadequate, and the port hinterland has not yet formed large industrial zones to stabilize sustainable import-export cargo.

Given these forecasts and the specific characteristics of the Company, the Board of Directors has set the following business goals and plans for the 2026–2030 term:

II. BUSINESS GOALS AND PLANS FOR THE 2026–2030 term

1. Goals

- An Giang Port focuses on developing core services: port operations and logistics services. Port operations focus on export rice vessels; containerized cargo, and logistics services including warehousing; logistics services connected to form a cargo distribution center via the port in the form of end-to-end transport to customers.

- Focus on improving high-quality human resources; maintaining healthy finances; and applying information technology and digital transformation in seaport operations.

- Maximize profits for shareholders and benefits for the staff of the Company; continue to maintain the stability of port operations and improve the lives of staff and employees based on production development and efficient business.

- Ensure growth rates in production and business value; revenue, profit, and annual dividend payments.

2. Production and business targets for the 2021–2025 period

- Annual throughput is expected to grow by 10%, reaching 1,245 million tons of cargo in 2026, and by 2030, the throughput through the port will be 1,823 million tons.

Indicator	Unit	5-year production and business plan				
		Year 2026	Year 2027	Year 2028	Year 2029	Year 2030
Cargo volume	Tons	1.245.000	1.369.500	1.506.450	1.657.095	1.822.805
Total revenue	million VND	55.871	61.458	67.604	74.365	81.801
Profit Before Tax	million VND	2.900	3.190	3.509	3.860	4.246
Accounts payable to NNS	million VND	5.400	5.940	6.534	7.187	7.905
Average employee income	million VND/ person/month	9,20	10,12	11,13	12,25	13,47
Total investment	million VND	4.000	1.000	4.000	1.000	1.000

- For the main production and business targets for the 2026–2030 term, An Giang Port aims for a growth rate in revenue and profit before tax of 10%.

3. Main investment items

Invest in infrastructure, renovate yards, wharves, and warehouses; equipment for production and business; and apply information technology in management of operations, warehousing, and finance. However, review and arrange investment items by priority; ensure that investments are effective and avoid waste.

4. Implementation solutions

4.1. About market work

In the context of increasing market competition, An Giang Port is implementing solutions to develop production and business with the motto of retaining customers and fully exploiting maritime services, warehouses, and yards to increase revenue:

- Develop business plans with superior service policies and quality to attract customers at competitive prices. Strongly strengthen marketing, customer service, research into alternative products and services, and expansion of market share.

- Accelerate the application of information technology in financial management, operations, and warehousing; thereby streamlining and optimizing production. Enhance service quality and pricing policies to increase competitiveness and attract cargo owners and ship owners.

- Consolidate and develop two (02) strategic items passing through the port: export rice and containers; enhance diversity and competitiveness, taking cargo handling services as the focus. At the same time, seize business opportunities and cooperate with potential customers to develop and improve production and business efficiency; utilize and exploit the Company's existing infrastructure effectively.

- Accelerate market exploitation by connecting with logistics service providers for container transport routes in the Binh Long – My Thoi – Ho Chi Minh City area, in order to expand market share and improve efficiency in the coming term.

4.2. Financial accounting, balancing, and use of capital

- Preserve equity, use capital efficiently; engage in joint ventures and partnerships, and attract investment capital to create funding for projects serving production and business.

- Strengthen financial management and periodic reporting with transparent and accurate information.

- Restructure operating capital to meet the development goals of the Company, associated with the liquidation of fixed assets that are fully depreciated and no longer needed.

- Issue regulations and procedures to strictly manage production and business costs.

- Apply proactive measures to recover overdue debts; preserve and develop capital to meet production and investment requirements.

4.3. Management and administration

- Review and issue a new internal legal framework suitable for the actual management model of the Company: regulations, processes, and decentralization mechanisms to create proactivity and strengthen strict inspection and supervision in management and administration.

- Strengthen the coordination of the activities of the Board of Supervisors to detect inadequacies early, take preventive measures, and handle issues promptly to limit risks in financial activities.

- Continue to perfect and consolidate the organizational structure to improve the quality of management and administration in line with reality. Manage and use labor flexibly and reasonably based on the existing workload; build reasonable salary unit prices, linked to work results, to encourage employees to improve productivity, efficiency, and benefits.

4.4. Other tasks

- Strengthen democracy within the relationships between the Party organization, government, and unions to build a united and cohesive Company; build corporate culture; and build harmonious labor relations for the development goal of An Giang Port.

- Regularly care for the material and spiritual life of employees; attach importance to emulation and reward work.

- Use social charity work as a bridge for the enterprise to connect and share with the community for mutual development.

Dear General Meeting of Shareholders!

On behalf of the Board of Directors, I wish the General Meeting success, and I wish the delegates and shareholders good health, happiness, and success.

Sincerely!

**ON BEHALF OF THE BOARD OF DIRECTORS
CHAIRMAN**

Recipient:

- Shareholders
- Board of Directors, Board of Supervisors, Board of Executives
- Chief Officer of the Board of Directors
- Archived: Secretary of the Board of Directors, Office of the Board of Directors.

Le Viet Thanh

An Giang, April 22, 2026

No. /2026/BC.BTGD-CAG



DRAFT

REPORT

Regarding the business performance results for 2025
and the business plan for 2026

To: Board of Directors, An Giang Port Joint Stock Company

Pursuant to the Charter of Organization and Operation of An Giang Port Joint Stock Company (the Company), as amended and supplemented, and approved by the General Meeting of Shareholders on January 05, 2026.

On behalf of the Board of General Directors, I hereby report to the Board of Directors (BOD) on the business performance in 2025 and the orientations and solutions for business operations in 2026 as follows:

PART I. PRODUCTION AND BUSINESS ACTIVITIES IN 2025

I. OPERATIONAL CONTEXT

In 2025, the situation regarding cargo throughput at the Port continued to face many difficulties. Vietnam's rice exports in 2025 saw a sharp decline in both quantity and quality compared to 2024 due to the Philippines' temporary suspension of rice imports from September 2025, which lasted until the end of the year; specifically, export volume reached approximately 8.06 million tons, a decrease of 10.8%, and export turnover reached USD 4.1 billion, a deep decline of 27.6%.

1. Advantages:

- Received consistent and timely guidance and support from the Company's Board of Directors in management, operations, and stabilizing business performance in 2025 amidst numerous difficulties and challenges.

- The Company consistently enjoys the trust and support of its customers. Our professional stevedoring team, along with our staff and workforce, remain united and committed to fulfilling their duties effectively. State management agencies provide timely coordination and support, ensuring streamlined procedures and smooth operations for ship owners and cargo owners.

2. Challenges:

- The unstable draft of the Hau River channel prevents large-tonnage vessels from receiving full cargo or incurs additional costs due to waiting for tides (on average, the port received vessels with a draft of up to 6.5m during the year).

- The stagnation of the construction industry has led to low demand for construction materials, causing a sharp decline in the handling volume of clinker, stone, and other materials through the port.

II. BUSINESS PERFORMANCE RESULTS.

Over the past year, the Company faced many difficulties; however, the Executive Board remained closely aligned with the Resolution of the 2025 General Meeting of Shareholders, proactively implementing key solutions. With high determination and the unity of the staff and workforce, the Company focused all resources to basically complete the planned targets.

1. Key business performance indicators:

No.	Target	Unit	Actual	% of yearly plan	% over the same period
1	Cargo throughput	Tons	1.126.560	93,88	129,94
2	Revenue	Billion VND	49,507	99,71	107,76
3	Pre-tax profit	Million VND	933	35,88	-
4	Must pay budget	Billion VND	4,2	82,72	114,03
5	Average monthly income	Mil. VND/ person/month	8,8	117,33	107,32

2. Analysis of key indicators:

The above results indicate that output and pre-tax profit did not meet expectations. However, over the past year, the Company has accelerated cargo exploitation, diversified cargo sources through the port, and effectively utilized maritime supply services, resulting in revenue reaching 99.71% of the target and a growth of 7.76% compared to the same period last year.

- My Thoi Port Enterprise: Cargo throughput in 2025 was 995,833 tons, reaching 94.8% of the plan and 138.9% compared to the same period last year; Revenue was VND 33.652 billion, reaching 106.3% of the plan and 140.8% compared to the same period last year; Pre-tax profit was VND 3.7 billion, reaching 67.28% of the plan.

Rice throughput in 2025 reached 559,556 tons (accounting for approximately 56% of the total cargo throughput at My Thoi Port). Of this, rice exports reached 220,314 tons, achieving only 82% of the plan, while domestic rice reached 339,192 tons, achieving 130% of the plan.

Rice exports failed to meet the plan because rice exported through My Thoi Port is primarily destined for the Philippines and Indonesia. However, since September 2025, the Philippines (the largest rice import partner) applied a

temporary import suspension lasting until the end of the year to stabilize domestic rice prices after a period of surplus, while Indonesia is shifting strongly toward self-sufficiency.

Domestic rice shipments grew strongly (exceeding the plan by 30%) due to the Government's policy of accelerating rice stockpiling to stabilize domestic prices while the Philippines temporarily suspended rice imports.

Furthermore, due to the unstable draft of the Hau River channel (the average draft for receiving vessels during the year was -6.5m or less), which only accommodates vessels with a tonnage of 4,000 to 6,000 tons, customers primarily chose to export rice through ports in Ho Chi Minh City.

Container throughput in 2025 reached 18,965 TEUs, achieving 95% of the plan. Specifically, during the year: Q1 reached 70.7% of the plan, Q2 reached 109.7% of the plan, Q3 reached 87.7% of the plan, and Q4 reached 111.2% of the plan.

Clinker throughput in 2025 was only 22,244 tons, reaching 15% of the plan and 70% compared to the same period last year, due to the real estate market not yet recovering, which directly impacted the construction industry and reduced consumption demand.

During the year, the company secured additional cargo, including 1x2 crushed stone and concrete piles for provincial transport infrastructure construction, with a throughput of 63,529 tons, which partially offset the decline in clinker volume.

- Binh Long Port Enterprise: Cargo throughput at the port primarily consists of fertilizer and raw materials for animal feed processing (cassava chips, soybean meal). Cargo throughput in 2025 was 130,727 tons, reaching 87.2% of the plan and 87.2% compared to the same period last year.

Revenue was VND 7.901 billion, reaching 83.2% of the plan and 82.9% compared to the same period last year; Pre-tax profit was VND 1.376 billion, reaching 56.20% of the plan and 56.27% compared to the same period last year. Revenue and profit did not meet the plan because the main income of Binh Long Port comes from warehouse leasing and fertilizer throughput. However, during the past year, demand for fertilizer decreased, with throughput reaching 87,731 tons, achieving 73.1% of the plan and 74.0% compared to the same period last year.

- Road Transport Enterprise: Transported 1,172,067 T.km, reaching 89.2% of the annual plan and 113.9% compared to the same period last year.

Revenue was VND 4.432 billion, reaching 95.3% of the annual plan and 117.6% compared to the same period last year; Pre-tax profit was VND 0.469 billion, reaching 66.99% of the plan and 261.33% compared to the same period last year. Over the past year, containerized cargo transport at warehouses has been favorable and stable. However, due to general difficulties in cargo sources through the port, the company implemented a uniform average salary policy across the company, which resulted in lower income for drivers compared to the regional average. During the year, 03 drivers resigned, leaving the company with insufficient staff to operate

external vehicles (remaining 5 drivers for 9 external vehicles), causing transport revenue to fall short of the plan.

- Service Provision: Revenue in 2025 was VND 1.460 billion, reaching 121.6% of the annual plan and 124.4% compared to the same period last year; profit was VND 0.236 billion, reaching 197.17% of the plan. Over the past year, the Planning and Commercial Department consistently reached out to ship owners and shipping agents to market and provide maritime services such as: fresh water, dunnage, waste disposal, and other maritime services as requested by customers. In general, thanks to effective marketing, service revenue exceeded the set plan. Specifically: container power supply and domestic power supply reached 97% of the plan; fresh water supply for vessels reached 283% of the plan; dunnage collection reached 311% of the plan; waste disposal collection reached 117% of the plan.

III. OTHER ACTIVITIES:

1. Operational management and exploitation:

Over the past year, the Company's cargo exploitation activities faced many difficulties due to restrictions on the channel for large-tonnage vessels entering the Hau River. Faced with these difficulties, the Cargo Exploitation Board proactively and actively contacted customers and shipping agents to find vessels with suitable tonnage to enter the port for cargo; simultaneously, it maintained and strengthened relationships with traditional customers while expanding the search for new ones. The Company regularly monitors market developments, proactively responds to increasing competitive pressure, timely adjusts business policies, and continuously improves service quality and brand building to increase competitiveness against other ports in the region.

In addition, the Company always focuses on searching for and exploiting more types of cargo to diversify sources, increase throughput, and limit risks in business operations.

The practice of thrift and cost control is always prioritized and closely directed by the Company's leadership through weekly briefing meetings, requiring production units to improve their spirit of thrift, and professional departments to strengthen strict management of expenses, especially costs for purchasing production tools and equipment, issuing fuel and materials, and equipment repair and maintenance.

Concurrently, the Company has reviewed and adjusted production costs and implemented solutions to save and reduce expenses, striving to complete the set business performance targets.

Advisory services for the Company's leadership regarding personnel organization, policies and benefits, wages, and salaries for employees were performed promptly and accurately in accordance with regulations on the management of labor, wages, remuneration, and bonuses in state-owned enterprises. Given the difficulties in cargo throughput, to ensure stable income for employees, the company implemented a plan to pay average salaries based on the enterprise coefficient.

Personnel mobilization and rearrangement were carried out regularly, in accordance with the professional expertise of the staff. The security team performed well in ensuring security and order, protecting the Company's assets and customer cargo; strictly controlling vehicles entering and exiting the port, and timely preventing violations. The Company coordinates with functional agencies to regularly inspect and ensure security in the port waters.

Production organization and management are carried out scientifically and logically, ensuring labor productivity, rapid vessel turnaround, and efficient cargo handling. Vessel turnaround is executed on schedule as requested by customers, preventing any waiting time for ships. The marine tugboat team proactively coordinates closely with maritime pilots and shipping agents, ensuring that the arrangement of berths and tugboats for vessels entering or leaving berths and mooring buoys is always safe and effective.

The Company has strengthened the inspection and supervision of compliance with labor safety rules and loading/unloading procedures, maximizing the capacity of berths and equipment to improve production efficiency.

The Planning and Commercial Department closely monitors the unit's production status and proactively contacts ship owners and shipping agents to market and provide maritime services such as: fresh water, dunnage, waste collection, and other maritime services as requested by customers.

Weekly, the Board of General Directors holds briefing meetings with the heads of professional departments and directors of Enterprises to review production and business performance, while providing timely directives to enhance operational efficiency.

2. Technical Management – Construction Investment:

Periodic maintenance and repair of vehicles and equipment are carried out regularly to detect and rectify malfunctions in a timely manner.

Technical management is always prioritized and closely directed by the Board of General Directors. The settlement of fuel and materials for production is based on approved technical norms, ensuring compliance with regulations and effective cost control.

The Company regularly organizes reviews, adjustments, and re-establishment of fuel consumption norms for production vehicles, tailored to each type of cargo and actual operating conditions, to maximize production cost savings.

Regarding procurement, repairs, and equipment investment, all repair estimates, investment plans for equipment procurement, and capital construction are strictly inspected and appraised for technical specifications, volume, and efficiency before being submitted to the Board of General Directors for review, approval, and implementation. During the year, the company invested in the purchase of 03 new DongFeng tractor trucks (investment value of VND 3,184,508,800) for the Road Transport Enterprise to serve the demand for container transport for customer warehouse packing; investment activities were conducted strictly and in accordance with regulations.

PART II. PRODUCTION AND BUSINESS PLAN FOR 2026

1. Assess the situation

In 2026, the global market is expected to be volatile and oversupplied; therefore, the Executive Board assesses that the Company's production and business situation will continue to face many difficulties. Rice exports, in particular, will be a challenging year as the two largest traditional markets show clear divergence: the Philippines has reopened but increased tariff barriers and port regulations, while Indonesia has almost withdrawn from the group of rice-importing countries from Vietnam. The channel draft for large-tonnage vessels entering the Hau River is unstable; vessels with a tonnage of 5,000 to 7,000 tons (draft from 6.7m to 7.5m) must depend on the tides for entry and exit.

The market for seaport exploitation in the An Giang Port area is becoming increasingly competitive with the emergence and direct competition of many ports downstream of the Hau River, such as Bao Mai Port, Tan Cang Water Transport, and other inland waterway ports, leading to supply exceeding demand. Stevedoring rates and port services are subject to competition between ports and are continuously decreasing.

Cargo through An Giang Port mainly consists of 02 main items: containers and rice (domestic shipments to northern provinces and rice for export). In particular, rice accounts for 65% to 70% of the cargo structure through the port. Since China banned small-scale rice imports through northern border gates in 2016, the volume of loading and unloading through the port has decreased significantly (averaging 800,000 tons to 1 million tons/year).

- Loading and unloading equipment (floating cranes, container reach stackers, forklifts, and excavators) are aging, currently suffering from frequent breakdowns, which increases repair costs, affecting production and business efficiency as well as the quality of service delivery.

2. 2026 Production and Business Plan

Based on the statistics of output, revenue, and profit over the last 3 years and the forecast of cargo throughput through the Port in 2026, the Company has established the 2026 production and business plan as follows:

No.	Target	Unit	Plan
1	Cargo throughput	Tons	1.245.000
2	Total revenue	Billion VND	55,871
3	Pre-tax profit	Billion VND	2,9
4	Submit budget	Billion VND	5,4
5	Average monthly income	Million VND/person/month	9,2

3. Key Solutions:

First: Strengthen and proactively contact ship owners, cargo owners, agents, and logistics units to obtain market information early, avoiding passivity. On that basis, adjust operations accordingly, find new sources of cargo, and retain traditional customers. Accelerate cooperation with logistics units, apply reasonable pricing policies to encourage customers to bring cargo to the Port for container packing or organize container transport to customer warehouses for packing, while expanding cooperation to organize container transport to neighboring provinces.

Second: Focus on exploiting the full capacity of wharves, mooring buoys, and services serving maritime vessels such as tugging, water supply, waste collection, and other maritime services. Specifically, the work of packing rice containers at the port must be strictly controlled; field dispatchers must be present regularly to monitor, urge work, and handle issues arising during cargo handling; cargo must be loaded in sufficient quantity, and the packing area must be kept clean.

Third: Continue to review personnel, assigning the right people to the right jobs to increase productivity and reduce costs. Expenses for materials, tools, and machinery/vehicle repairs must be strictly managed and used economically to avoid waste. Security, fire prevention, and the maintenance of security and order throughout the Company will continue to be tightened.

Fourth: Cargo exploitation activities will focus on strong items, especially rice for export under commercial contracts. The Company will proactively compete fairly with ports in the region to retain cargo and customers, while resolutely correcting behaviors that cause trouble or negativity, which affect the overall reputation. Coordination with logistics units to find new customers, especially rice export enterprises in the province and neighboring areas, is considered a regular task.

Fifth: Strengthen the maintenance and repair of vehicles and machinery/equipment on a periodic basis to detect damage early and avoid production interruptions. The use of production tools and equipment must be for the intended purpose, limiting loss and reducing costs for the Company. Subordinate enterprises should proactively arrange manpower and mobilize vehicles reasonably to improve work efficiency and ensure serious and transparent work.

Sixth: My Thoi Port Enterprise will focus on improving loading and unloading productivity, coordinating well between manual and mechanical labor, working quickly but in accordance with procedures. Binh Long Port Enterprise will strengthen the exploitation of loading/unloading and warehousing cargo, seeking new sources of cargo to serve the production of Binh Long Industrial Zone and the socio-economic development of the region. The Road Transport Enterprise will expand container transport operations to customer warehouses and industrial zones in neighboring provinces, better serving the needs of cargo owners.

Seventh: Strengthen coordination between departments, divisions, and enterprises in production management, cost control, and timely debt collection, ensuring no bad debts arise. At the same time, maintain regular inspections of labor safety, fire prevention, and environmental sanitation, ensuring safe, stable, and long-term production.



Eighth: Accelerate the application of information technology in management and exploitation, thereby streamlining and optimizing production. Strengthen competition in service quality and pricing policies to increase competitiveness and attract cargo and ship owners.

Ninth: Outsource some loading and unloading activities at the Port (according to actual needs) when necessary.

The above is the report on the 2025 production and business results and the direction and goals for 2026; respectfully submitted to the Board of Directors for review.

Sincerely./.

**TM. BOARD OF GENERAL DIRECTORS
DEPUTY GENERAL DIRECTOR IN CHARGE**

Recipients:

- As addressed (for report);
- Supervisory Board (for information);
- Board of General Directors (for information);
- Office of the Board of Directors;
- Filed at Finance-Admin Dept, Planning-Commercial Dept.

Nguyen Van Phu



No: 160025108/2026/BC.BTGD-CAG

An Giang, April 22, 2026

REPORT

**Development Strategy of An Giang Port Joint Stock Company
Period 2026-2030**

To: Board of Directors of An Giang Port Joint Stock Company

- Based on the Charter of Organization and Operation of An Giang Port Joint Stock Company (the Company), as amended and approved by the General Meeting of Shareholders on January 05, 2026;
- Based on the results of production and business tasks for the second term, 2020-2025, the Board of General Directors has developed the business strategy for the third term, 2026–2030, as follows:

I. BASIS FOR STRATEGIC BUILDING

- Socio-economic development orientation for the Mekong Delta region.
- Logistics and transshipment role for inland waterway cargo connecting Cambodia, the Mekong Delta, and Ho Chi Minh City.
- Increasing demand for import and export of agricultural products, construction materials, and containers.
- Existing capacity and restructuring orientation for the production and business activities of An Giang Port JSC.

II. VISION – MISSION – GOALS

1. Vision

By 2030, An Giang Port will become a general port and a key inland waterway logistics hub for the An Giang region, operating efficiently, safely, with high competitiveness and sustainable development.

2. Mission

- Provide high-quality handling, warehousing, and logistics services.
- Actively contribute to the local budget and the socio-economic development of An Giang province.
- Ensure stable employment and income for employees.

3. General objectives for the 2026–2030 period

Qualitative objectives: To lead An Giang Port out of the state of declining capacity and operational efficiency to achieve sustainable development through fundamental solutions:

- Restructure the organizational apparatus, improve productivity and labor efficiency;
- Innovate methods, capacity, and efficiency in business management, finance, marketing, and logistics;
- Invest in expanding and enhancing the capacity and efficiency of the Port's operations and services.

Quantitative targets: The Company's throughput will grow steadily during the 2026 - 2030 period, reaching 2,000,000 tons by 2031, to become the leading port enterprise in the Mekong Delta region.

III. 5-YEAR PLANNING TARGETS (2026–2030):

Development orientation for the 2026–2030 period: stable and sustainable growth, averaging 10%/year compared to the previous year; based on statistics of throughput, revenue, and profit from the last 3 years, while forecasting throughput at the Port in 2026 and subsequent years, linking throughput growth with improved efficiency and better employee income. The Company establishes a 5-year production and business plan (2026-2030) as follows:

No.	Indicator	Unit	2025 Actual	5-Year Production and Business Plan (2026-2030)				
				2026	2027	2028	Year 2029	Year 2030
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
1	Cargo throughput volume	Tons	1.126.560	1.245.000	1.369.500	1.506.450	1.657.095	1.822.805
2	Revenue	Billion VND	49,507	55,871	61,458	67,604	74,365	81,801
3	Profit before tax	Billion VND	933	2,900	3,190	3,509	3,860	4,246
4	Submit budget	Billion VND	4,2	5,400	5,940	6,534	7,187	7,905
5	Average employee income	VND/person /month	8,8	9,20	10,12	11,13	12,25	13,47
6	Total investment	Million VND	4.000	4.000	3.000	4.000	3.000	3.000

IV. STRATEGIC DEVELOPMENT ORIENTATION

1. Market and throughput strategy

- Maintain and expand traditional customers (rice, fertilizer, construction materials, coal, clinker).
- Attract more domestic container vessels and general cargo vessels from Cambodia and the Philippines.
- Develop comprehensive logistics services: handling – warehousing – transport – customs procedures.

2. Service and product strategy

- Improve the quality of handling services and shorten vessel turnaround time at the wharf.
- Develop warehouses for materials, bulk cargo, and containers.

- Accelerate transport services, exploit new refrigerated container transport from Binh Long Port Enterprise to Tran De (Soc Trang) and Ho Chi Minh City.
- Outsource certain stevedoring activities at the Port (based on actual demand) when necessary.

3. Investment and infrastructure strategy

- Invest in renovating wharves, container yards, fuel depots, and warehouses.
- Gradually modernize handling equipment (cranes, forklifts, motorized vehicles).
- Apply IT in the management of operations, warehousing, and finance.

4. Financial strategy

- Strictly control fuel, repair, and management costs.
- Increase the proportion of revenue from services with high profit margins.
- Maintain and stabilize revenue from financial activities (term deposits).
- Proactively balance investment capital from depreciation, retained earnings, and reasonable commercial loans (if any).

5. Human resources strategy

- Build a young, stable, and highly skilled workforce.
- Link income to productivity and work performance.
- Train management, technical, and occupational safety staff.

V. PRODUCTION AND BUSINESS PLAN

1. Port operation activities

- Organize production according to vessel and cargo schedules, monthly and quarterly.
- Coordinate closely with shipping agents, cargo owners, and customs.

2. Warehousing and fuel activities

- Strictly manage inventory (import – export – balance).
- Increase warehouse turnover and limit losses.
- Maximize efficient exploitation of port yard rental area

3. Container transport activities

- Optimize vehicle dispatch and fuel quotas by route.
- Link driver accountability to trip efficiency.

VI. INVESTMENT AND DEVELOPMENT PLAN

The main investment portfolio (expected) for the 2026 – 2030 period is as follows:

Unit: Million VND

Assets	2026	2027	2028	2029	2030	Cumulative 5 years

Total:	4.00 0	3.00 0	4.00 0	3.00 0	3.00 0	17.000
Major repairs of vehicles Facilities, equipment, registration	1.60 0	1.50 0	1.50 0	2.00 0	2.00 0	8.600
Transport vehicles, forklifts container handling and other vehicles	2.40 0		1.00 0	1.00 0	1.00 0	5.400
Floating crane + pontoon barge		1.50 0				1.500
Renovation, repair of port yard			1.50 0			1.500

VII. IMPLEMENTATION AND SUPERVISION

- The Board of General Directors is responsible for implementation.
- Develop annual production and business plans to concretize the 5-year plan.
- Periodically evaluate and adjust in accordance with actual conditions.

VIII. IMPLEMENTATION ROADMAP FOR EACH YEAR (2026–2030)

1. 2026 – The Foundation Year

- Stabilize production organization, review all port operation processes.
- Target throughput: 1,245,000 tons; Revenue: 55.871 billion VND.
- Review fuel consumption quotas and operating costs.
- Perfect the mechanism for cost and revenue contracting.
- Consolidate and complete the company website, update information, and promote the image of An Giang Port's handling capacity and existing strengths.
- Prepare investment documents for the purchase of 02 40-foot refrigerated container tractors.
- Invite organizations and individuals to lease a land area of approximately 2,000m² in front of the Port (length along National Highway 91 is 53 meters and width is 48 meters).
- Invest in major repairs, dry-docking for 2 passenger boats (65 passengers) serving worker transport to vessels for cargo handling, 01 tugboat AG 2318, and 01 tugboat BTH – 0057 (estimated 600 million VND).
- Plan major repairs for some vehicles and equipment in phase 1. Propose liquidation of fully depreciated fixed assets that are no longer needed to use capital for reinvestment (purchase of floating cranes or refrigerated container tractors and procurement/major repairs of equipment).
- Strengthen the exploitation of domestic rice cargo and exports to Cambodia and the Philippines.

2. 2027 – The Optimization Year

- Throughput: 1,369,500 tons; Revenue: 61.458 billion VND.
- Apply software for operation and warehouse management.

- Plan major repairs for some vehicles and equipment in phase 2.
- Maintain operations for domestic cargo and exports to Cambodia and the Philippines.

3. 2028 – The Acceleration Year

- Throughput: 1,506,450 tons; Revenue: 67.604 billion VND.
- Expand comprehensive logistics services.
- Plan major repairs for some vehicles and equipment in phase 3.
- Submit a plan for renovating, repairing, and upgrading the port yard surface.

4. 2029 – The Expansion Year

- Throughput: 1,657,095 tons; Revenue: 74.365 billion VND.
- Maintain comprehensive logistics services.
- Increase the proportion of domestic containers.
- Increase employee income to 12.25 million VND/person/month.
- Plan major repairs for some vehicles and equipment in phase 4.

5. 2030 – The Breakthrough Year

- Throughput: 1,822,805 tons; Revenue: 81.801 billion VND.
- Perfect the general port – logistics model.
- Stabilize market share against competition from regional ports.
- Achieve profit target of 4.246 billion VND; Increase employee income to 13.47 million VND/person/month.

IX. APPENDIX RISKS AND SOLUTIONS

1. Risk of fuel price fluctuations

- Impact: Increased operating and transport costs.
- Solution:
 - + Apply fuel quotas by route and by equipment.
 - + Strictly control fuel inventory (import – export – balance).
 - + Negotiate service price adjustments when fuel prices fluctuate significantly.

2. Commodity market risk

- Impact: Decreased throughput, fewer vessels calling at the port.
- Solution:
 - + Diversify goods and customers.
 - + Proactively approach cargo sources from Cambodia and the Philippines.
 - + Develop value-added logistics services.

3. Navigational channel and water level risks

- Impact: Restricted vessel capacity, delayed handling progress.
- Solutions:

+ Collaborate closely with the waterway management authority.
f3bbc14#2f9: + Manage vessel schedules according to seasonal water levels.

+ Adjust vessel schedules based on seasonal water levels.

+ Prioritize high-efficiency vessels and cargo.

4. Competitive risks (Bao Mai Port, Tan Cang – Thot Not)

- Impact: Loss of market share, reduction in service tariffs.

- Solutions:

+ Leverage the geographical advantage in An Giang.

+ Implement flexible pricing policies and customer care.

+ Shorten vessel turnaround time at the berth.

+ Integrate transport, port, and warehousing into a service chain.

X. DEVELOPMENT STRATEGY FLOW CHART

Financial goals



Increase revenue – Profit – Budget contribution



Customers and market

Expand cargo sources – Retain traditional customers – Attract container traffic



Internal process

Optimize port operations – Control costs – Improve productivity



Learning and development

Staff training – Modernize equipment – Apply IT

XI. DETAILED COMPETITION ANALYSIS BETWEEN AN GIANG PORT – BAO MAI PORT – TAN CANG THOT NOT

1. Analysis objectives

- Assess the competitive position of An Giang Port in the region.
- Identify advantages and disadvantages compared to main competitors.
- Establish a basis for developing pricing, customer, and investment policies.

2. Summary comparison table of Hau River ports

No.	Criteria	An Giang Port	Bao Mai Port	Tan Cang Thot Not
1	Port type	Type II Seaport	Private port	Saigon New Port Branch
2	Geographical location	Near cargo sources, border area	Near cargo sources, border area	Near Can Tho City, logistics hub

3	Channels	Depends on water level in dry season	Relatively favorable	Large channel, stable year-round
4	Main cargo type	Bulk cargo, agricultural products, domestic containers	Bulk goods, agricultural products	Containers, general cargo
5	Berth scale	Medium	Small – medium	Large, modern
6	Loading and unloading equipment	Average level, flexible	Limited	Modern and synchronous
7	Service pricing	Competitive, flexible	Low, flexible	Competitive, flexible
8	Logistics services	Developing	Limited	Complete
9	Connected transportation	Has container truck fleet	Limited	Strong, multi-modal
10	Brand	Regional	Local	Country (New Port)

3. SWOT analysis for An Giang Port

a) *Strengths*

- Advantageous location for cargo sources in An Giang and Cambodia.
- Flexible pricing policy, suitable for small and medium-sized enterprises.
- Possesses internal warehousing, fuel systems, and container truck fleets.
- Traditional relationships with local customers.

b) *Weaknesses*

- Infrastructure and equipment are not as synchronized as Tan Cang Thot Not.
- Affected by navigational channels and dry season water levels.
- Marketing and sales capacity remains limited.

c) *Opportunity*

- Growth in agricultural exports in the Mekong Delta region.
- Increasing demand for domestic logistics and waterway container transport.
- Local logistics development policy.

d) *Challenges*

- Direct competition from Tan Cang Thot Not regarding containers.
- Pressure to reduce prices from Bao Mai Port.
- Fluctuations in fuel and labor costs.

4. Proposed competitive strategy for An Giang Port

4.1. *Competition with Bao Mai Port*

- Maintain prices equivalent to or slightly higher than competitors while providing better service quality.
- Leverage the advantages of the container truck fleet, warehouses, and fuel.
- Secure traditional customers through long-term incentive policies.

4.2. Competition with Tan Cang Thot Not

- Do not compete directly on scale and technology.
- Focus on the segments of agricultural products, bulk cargo, and short-haul domestic containers.
- Emphasize the advantage of transport cost savings for customers in An Giang and neighboring provinces.
- Shorten vessel turnaround time at the berth and expedite procedures.

5. Specific action plan for the 2026–2030 period

- Develop a flexible tariff structure for each customer group.
- Invest with focus to gradually improve competitive capacity.
- Develop a closed-loop service chain: Port – Warehouse – Transport.
- Strengthen direct marketing and care for major customers.

XII. CONCLUDE

The development strategy for the 2026–2030 period is an important foundation for An Giang Port JSC to achieve stable growth, improve production and business efficiency, ensure the interests of shareholders and employees, and contribute positively to the State budget.

The objectives of this Strategy demonstrate the determination of the Board of Directors and the Board of General Directors to comprehensively restructure the Company during the 2026–2030 term, creating a premise for the Company's sustainable development in the era of integration. The proposed strategic solutions are breakthrough in nature but have been carefully considered and reached high consensus among the leadership and staff, aligning with the investment direction of SCIC – the controlling shareholder of the Company – and the investment expectations of all shareholders.

The Board of Directors and the Board of General Directors of An Giang Port JSC are very confident and expect the feasibility and effectiveness of this Strategy, provided there is consensus and strong support from all shareholders to continuously increase the Company's value.

The above is the development strategy for the Company for the 3rd term, 2026–2030, respectfully submitted to the Board of Directors for consideration.

Sincerely./.

Recipients:

- As addressed (for reporting);
- Supervisory Board (for information);
- Board of General Directors (for information);
- Office of the Board of Directors;
- Filed at HR-Admin Dept., Finance-Accounting Dept.

**ON BEHALF OF THE BOARD OF GENERAL
DIRECTORS
DEPUTY GENERAL DIRECTOR IN CHARGE**

Nguyen Van Phu



AN GIANG PORT JOINT STOCK COMPANY
National Highway 91, Group 15, Dong Thinh B Quarter, My Thoi Ward, An Giang
Province
Phone: 0296 3831447 - 3831535 **Fax:** 0296 3831129
Website: www.angiangport.com.vn



An Giang, May 28, 2026

PROPOSAL

Regarding the approval of the 2025 audited financial statements

To: General Meeting of Shareholders of An Giang Port Joint Stock Company.

- Pursuant to the Law on Enterprises of the National Assembly of the Socialist Republic of Vietnam No. 59/2020/QH14 dated 17/06/2020;

- Pursuant to the Charter of Organization and Operation of An Giang Port Joint Stock Company (the Company), as amended and supplemented and approved by the General Meeting of Shareholders on 05/01/2026;

- Pursuant to the 2025 financial statements audited by A&C Auditing and Consulting Co., Ltd. - Mekong Delta Branch;

Now, the Board of Executives of the Company respectfully submits to the Board of Directors of the Company for approval of the following content:

- Approve the 2025 audited financial statements, audited by A&C Auditing and Consulting Co., Ltd. - Mekong Delta Branch, signed on 24/02/2026.

- The 2025 audited financial statements (summary) are attached to the meeting documents.

- The full text of the 2025 audited financial statements is published on the company website: www.angiangport.com.vn

Respectfully submit to the General Meeting of Shareholders for voting on approval.

Respectfully submitted !

**ON BEHALF OF THE BOARD OF DIRECTORS
CHAIRMAN**

Recipients:

- Shareholders;
- BOD, BOS, BOE;
- Secretary of the BOD;
- Archived: Office, BOD.

Le Viet Thanh



AN GIANG PORT JOINT STOCK COMPANY
National Route 91, Group 15, Dong Thinh B Quarter, My Thoi Ward, An Giang
Province

Phone: 0296 3831447 - 3831535 **Fax:** 0296 3831129

Website: www.angiangport.com.vn



An Giang, May 28, 2026

PROPOSAL

Regarding the approval of the profit distribution plan for 2025

To: General Meeting of Shareholders of An Giang Port Joint Stock Company.

- Pursuant to the Law on Enterprises of the National Assembly of the Socialist Republic of Vietnam No. 59/2020/QH14 dated 17/06/2020;

- Pursuant to the Charter of Organization and Operation of An Giang Port Joint Stock Company (the Company), as amended and approved by the General Meeting of Shareholders on 05/01/2026;

- Pursuant to the 2025 financial statements audited by A&C Auditing and Consulting Co., Ltd. - Mekong Delta Branch;

Now, the Board of Executives of the Company respectfully submits to the Board of Directors of the Company for approval of the following content:

Due to the Company's inefficient business performance in 2025, with profit after tax reaching only VND 774,811.30, resulting in an accumulated profit after tax at the end of 2025 of only VND 113,238.131 (due to a loss of VND -661,573,169 in 2024), the Company will not allocate funds or distribute dividends to shareholders.

Respectfully submit to the General Meeting of Shareholders for voting on approval.

Respectfully submitted !

ON BEHALF OF THE BOARD OF DIRECTORS
CHAIRMAN

Recipients:

- Shareholders;
- BOD, BOS, BOE;
- Secretary of the BOD;
- Archived: Office, BOD.

Le Viet Thanh



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An Giang, May 28, 2026

PROPOSAL

Regarding the approval of the business production plan
for the year 2026 and the 2026-2030 term

To: Board of Directors of An Giang Port Joint Stock Company.

- Pursuant to the Law on Enterprises of the National Assembly of the Socialist Republic of Vietnam No. 59/2020/QH14 dated 17/06/2020;

- Pursuant to the Charter of Organization and Operation of An Giang Port Joint Stock Company (the Company), as amended and approved by the General Meeting of Shareholders on 05/01/2026;

- Pursuant to the development orientation, position, capacity, and actual business production situation of the Company.

The Board of Management hereby submits to the General Meeting of Shareholders for approval the business production plan for the year 2026 and the 2026-2030 term, specifically as follows:

I. Business plan for 2026:

- Output (throughput in tons): 1,245,000 tons.
- Revenue: 55,871,640,000 VND.
- Profit before tax: 2,900,000,000 VND.

The business production plan for 2026 is developed based on the analysis and assessment of business environment factors, production capacity, and the actual results achieved in 2025.

II. Business plan for the 2026-2030 term:

No.	Indicator	Unit	2025 Actual	5-Year Business Production Plan (2026-2030)				
				2026	2027	2028	2029	2030
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
1	Cargo throughput volume	Tons	1.126.560	1.245.000	1.369.500	1.506.450	1.657.095	1.822.805
2	Revenue	VND billion	49,507	55,871	61,458	67,604	74,365	81,801



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No.	Indicator	Unit	2025 Actual	5-Year Business Production Plan (2026-2030)				
				2026	2027	2028	2029	2030
3	Profit before tax	VND billion	933	2,900	3,190	3,509	3,860	4,246

Respectfully submit to the General Meeting of Shareholders for voting and approval.

Respectfully submitted!

Recipients:

- Shareholders;
- BOD, BOS, BOE;
- Secretary of the BOD;
- Archived: Office, BOD.

ON BEHALF OF THE BOARD OF DIRECTORS
CHAIRMAN



Le Viet Thanh



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National Route 91, Group 15, Dong Thinh B Quarter, My Thoi Ward, An Giang
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Phone: 0296 3831447 - 3831535 **Fax:** 0296 3831129
Website: www.angiangport.com.vn

An Giang, May 28, 2026



PROPOSAL

*Regarding the approval of remuneration for the Board of Directors and the Board of Supervisors for 2025
and the remuneration plan for members of the Board of Directors and the Board of Supervisors for 2026*

To: The Board of Directors of An Giang Port Joint Stock Company

- Pursuant to the Law on Enterprises No. 59/2020/QH14 dated 17 June 2020;
- Pursuant to the Charter of Organization and Operation of An Giang Port Joint Stock Company (the Company), as amended and approved by the General Meeting of Shareholders on 05 January 2026;
- Pursuant to Decree 248/2025/ND-CP issued by the Government on 15 September 2025, regulating the salary, remuneration, and bonus regime for direct owner representatives, state capital representatives, and supervisors in state-owned enterprises;

To ensure that the remuneration regime for members of the Board of Directors and the Board of Supervisors is aligned with enhancing accountability, and to encourage the strengthening of management by the Board of Directors and effective supervision by the Board of Supervisors in the implementation of the General Meeting of Shareholders' resolutions and annual Board of Directors' resolutions;

Now, the Board of General Directors respectfully submits to the Board of Directors for consideration and approval the remuneration for members of the Board of Directors and the Board of Supervisors for 2025, and the remuneration plan for members of the Board of Directors and the Board of Supervisors for 2026, as follows:

I/. Remuneration for the Board of Directors and the Board of Supervisors for 2025

In 2025, the Company paid remuneration to members of the Board of Directors and the Board of Supervisors in accordance with the resolution of the General Meeting of Shareholders, as follows:

Shareholders, as follows:

No.	Title	Quantity	Remuneration in 2025		
			Month/person	Year	
A	Non-executive Board of Directors				
1	Chairman of the Board of Directors	01 person	6.000.000	72.000.000	
2	Vice Chairman of the Board of Directors	01 person	5.000.000	60.000.000	



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3	Member of the Board of Directors	03 persons	4.000.000	144.000.000
B	Non-executive Board of Supervisors			
1	Head of the Board of Supervisors	01 person	3.000.000	36.000.000
2	Member of the Board of Supervisors	02 persons	2.000.000	48.000.000
			Total	360.000.000
	<i>(In words: Three hundred and sixty million VND only)</i>			

II/. Remuneration plan for the Board of Directors and the Board of Supervisors for 2026

No.	Title	Quantity	Remuneration in 2026	
			Month/person	Year
A	Non-executive Board of Directors			
1	Chairman of the Board of Directors	01 person	6.000.000	72.000.000
3	Member of the Board of Directors	04 persons	4.000.000	192.000.000
B	Non-executive Board of Supervisors			
1	Head of the Board of Supervisors	01 person	3.000.000	36.000.000
2	Member of the Board of Supervisors	02 persons	2.000.000	48.000.000
	Grand Total (A) + (B):			348.000.000
	(In words: Three hundred and forty-eight million VND only)			

Respectfully submit to the General Meeting of Shareholders for voting and approval.

Respectfully submitted!

Recipients:

- Shareholders;
- BOD, BOS, BOE;
- Secretary of the BOD;
- Archived: Office, BOD.

ON BEHALF OF THE BOARD OF DIRECTORS
CHAIRMAN

Le Viet Thanh



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No.: 29/TTr-CAG

An Giang, May 28, 2026

PROPOSAL

*Regarding the selection of an independent audit firm for
the 2025 Financial Statements*

To: General Meeting of Shareholders of An Giang Port Joint Stock Company.

- Pursuant to the Charter of Organization and Operation of An Giang Port Joint Stock Company (the Company), as amended and approved by the General Meeting of Shareholders on 05/01/2026;

The Board of Directors hereby submits to the General Meeting of Shareholders for consideration and approval the selection of an independent audit firm for the 2026 Financial Statements of An Giang Port Joint Stock Company, as follows:

- The Board Supervisors of the Company shall compile a list of audit firms qualified to provide audit services as announced by the Ministry of Finance for competitive bidding, serving as a basis for reporting and proposing a list of audit firms for the consideration for the Board of Directors.
- The Board of Directors hereby submits to the General Meeting of Shareholders for consideration and authorization of the Board of Directors to select the independent audit firm for the fiscal year 2026 based on the list of bids advised by the Board Supervisors, by considering and selecting audit firms with quality and reasonable audit fees.

The Board of Directors hereby submits to the General Meeting of Shareholders for consideration and decision.

Respectfully !

**ON BEHALF OF THE BOARD OF DIRECTORS
CHAIRMAN**

Cc:

- BOD, BOS;
- Shareholders;
- Archived: Office, BOD.

Le Viet Thanh